

October 2014 Newsletter

In this issue—

The Collaborative has updated its HBOR Practice Guide. The new issue includes the most recent decisions and citation updates, a *Glaski* section, and expanded negligence and attorney's fees discussions.

Case updates, including: *Fleet*, *Segura*, and *Plunkett*

Litigating under California's Homeowner Bill of Rights & Nonjudicial Foreclosure Framework (Updated through October 1, 2014)

In July 2012, California Governor Jerry Brown signed the Homeowner Bill of Rights (HBOR).¹ This landmark legislation was created to combat the foreclosure crisis and hold banks accountable for exacerbating it.² HBOR became effective on January 1, 2013, on the heels of the National Mortgage Settlement.³ This practice guide provides an overview of the legislation, quickly developing case law, and related state-law causes of action often brought alongside HBOR claims. Finally, the guide surveys common, HBOR-related litigation issues.

¹ Press Release, State of Cal. Dep't of Justice, Office of the Attorney Gen., Attorney General Kamala D. Harris Announces Final Components of California Homeowner Bill of Rights Signed into Law (Sept. 25, 2012), *available at* <http://oag.ca.gov/news/press-releases/attorney-general-kamala-d-harris-announces-final-components-california-homeown-0>.

² See A.B. 278, 2011-2012 Sess., Proposed Conf. Rep. 1, at 18 (June 27, 2012), *available at* http://www.leginfo.ca.gov/pub/11-12/bill/asm/ab_0251-0300/ab_278_cfa_20120702_105700_asm_floor.html ("Some analysts and leading economists have cited a failure by banks to provide long term and sustainable loan modifications as a single reason that the foreclosure crisis continues to drag on.").

³ State of Cal. Dep't of Justice, Office of the Attorney Gen., Servs. & Info., California Homeowner Bill of Rights, <http://oag.ca.gov/hbor>.

This project was made possible by a grant from the Office of the Attorney General of California, from the National Mortgage Fraud Settlement, to assist California consumers.

I. Homeowner Bill of Rights

A few months before HBOR became law, 49 state attorneys general agreed to the National Mortgage Settlement (NMS) with five of the country's largest mortgage servicers.⁴ The servicers agreed to provide \$20 billion worth of mortgage-related relief to homeowners and to abide by new servicing standards meant to address some of the worst foreclosure abuses.⁵ Under the NMS, state attorneys general can sue noncompliant banks, but borrowers cannot.⁶ The California Legislature passed HBOR to give borrowers a private right of action to enforce these protections in court⁷ and to apply these requirements to all servicers, not just the five NMS signatories.⁸ These protections include pre-NOD outreach requirements and restrictions on dual-tracking.

There are several significant limits to HBOR's application. First, HBOR applies only to foreclosures of first liens on owner-occupied, one-

⁴ The U.S. Department of Justice, HUD, and state attorneys general filed claims against the five signatories (Ally/GMAC, Citigroup, Bank of America, JP Morgan Chase, and Wells Fargo) for deceptive and wrongful foreclosure practices. *See* Complaint at 21-39, *United States v. Bank of Am.*, No. 1:12-cv-00361-RMC (D.D.C. Mar. 12, 2012), *available at* https://d9klfgibkqcuc.cloudfront.net/Complaint_Corrected_2012-03-14.pdf.

⁵ For example, "robosigning" and dual tracking. *See* Servicing Standards Highlights 1-3, <https://d9klfgibkqcuc.cloudfront.net/Servicing%20Standards%20Highlights.pdf>.

⁶ *See, e.g.*, Citi Consent Judgment Ex. E, § J(2), *United States v. Bank of Am.*, No. 1:12-cv-00361-RMC (D.D.C. Apr. 4, 2012), *available at* https://d9klfgibkqcuc.cloudfront.net/Consent_Judgment_Citibank-4-11-12.pdf ("An enforcement action under this Consent Judgment may be brought by any Party to this Consent Judgment or the Monitoring Committee.")

⁷ *See* CAL. CIV. CODE §§ 2924.12 & 2924.19 (2013); *see also* A.B. 278, *supra* note 2, at 22 (After California's nonjudicial foreclosure process was hit with the foreclosure crisis, this "place[ed] an overwhelming amount of authority and judgment in the hands of servicers") Borrowers with active bankruptcy cases are not considered "borrowers" under HBOR. CAL. CIV. CODE § 2920.5(c)(2)(C) (2013). Individuals acting as trustees for a trust that owns the subject property may be considered "borrowers" for HBOR purposes. *See, e.g.*, *Zanze v. Cal. Capital Loans Inc.*, No. 34-2014-00157940-CU-CR-GDS (Cal. Super. Ct. Sacramento Cnty. May 1, 2014) (The mortgage note indicated that plaintiff, through his capacity as trustee, was a "borrower" with standing to allege a dual tracking claim.)

⁸ Press Release, State of Cal. Dep't of Justice, Office of the Attorney Gen., California Homeowner Bill of Rights Takes Key Step to Passage (June 27, 2012), <http://oag.ca.gov/news/press-releases/california-homeowner-bill-rights-takes-key-step-passage> ("The goal of the Homeowner Bill of Rights is to take many of the mortgage reforms extracted from banks in a national mortgage settlement and write them into California law so they could apply to all mortgage-holders in the state.")

to-four unit properties.⁹ Advocates should plead the “owner-occupied” requirement in the complaint,¹⁰ but only one plaintiff need comply with it.¹¹ Second, HBOR only provides procedural protections to foster alternatives to foreclosure; nothing in HBOR requires a loan modification.¹² Third, HBOR offers fewer protections for borrowers with small servicers.¹³ Fourth, as long as the National Mortgage Settlement is effective, a signatory who is NMS-compliant with respect to the individual borrower may assert compliance with the NMS as an affirmative defense.¹⁴ Relatedly, there is also a “safe harbor” provision

⁹ “‘Owner-occupied’ means that the property is the principal residence of the borrower.” CAL. CIV. CODE § 2924.15(a) (2013).

¹⁰ Failure to do so may be grounds for dismissal of HBOR claims. *See, e.g.*, *Banuelos v. Nationstar Mortg., LLC*, 2014 WL 1246843, at *3 (N.D. Cal. Mar. 25, 2014); *Kouretas v. Nationstar Mortg. Holdings, Inc.*, 2013 WL 6839099, at *3 (E.D. Cal. Dec. 26, 2013); *Patel v. U.S. Bank*, 2013 WL 3770836, at *6 (N.D. Cal. July 16, 2013) (dismissing, with leave to amend, borrower’s CC § 2923.5 pre-foreclosure outreach claim because borrowers had not alleged that the property was “owner-occupied”). *But cf.* *Cerezo v. Wells Fargo Bank, N.A.*, 2013 WL 4029274, at *7 (N.D. Cal. Aug. 6, 2013) (finding failure to allege the “owner-occupied” element not fatal to borrower’s claim where defendant servicer had requested judicial notice of their NOD declaration in which defendant did not dispute owner-occupancy).

¹¹ *Corral v. Select Portfolio Servicing, Inc.*, 2014 WL 3900023, at *5 (N.D. Cal. Aug. 7, 2014); *Agbowo v. Nationstar Mortg.*, 2014 WL 3837472, at *5-6 (N.D. Cal. Aug. 1, 2014). Notably, the “owner-occupied” requirement may be different under HAMP rules, which is important for pre-HBOR causes of action dealing with TPP agreements. *See, e.g.*, *Rufini v. CitiMortgage, Inc.*, 227 Cal. App. 4th 299, 306-07 (2014) (finding that “temporarily renting out [borrower’s] home” did not prevent him from demonstrating the home was still his “primary residence” as defined by HAMP).

¹² CAL. CIV. CODE § 2923.4(a) (2013).

¹³ *Compare* § 2924.12 (listing sections with private right of action against large servicers), *with* § 2924.19 (small servicers, defined as servicers who conducted fewer than 175 foreclosures in the previous fiscal year, as determined by CAL. CIV. CODE § 2924.18(b)). “Large servicers” are the commonly known banks and the entities listed on the California Department of Business Oversight’s website, *available at* http://www.dbo.ca.gov/Laws & Regs/legislation/ca_foreclosure_reduction_act.asp. Advocates can verify a lesser-known servicer’s licensing on that Department’s webpage, *available at* <http://www.dbo.ca.gov/fsd/licensees/>, or can simply ask a servicer how many foreclosures they have conducted in the previous fiscal year.

¹⁴ CAL. CIV. CODE § 2924.12(g) (2013); *Segura v. Wells Fargo Bank, N.A.*, 2014 WL 4798890, at *5-6 (C.D. Cal. Sept. 26, 2014) (HBOR immunity based on NMS compliance is an affirmative defense best asserted by servicer at summary judgment); *Stokes v. Citimortgage*, 2014 WL 4359193, at *8 (C.D. Cal. Sept. 3, 2014) (same); *Gilmore v. Wells Fargo Bank, N.A.*, 2014 WL 3749984, at *3-4 (N.D. Cal. July 29, 2014) (Servicer’s dual tracking and failure to provide borrower with an online portal to check his application status violated the NMS and prevented servicer from invoking the safe harbor to defend a preliminary injunction.); *Bowman v. Wells Fargo Home Mortg.*, 2014 WL 1921829, at *4 (N.D. Cal. May 13, 2014) (finding NMS safe harbor an affirmative defense not properly resolved on a motion to dismiss); *Rijhwani v. Wells Fargo Home Mortg., Inc.*, 2014 WL 890016, at *9 (N.D. Cal. Mar. 3, 2014)

protecting servicers that remedy their HBOR violations before completing the foreclosure by recording a trustee's deed upon sale."¹⁵ Finally, HBOR exempts bona fide purchasers from liability.¹⁶

A. Pre-NOD Outreach Requirements

HBOR continued the existing requirement that a servicer may not record a notice of default (NOD) until 30 days after contacting,¹⁷ or diligently attempting to contact, the borrower to discuss alternatives to foreclosure.¹⁸ With each version of the law, some courts accept bare assertions that a borrower was never contacted pre-NOD as sufficient to pass the pleading stage,¹⁹ while others require more specific

(same); *cf.* *Sese v. Wells Fargo Bank, N.A.*, No. 2013-00144287-CU-WE (Cal. Super. Ct. July 1, 2013) (granting a PI on borrower's dual tracking claim because a servicer's offering of a modification does not, by itself, prove compliance with the NMS and because dual tracking violates the NMS, making servicer liable to a HBOR dual tracking claim).

¹⁵ CAL. CIV. CODE §§ 2924.12(c), 2924.19(c) (2013). "Correct[ing] and remed[ying]" an HBOR violation should require rescinding any improperly recorded NOD or NTS. *See* *Diamos v. Specialized Loan Servicing, LLC*, 2014 WL 3362259, at *5 (N.D. Cal. July 7, 2014) (servicer's rescinding of dual tracked NTS mooted borrower's dual tracking claim); *Jent v. N. Tr. Corp.*, 2014 WL 172542, at *6 (E.D. Cal. Jan. 15, 2014) (servicer's rescinding of an improper NOD protected it from borrower's negligence claim based on a CC 2923.55 violation); *Pugh v. Wells Fargo Home Mortg.*, No. 34-2013-00150939-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. July 7, 2014) (A servicer must rescind a dual tracked NTS before moving forward with foreclosure; simply denying borrower's modification application does not remedy a dual tracking violation.).

¹⁶ CAL. CIV. CODE §§ 2924.12(e), 2924.19(e).

¹⁷ Contact is specifically required 30 days *before* recording an NOD. If a servicer fulfills this requirement and then does not contact borrower within the 30 days *leading up to* the NOD, that is not a violation of either the pre-HBOR or HBOR version of the law. *See* *Rossberg v. Bank of Am., N.A.*, 219 Cal. App. 4th 1481, 1494 (2013).

¹⁸ *See* CAL. CIV. CODE §§ 2923.5(a) & 2923.55(a) (2013) (applying to small and large servicers, respectively). The statutes provide specific instructions on the nature and content of the communication. *See* *Maomanivong v. Nat'l City Mortg., Co.*, 2014 WL 4623873, at *8-9 (N.D. Cal. Sept. 15, 2014) (servicer's failure to discuss every foreclosure alternative available, not just the fact that borrower must be delinquent to qualify for one, led to borrower's valid pre-NOD outreach claim). For due diligence requirements, see §§ 2923.5(e)(1)-(5) & 2923.55(f)(1)-(5) (2013), applying to small and large servicers, respectively.

¹⁹ *See* *Tavares v. Nationstar Mortg., LLC*, 2014 WL 3502851, at *6-7 (S.D. Cal. July 14, 2014); *Garcia v. Wells Fargo Bank, N.A.*, 2014 WL 458208, at *4 (N.D. Cal. Jan. 31, 2014); *Cerezo v. Wells Fargo Bank, N.A.*, 2013 WL 4029274, at *7 (N.D. Cal. Aug. 6, 2013); *Intengan v. BAC Home Loans Servicing, LP*, 214 Cal. App. 4th 1047, 1057-58 (2013) (overruling trial court's sustaining of servicer's demurrer to borrower's

allegations to overcome a servicer's NOD declaration attesting to its due diligence.²⁰ Because the statute requires the servicer to initiate specific contact, borrower-initiated loan modification inquiries, or general contact, does not satisfy the pre-NOD contact requirements.²¹

HBOR's pre-NOD outreach requirements also expand upon existing communication requirements. For example, the former Civil Code Section 2923.5 only applied to deeds of trust originated between 2003 and 2007; HBOR removed this time limitation.²² Borrowers who successfully brought claims under the pre-HBOR law were limited to postponing a foreclosure until the servicer complied with the outreach

2923.5 claim because borrower disputed veracity of NOD declaration); *Skov v. Bank Nat'l Ass'n*, 207 Cal. App. 4th 690, 696 (2012) (same).

²⁰ See *Bever v. Cal-Western Reconveyance Corp.*, 2013 WL 5493422, at *2-4 (E.D. Cal. Oct. 2, 2013) (reading a CC 2923.5 claim into borrower's pleading based on his allegations that: 1) servicer never made pre-NOD contact; 2) borrower was available by phone and mail; and 3) borrower's answering machine recorded no messages from servicer); *Weber v. PNC Bank, N.A.*, 2013 WL 4432040, at *5 (E.D. Cal. Aug. 16, 2013) (Borrower successfully pled servicer did not and *could not* have possibly contacted borrower pre-NOD because: 1) borrower's home telephone number remained the same since loan origination; 2) servicer had contacted borrower in the past; 3) answering machine recorded no messages from servicer; and 4) borrower never received a letter from servicer.); cf. *Caldwell v. Wells Fargo Bank, N.A.*, 2013 WL 3789808, at *6 (N.D. Cal. July 16, 2013) (finding borrower unlikely to prevail on her CC 2923.5 claim, relying on servicer's NOD declaration that it had attempted to contact borrower with "due diligence" before recording the NOD).

²¹ See, e.g., *Castillo v. Bank of Am.*, 2014 WL 4290703, at *5 (N.D. Cal. Aug. 29, 2014) (modification eligibility discussions do not, by themselves, satisfy the requirements of CC 2923.55); *Woodring v. Ocwen Loan Servicing, LLC*, 2014 WL 3558716, at *3-4 (C.D. Cal. July 18, 2014) (finding borrower's multiple, pre-NOD modification applications not fatal to her CC 2923.55 claim because servicer failed to "respond meaningfully" to these applications and no real foreclosure alternative discussion took place); *Mungai v. Wells Fargo Bank*, 2014 WL 2508090, at *10-11 (N.D. Cal. June 3, 2014) (considering borrower's modification application submission and servicer's acceptance letter "coincidental contact" that did not absolve servicer of its obligation to reach out to borrower "via specific means about specific topics"); *Schubert v. Bank of Am., N.A.*, 34-2013-00148898-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. Aug. 11, 2014) (borrower's application and servicer's request for missing documents do not satisfy pre-NOD outreach requirement). *But see Maomanivong*, 2014 WL 4623873, at *8-9, n.9 (Borrower-initiated contact can meet statutory requirements.); *Johnson v. SunTrust Mortg.*, 2014 WL 3845205, at *4 (C.D. Cal. Aug. 4, 2014) (dismissing borrower's CC 2923.55 claim because he admitted to multiple, pre-NOD discussions with servicer regarding his financial situation and loan modification options. That servicer did not explicitly inform borrower about the face-to-face meeting opportunity, or provide HUD information, does not violate CC 2923.55.).

²² Compare CAL. CIV. CODE § 2923.5 (2012), with §§ 2923.5 & 2923.55 (2013). Refer to CEB, *California Mortgages, Deeds of Trust, and Foreclosure Litigation*, § 10.8A (4th ed. Jan. 2014), for a more detailed explanation of the similarities and differences between pre-existing law and HBOR.

requirements.²³ Enjoining a sale is still a remedy, but HBOR makes damages available even after a foreclosure sale.²⁴

HBOR requires a number of additional outreach requirements from large servicers. These servicers must alert borrowers that they may request documentation demonstrating the servicer's authority to foreclose.²⁵ They are also required to provide *post*-NOD outreach if the borrower has not yet exhausted the loan modification process.²⁶

B. Single Point of Contact

Large servicers must also provide borrowers with a single point of contact, or "SPOC." Specifically, "upon request from a borrower who requests a foreclosure prevention alternative, the . . . servicer shall promptly establish a [SPOC]"²⁷ and provide borrower with a "direct means of communication" with that SPOC.²⁸ Some servicers have argued the statutory language requires borrowers to specifically request a SPOC to be assigned one. Though this argument initially gained some traction in state trial courts, several federal district courts

²³ See, e.g., *Mabry v. Superior Court*, 185 Cal. App. 4th 208, 214 (2010) ("The right of action is limited to obtaining a postponement of an impending foreclosure to permit the lender to comply with section 2923.5.").

²⁴ CAL. CIV. CODE §§ 2924.12 & § 2924.19 (2013) (large and small servicers, respectively). Proving those damages has not been litigated extensively. Compare *Segura v. Wells Fargo Bank, N.A.*, 2014 WL 4798890, at *7 (C.D. Cal. Sept. 26, 2014) (agreeing with borrowers that losing the *opportunity* to modify due to servicer's SPOC and dual tracking violations can constitute damages, at least at the pleading stage), with *Stokes v. Citimortgage*, 2014 WL 4359193, at *9 (C.D. Cal. Sept. 3, 2014) (Borrowers failed to adequately allege how servicer's purported dual tracking directly caused them harm and the court dismissed their claims.).

²⁵ Compare § 2923.5 (2013), with § 2923.55(b)(1)(B) (2013). See *Johnson*, 2014 WL 3845205, at *4 (finding a viable pre-NOD outreach claim where borrower pled he never received written notice regarding his option to request loan documents).

²⁶ § 2924.9 (requiring servicers that routinely offer foreclosure alternatives to contact the borrower within five days of NOD recordation, explain those alternatives, and explain exactly how to apply).

²⁷ CAL CIV. CODE § 2923.7 (2013); see *Lapper v. Suntrust Mortg., N.A.*, 2013 WL 2929377, at *3 (C.D. Cal. June 7, 2013) (finding borrower's allegation that she never received a SPOC sufficient to show a likelihood of success on the merits for a TRO); *Rogers v. OneWest Bank FSB*, No. 34-2013-00144866-CU-WE-GDS (Cal. Super. Ct. Sacramento Cnty. Aug. 19, 2013) (preliminary injunction); *Senigar v. Bank of Am.*, No. MSC13-00352 (Cal. Super. Ct. Feb. 20, 2013) (preliminary injunction).

²⁸ CAL CIV. CODE § 2923.7 (2013); *Johnson*, 2014 WL 3845205, at *6 (Borrower adequately pled his SPOC claim by alleging no one from his SPOC "team" was directly reachable.).

have recently rejected it, finding a borrower’s request for a foreclosure alternative triggers servicer’s duty to assign a SPOC.²⁹

The SPOC provision was intended to reduce borrowers’ frustrations as they attempt to contact their servicers and to gain useful information about the loan modification process. SPOCs may be a “team” of people, not necessarily a single person,³⁰ but they must provide the borrower with information about foreclosure prevention alternatives, deadlines for applications, how and where a borrower should submit their application, and must alert the borrowers if any documents are missing.³¹ Critically, the SPOC must have access to the information and servicer personnel “to timely, accurately, and adequately inform the borrower of the current status of the [application]”³² and be able to make important decisions like stopping a foreclosure sale.³³ SPOC violations have been a persistent problem even after HBOR went into effect and SPOC litigation seems to have increased in HBOR’s second year.

²⁹ See, e.g., *McFarland v. JP Morgan Chase Bank*, 2014 WL 4119399, at *11 (C.D. Cal. Aug. 21, 2014); *Penermon v. Wells Fargo Bank, N.A.*, __ F. Supp. 2d __, 2014 WL 2754596, at *12 (N.D. Cal. June 11, 2014); *Mungai v. Wells Fargo Bank*, 2014 WL 2508090, at *10 (N.D. Cal. June 3, 2014); cf. *Hixson v. Wells Fargo Bank*, 2014 WL 3870004, at *5, n.4 (N.D. Cal. Aug. 6, 2014) (servicer’s argument that borrower must specifically request a SPOC is mooted by servicer’s assignment of SPOCs).

³⁰ CAL. CIV. CODE § 2923.7(e); see *Shaw v. Specialized Loan Servicing, LLC*, 2014 WL 3362359, at *7 (C.D. Cal. July 9, 2014) (granting a PI based on borrower’s allegations he was shuffled from SPOC to SPOC and none could provide him with the status of his modification application); *Diamos v. Specialized Loan Servicing, LLC*, 2014 WL 3362259, at *4 (N.D. Cal. July 7, 2014) (borrower pled viable SPOC claim where none of servicer representatives had the “knowledge or authority” to perform SPOC duties (complaint dismissed on jurisdictional grounds)); *Mann v. Bank of Am., N.A.*, 2014 WL 495617, at *4 (C.D. Cal. Feb. 3, 2014) (finding shuffling SPOCs to violate the statute; even if the SPOCs were a team, no member of the “team” was able to perform the required duties). *But see Boring v. Nationstar Mortg., LLC*, 2014 WL 2930722, at *3 (E.D. Cal. June 27, 2014) (rejecting borrower’s argument that multiple SPOCs, none of whom could perform SPOC duties, stated a valid CC 2923.7 claim).

³¹ CAL. CIV. CODE § 2923.7(b)(1)-(2); see *Garcia v. Wells Fargo Bank, N.A.*, 2014 WL 458208, at *4 (N.D. Cal. Jan. 31, 2014) (finding SPOC’s failure to follow up on loan modification request to violate CC 2923.7).

³² CAL. CIV. CODE § 2923.7(b)(3)-(4) (2013); see, e.g., *McLaughlin v. Aurora Loan Services, LLC*, 2014 WL 1705832, at *5 (C.D. Cal. Apr. 28, 2014) (denying motion to dismiss because borrower sufficiently alleged that SPOC did not timely return borrower’s calls and emails).

³³ CAL. CIV. CODE § 2923.7(b)(5) (2013); *Segura v. Wells Fargo Bank, N.A.*, 2014 WL 4798890, at *6-7 (C.D. Cal. Sept. 26, 2014) (finding a valid SPOC claim where borrowers alleged servicer representative falsely informed borrowers the sale would be postponed).

C. Dual Tracking

In addition to mandating outreach and communication, the California Legislature has reined in dual tracking, the practice of evaluating a borrower for a modification while simultaneously proceeding with a foreclosure. If the borrower has submitted a complete loan modification application, HBOR prohibits the servicer from moving forward³⁴ with the foreclosure process.³⁵ These protections apply even if the loan modification application was submitted prior to 2013, as long as the servicer moves forward with a foreclosure after January 1, 2013 with the application still pending.³⁶ HBOR does not include deadlines or timetables related to application submission: a borrower may therefore submit an application up to the day of the sale, and a servicer may not avoid HBOR liability by

³⁴ Specifically, upon borrower's submission of a complete application, a servicer "shall not record a notice of default or notice of sale or conduct a trustee's sale" while the application is pending. CAL. CIV. CODE § 2923.6(c) (2013). Courts disagree on the meaning of the statutory language. *Compare* Copeland v. Ocwen Loan Servicing, LLC, 2014 WL 304976, at *5 (C.D. Cal. Jan. 3, 2014) (finding the *servicing* of an NOD and NTS on borrowers to violate CC 2923.6), *and* Pittell v. Ocwen Loan Servicing, LLC, No. 34-2013-00152086-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. July 28, 2014) (dual tracking protections require a servicer to postpone or cancel an impending sale, regardless of the exact statutory language), *with* Johnson v. SunTrust Mortg., 2014 WL 3845205, at *5 (C.D. Cal. Aug. 4, 2014) (merely keeping a sale 'scheduled' (*i.e.*, refusing to cancel it) does not violate CC 2923.6); McLaughlin v. Aurora Loan Servs., 2014 WL 1705832, at *6 (C.D. Cal. Apr. 28, 2014) (finding that only a *recording* of an NTS, not simply *servicing* an NTS or scheduling a sale, violates HBOR's dual tracking statute), *and* Dominguez v. Nationstar Mortg. LLC, No. 37-2013-00077183-CU-OR-CTL (Cal. Super. Ct. San Diego Cnty. Sept. 19, 2014) (same). *See also* Singh v. Wells Fargo Bank, N.A., No. 34-2013-00151461-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. Feb. 24, 2014) (finding servicer's notice to borrower that a sale had been briefly postponed (but would ultimately occur) as "conducting a sale" and a dual tracking violation).

³⁵ *See* CAL. CIV. CODE §§ 2923.6(c) & 2924.18(a)(1) (2013) (applying to large and small servicers, respectively). Injunctive relief based on dual tracking claims is still possible even when the sale has been postponed. *See, e.g.*, Young v. Deutsche Bank Nat'l Trust Co., 2013 WL 3992710, at *2 (E.D. Cal. Aug. 2, 2013) (allowing borrowers leave to amend their complaint to include a dual tracking claim even though servicer had voluntarily postponed the sale and was negotiating a modification with borrowers); Leonard v. JP Morgan Chase Bank, N.A., No. 34-2014-00159785-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. Mar. 27, 2014) (granting preliminary injunction even though servicer postponed the sale).

³⁶ *See* Boring v. Nationstar Mortg., 2014 WL 66776, at *4 (E.D. Cal. Jan. 7, 2014) (application submitted in 2012); Ware v. Bayview Loan Servicing, LLC, 2013 WL 6247236, at *5-6 (S.D. Cal. Oct. 29, 2013) (application submitted in 2010); *Lapper*, 2013 WL 2929377, at *1-2 (application submitted sometime in 2011 or 2012); Singh v. Bank of Am., N.A., 2013 WL 1858436, at *2 (E.D. Cal. May 2, 2013) (application submitted in 2012).

imposing its own, internal deadlines.³⁷ Servicers may maintain internal policies with regards to their ultimate denial or grant of a modification, including a policy denying all applications submitted on the eve of sale, but that servicer would still need to notify the borrower in writing of the denial, and wait for the appeal period to pass (or process borrower’s appeal) before proceeding with foreclosure.

Within five business days of receiving a loan modification application –“or any document in connection with a[n] . . . application”– the servicer must provide borrowers with written acknowledgement of receipt that includes a description of the modification process, pertinent deadlines, and notification if documents are missing.³⁸ When an application is denied, the servicer must explain appeal rights, give specific reasons for investor-based denials, report NPV numbers, and describe foreclosure alternatives still available.³⁹ Further, servicers may not proceed with the foreclosure until 31 days after denying borrower’s application, in writing,⁴⁰ or 15 days after denying borrower’s appeal.⁴¹ HBOR creates

³⁷ See *Bingham v. Ocwen Loan Servicing, LLC*, 2014 WL 1494005, at *5 (N.D. Cal. Apr. 16, 2014) (rejecting Ocwen’s argument that borrower’s application does not deserve dual tracking protection because Ocwen does not offer loan modifications to borrowers who submit their applications less than seven days before a foreclosure sale); see also *Penermon v. Wells Fargo Home Mortg.*, 2014 WL 4273268, at *4 (N.D. Cal. Aug. 28, 2014) (finding a viable dual tracking claim where borrower alleged she submitted a complete application within one month of receiving servicer’s request for additional documents; borrower did not need to allege the specific date she submitted the application, or that it complied with servicer’s internal submission deadline).

³⁸ CAL. CIV. CODE § 2924.10(a) (2013); *Penermon v. Wells Fargo Bank, N.A.*, __ F. Supp. 2d __, 2014 WL 2754596, at *13 (N.D. Cal. June 11, 2014) (denying servicer’s motion to dismiss borrower’s HBOR claim based on her allegation she never received the proper acknowledgement); *Carlson v. Bank of Am., N.A.*, No. 34-2013-00146669-CU-OR-GDS (Cal. Super. Ct. Mar. 25, 2014) (holding servicer’s failure to provide a description of loan modification process violates CC 2924.10).

³⁹ CAL. CIV. CODE § 2923.6(f) (2013); *Bowman v. Wells Fargo Home Mortg.*, 2014 WL 1921829, at *5 (N.D. Cal. May 13, 2014) (borrower pled viable dual tracking claim based on servicer’s failure to provide reason for modification denial or notice of appeal rights). This provision only applies to loan *modification* applications, not to other foreclosure prevention alternatives. See *Ware*, 2013 WL 6247236, at *5 (S.D. Cal. Oct. 29, 2013) (granting servicer’s motion to dismiss borrower’s CC 2923.6(f) claim because servicer was not required to give reasons for a short sale denial).

⁴⁰ CAL. CIV. CODE § 2923.6(d) (2013); see *Monterrosa v. PNC Bank*, No. 34-2014-00162063-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. May 8, 2014) (granting borrower’s preliminary injunction because servicer recorded an NTS before providing a written denial of borrower’s pending modification application).

⁴¹ CAL CIV. CODE § 2923.6(e)(1)-(2) (2013); see *McLaughlin v. Aurora Loan Services, LLC*, 2014 WL 1705832, at *6 (C.D. Cal. Apr. 28, 2014) (finding a dual tracking violation when servicer moved forward with foreclosure during pending appeal); *Copeland v. Ocwen Loan Servicing, LLC*, 2014 WL 304976, at *5 (C.D. Cal. Jan. 3,

a procedural framework for requiring a decision on pending loan modification applications before initiating or proceeding with a foreclosure, but the statute does not require any particular result from that process.⁴²

Court decisions to date have illustrated the importance of submitting a “complete” application to trigger HBOR’s dual tracking protections. The grant or denial of a TRO or preliminary injunction has often turned on whether the borrower had a complete modification application.⁴³ An application may be complete even if the servicer states that it may request further documentation.⁴⁴ Some courts have declined to decide the “completeness” of an application during the

2014) (denying motion to dismiss because the borrower received denial only seven days before sale); *Vasquez v. Bank of Am., N.A.*, 2013 WL 6001924, at *6, 9 (N.D. Cal. Nov. 12, 2013) (denying servicer’s motion to dismiss because servicer recorded an NTS without waiting the 30-day appeal period after denying borrower’s application); *Sevastyanov v. Wells Fargo Bank, N.A.*, No. 30-2013-00644405-CU-OR-CJC (Cal. Super. Ct. Orange Cnty. July 24, 2013) (same, but overruling a demurrer).⁴² CAL. CIV. CODE § 2923.4 (2013) (“Nothing in this act that added this section, however, shall be interpreted to require a particular result of that process.”); *Young v. Deutsche Bank Nat’l Tr. Co.*, 2013 WL 4853701, at *2 (E.D. Cal. Sept. 10, 2013) (rejecting borrower’s claim that offered modification was unreasonable or not in good faith); *Caldwell v. Wells Fargo Bank, N.A.*, 2013 WL 3789808, at *5-6 (N.D. Cal. July 16, 2013); *cf. Dotter v. JP Morgan Chase Bank*, No. 30-2011-00491247 (Cal. Super. Ct. Orange Cnty. Oct. 31, 2013) (*TPP contract*, not HBOR, required servicer to offer a permanent modification similar to TPP and “better than” original loan agreement.).⁴³ *Compare Gilmore v. Wells Fargo Bank, N.A.*, 2014 WL 3749984, at *5 (N.D. Cal. July 29, 2014) (granting the PI and finding “at least serious questions” going to the completeness of borrower’s application where servicer verbally requested unnecessary information from borrower in a confusing manner); *and Massett v. Bank of Am., N.A.*, 2013 WL 4833471, at *2-3 (C.D. Cal. Sept. 10, 2013) (granting a TRO in part because borrower produced emails from the servicer, acknowledging receipt of an application and stating “no further documentation” was required), *with Lindberg v. Wells Fargo Bank, N.A.*, 2013 WL 1736785, at *3 (N.D. Cal. Apr. 22, 2013) (denying TRO when borrower failed to respond to servicer’s request for further documentation). *See also Pernermon v. Wells Fargo Bank, N.A.*, __ F. Supp. 2d __, 2014 WL 2754596, at *11 (N.D. Cal. June 11, 2014) (granting borrower leave to amend her claim to explicitly state she submitted a “complete” application, but noting servicer’s neglect to inform borrower that her application was *incomplete*). *But see Stokes v. Citimortgage*, 2014 WL 4359193, at *7 (C.D. Cal. Sept. 3, 2014) (denying borrowers’ dual tracking claim because, even though they pled compliance with HAMP document requirements, they did not provide every document requested by servicer).

⁴⁴ *McKinley v. CitiMortgage, Inc.*, 2014 WL 651917, at *4 (E.D. Cal. Feb. 19, 2014) (holding the fact that servicer “may hypothetically request additional information in the future does not render implausible [borrower’s] claim that the loan modification application was complete”); *Flores v. Nationstar*, 2014 WL 304766, at *4 (C.D. Cal. Jan. 6, 2014) (determining borrower had successfully alleged he submitted a “complete” application by complying with servicer’s additional document requests over the course of two months).

pleading stages of litigation.⁴⁵ Recently, courts have considered whether servicers may request duplicative or unnecessary information and escape dual tracking liability by claiming the application was incomplete. So far, courts have sided with borrowers on this issue.⁴⁶

To prevent abuse, HBOR's dual tracking protections do not apply to borrowers who submit multiple applications, unless the borrower experienced a material change in financial circumstances and documented and submitted that change to their servicer.⁴⁷ For borrowers who had prior reviews,⁴⁸ this provision is critical because a second application under that circumstance will still trigger dual tracking protections.⁴⁹ Alleging a change in financial circumstances in a complaint, rather than in a second modification application, does not

⁴⁵ *Cf. Penermon*, ___ F. Supp. 2d ___, 2014 WL 2754596, at *11 (granting borrower leave to amend her claim to explicitly state she submitted a "complete" application, but noting servicer's neglect to inform borrower that her application was *incomplete*); *Murfitt v. Bank of Am., N.A.*, 2013 WL 7098636 (C.D. Cal. Oct. 22, 2013) (determining that the completeness of an application is a triable issue of fact, allowing borrower's ECOA claim (which has the same "complete" definition as HBOR's dual tracking provision) to survive the pleading stage). *But see Woodring v. Ocwen Loan Servicing, LLC*, 2014 WL 3558716, at *7 (C.D. Cal. July 18, 2014) (dismissing borrower's dual tracking claim because borrower did not allege the dates she submitted her "complete" applications to servicer, or any documents showing servicer deemed her applications "complete").

⁴⁶ *See, e.g., Gilmore*, 2014 WL 3749984, at *5 (granting the PI and finding "at least serious questions" going to the completeness of borrower's application where servicer verbally requested unnecessary information from borrower in a confusing manner); *Velez v. JP Morgan Chase Bank, N.A.*, No. 34-2013-00149821-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. July 28, 2014) (Borrower alleged his application was complete and that any "missing" documents were duplicative. "Whether the application was *actually* complete within the meaning of [CC 2923.6] is a factual question not appropriately resolved on demurrer.").

⁴⁷ *See* CAL. CIV. CODE 2923.6(g) (2013).

⁴⁸ These reviews could have occurred pre-2013. CAL. CIV. CODE § 2923.6(g) (2013); *see Vasquez v. Bank of Am., N.A.*, 2013 WL 6001924, at 2, *6-9 (N.D. Cal. Nov. 12, 2013); *Rogers v. OneWest Bank FSB*, No. 34-2013-00144866-CU-WE-GDS (Cal. Super. Ct. Sacramento Cnty. Aug. 19, 2013).

⁴⁹ *Compare Gilmore*, 2014 WL 2538180, at *2 (accepting borrower's allegation that he documented and submitted a \$1,000 difference in monthly income to servicer and granting the TRO), *and Lee v. Wells Fargo Bank, N.A.*, 34-2013-00153873-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. July 25, 2014) (finding that evidence of a material change in financial circumstances is not required at the pleadings stage), *with Winterbower v. Wells Fargo Bank, N.A.*, 2013 WL 1232997, at *3 (C.D. Cal. Mar. 27, 2013) (denying TRO when borrowers simply wrote their servicer that they "decreased their expenses from \$25,000 per month down to \$10,000 per month"), *and Sevastyanov v. Wells Fargo Bank, N.A.*, No. 30-2013-00644405-CU-OR-CJC (Cal. Super. Ct. Orange Cnty. July 24, 2013) (finding borrower's bare statement that their income and expenses had "changed" insufficient to trigger dual tracking protections).

fulfill the “document” and “submit” requirements under the statute.⁵⁰ Courts have differed over the degree that a borrower must document a change in financial circumstances.⁵¹ Courts have also extended dual tracking protections to borrowers who can show that their servicer voluntarily agreed to review a subsequent application,⁵² or that the servicer never reviewed borrower’s previous applications.⁵³ Importantly, the manner in which a loan servicer reviews a subsequent application is not regulated by statute.⁵⁴

HBOR also provides protections for borrowers approved for a temporary or permanent loan modification or other foreclosure alternative. A servicer may not record an NOD as long as the borrower remains compliant with an approved loss mitigation plan.⁵⁵ If a plan is approved after an NOD is recorded, a servicer may not proceed with

⁵⁰ See *Shaw v. Specialized Loan Servicing, LLC*, 2014 WL 3362359, at *6 (C.D. Cal. July 9, 2014); *Rosenfeld v. Nationstar Mortg., LLC*, 2013 WL 4479008, at *4 (C.D. Cal. Aug. 19, 2013); cf. *Hixson v. Wells Fargo Bank*, 2014 WL 3870004, at *5 (N.D. Cal. Aug. 6, 2014) (that borrower’s complaint, not her new application, omitted the amount of rent she was now collecting does not moot her dual tracking claim based on a material change in financial circumstances).

⁵¹ Compare *Rosenfeld v. Nationstar Mortg., LLC*, 2014 WL 457920, at *4 (C.D. Cal. Feb. 3, 2014) (finding that the borrower subsequently satisfied the documentation requirement when she pled that she wrote the servicer that she eliminated her credit card debt), with *Williams v. Wells Fargo Bank, N.A.*, 2014 WL 1568857, at *5 (C.D. Cal. Jan. 27, 2014) (court declined to find a documented change in financial circumstances in a letter citing borrowers’ monthly income and declaring that their expenses have increased). See also *Stokes v. Citimortgage*, 2014 WL 4359193, at *6 (C.D. Cal. Sept. 3, 2014) (Borrower’s submission of previously requested tax returns does not, by itself, constitute a material change in financial circumstances.).

⁵² *Vasquez v. Bank of Am., N.A.*, 2013 WL 6001924, at *9 (N.D. Cal. Nov. 12, 2013) (allowing borrower’s dual tracking claim to survive a motion to dismiss because servicer *solicited* borrower’s second application and CC 2923.6(g) only specifies that servicers are not “obligated” to review subsequent applications); *Isbell v. PHH Mortg. Corp.*, No. 37-2013-00059112-CU-PO-CTL (Cal. Super. Ct. San Diego Cnty. Sept. 6, 2013) (CC 2923.6(g) does not extinguish dual tracking protections if the servicer chooses to review borrower’s subsequent application.).

⁵³ *Cooksey v. Select Portfolio Servs., Inc.*, 2014 WL 2120026, at *2 (E.D. Cal. May 21, 2014) (finding it “unlikely” servicer evaluated borrower’s previous applications, or that borrower was ever “afforded a fair opportunity to [be] evaluated,” and granting borrower’s TRO based on a dual tracking claim).

⁵⁴ In *Caldwell v. Wells Fargo Bank, N.A.*, 2013 WL 3789808, at *5-6 (N.D. Cal. July 16, 2013), for example, Wells Fargo evaluated borrower’s second application based on *Wells Fargo’s* internal policy of denying modification to borrowers who previously defaulted on a modification. The court found this process constituted an “evaluation” and fulfilled the requirements of CC 2923.6. *Id.*

⁵⁵ CAL. CIV. CODE § 2924.11(a)(1) (2013).

the foreclosure process as long as the borrower is plan-compliant.⁵⁶ The servicer must also rescind the NOD and cancel a pending sale.⁵⁷

D. HBOR's Interplay with the CFPB Mortgage Servicing Rules

Created by the Dodd-Frank Act,⁵⁸ the Consumer Financial Protection Bureau's (CFPB) new mortgage servicing rules add to and amend the existing federal framework provided by the Real Estate Settlement and Procedures Act (RESPA) and the Truth in Lending Act (TILA),⁵⁹ and became effective January 10, 2014. As advocates weigh whether to bring RESPA claims using the new rules (for servicer conduct occurring after January 10, 2014), they should consider whether HBOR actually gives greater protection, or better remedies, to their client.⁶⁰ Advocates should consider that the CFPB rules only provide for damages under various RESPA statutes. Borrowers cannot use the CFPB rules to stop a foreclosure sale,⁶¹ but injunctive relief is available under HBOR. On the other hand, a pre-foreclosure cause of action for damages is available under RESPA but unavailable under HBOR. The contrast between the two sets of laws is highlighted in their pre-foreclosure outreach requirements and dual tracking provisions.

The CFPB has created an absolute freeze on initiating foreclosure activity: servicers must wait for borrowers to become more than 120 days delinquent before recording the notice of default.⁶² HBOR, by contrast, only prevents servicers from recording a notice of default for 30 days after servicer made (or attempted to make) contact with a

⁵⁶ *Id*; see also Taylor v. Bank of Am., N.A., No. 34-2013-00151145-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. Sept. 22, 2014) (denying servicer's demurrer to borrower's dual tracking claim because servicer received proof of short sale financing before foreclosing).

⁵⁷ § 2924.11(d).

⁵⁸ Dodd-Frank Wall Street Reform & Consumer Protection Act, Pub. L. No. 111-203, 124 Stat. 1376 (2010).

⁵⁹ RESPA is codified as "Regulation X," at 12 C.F.R. § 1024; TILA as "Regulation Z," at 12 C.F.R. § 1026.

⁶⁰ Very few of the CFPB rules preempt more protective state laws so advocates will generally be able to select whichever law (or combination of laws) is more tailored to their client's situation. A notable exception includes the transferring of servicing rights. See 12 C.F.R. § 1024.33(d) (effective Jan. 10, 2014).

⁶¹ *But see* discussion *infra* section II.D (using the UCL to enforce CFPB rules).

⁶² § 1024.41(f) (effective Jan. 10, 2014).

delinquent borrower.⁶³ HBOR specifies that pre-NOD contact be made “in person or by telephone,” to discuss foreclosure alternatives,⁶⁴ but the CFPB requires two separate forms of contact. First, a servicer must make (or attempt) “live contact” by a borrower’s 36th day of delinquency.⁶⁵ Next, by the borrower’s 45th day of delinquency, a servicer must make (or attempt) written contact.⁶⁶ Notably, HBOR requires a post-NOD notice,⁶⁷ where the CFPB does not. While most California foreclosures are non-judicial, the CFPB rules also apply to judicial foreclosures in California, while HBOR does not.

Generally, HBOR provides greater dual tracking protections. First, borrowers may submit more than one modification application under HBOR, if they can document and submit a material change in financial circumstances to their servicer.⁶⁸ By contrast, the CFPB rules allow only one foreclosure alternative application, no matter how significantly a borrower’s financial circumstances may change after that application.⁶⁹ Second, borrowers have no deadline under HBOR: as long as a borrower submits a complete first lien loan modification application before a foreclosure sale, the servicer cannot move ahead with the sale while the application is “pending.”⁷⁰ The CFPB rules provide complete dual tracking protections to borrowers who submit their application in their first 120 days of delinquency or before their loan is referred to foreclosure.⁷¹ Post-NOD, however, CFPB protections are dictated by when a borrower submits his or her complete loan

⁶³ CAL. CIV. CODE §§ 2923.5, 2923.55 (2013); *see* discussion *supra* section I.A.

⁶⁴ § 2923.55(b)(2) (2013). Servicers must also send written notice that a borrower may request certain documents, but that notice need not explain foreclosure alternatives. § 2923.55(b)(1)(a)(B).

⁶⁵ 12 C.F.R. § 1024.39(a) (effective Jan. 10, 2014).

⁶⁶ § 1024.39(b) (effective Jan. 10, 2014).

⁶⁷ CAL. CIV. CODE § 2924.9(a) (2013). The notice is only required if the borrower has not yet “exhausted” modification attempts. *Id.*

⁶⁸ § 2923.6(g); *see also* discussion *supra*, section I.C.

⁶⁹ 12 C.F.R. § 1024.41(i) (effective Jan. 10, 2014). This rule excludes all subsequent applications even if the first application was for a non-modification foreclosure alternative, like a short sale. *Id.* A borrower may, however, submit a new application to a new servicer after a servicing transfer. [Official Bureau Interpretation, Supp. 1 to Part 1024, ¶ 41\(i\)-1.](#)

⁷⁰ CAL. CIV. CODE § 2923.6(c) (2013). Servicers may maintain policies of denying those applications, but they must comply with the denial and appeal timelines and procedures outlined in the dual tracking provisions. *See supra* note 37 and accompanying text.

⁷¹ Servicers cannot even begin the foreclosure process in this case, until making a determination on borrower’s application and allowing the 14-day appeal period to pass. 12 C.F.R. § 1024.41(f)(2) (effective Jan. 10, 2014).

modification. If submitted more than 37 days pre-sale, a servicer cannot conduct the sale until making a determination on the application,⁷² but only borrowers who submit their application 90 or more days pre-sale are entitled to an appeal of this decision.⁷³ By contrast, all borrowers (with large servicers)⁷⁴ receive an appeal opportunity under HBOR.⁷⁵ Borrowers who submit their application less than 37 days before a scheduled foreclosure sale receive no dual tracking protections from the CFPB rules.⁷⁶ Some CFPB dual tracking rules are more protective than HBOR, however: a “facially complete application” (where a servicer receives all requested information but later determines that more information or clarification is necessary), for instance, must be treated as “complete” as of the date that it was facially complete.⁷⁷ HBOR contains no such distinctions and leaves the “completeness” of an application up to the servicer and to the courts.⁷⁸

An [HBOR Collaborative chart](#) gives a more thorough breakdown of the differences between HBOR, the CFPB servicing rules, and the National Mortgage Settlement servicing standards.⁷⁹

II. Non-HBOR Causes of Action

Because HBOR limits injunctive relief to actions brought before the trustee’s deed upon sale is recorded,⁸⁰ advocates with post-foreclosure

⁷² § 1024.41(g) (effective Jan. 10, 2014).

⁷³ § 1024.41(h) (effective Jan. 10, 2014).

⁷⁴ Borrowers with small servicers do not receive an appeal period. *Compare* CAL. CIV. CODE § 2924.18 (2013) (explaining dual tracking protections applied to borrowers with small servicers), *with* § 2923.6 (2013) (explaining dual tracking protections for borrowers with large servicers).

⁷⁵ *See* § 2923.6(d) (2013). Under the CFPB rules, borrowers who do receive an appeal opportunity have only 14 days to appeal. 12 C.F.R. § 1024.41(h)(2) (effective Jan. 10, 2014). California borrowers have 30 days to appeal a denial. CAL. CIV. CODE § 2923.6(d) (2013).

⁷⁶ *See* 12 C.F.R. § 1024.41(g) (effective Jan. 10, 2014).

⁷⁷ § 1024.41(c)(2)(iv) (effective Jan. 10, 2014).

⁷⁸ *See* discussion *supra* notes 43-46 and accompanying text.

⁷⁹ *See also* [HBOR Collaborative, Too Many Choices: Navigating the Mortgage Servicing Maze, SEPTEMBER FORECLOSURE NEWSLETTER \(Sept. 2014\)](#).

⁸⁰ *See* CAL. CIV. CODE §§ 2924.12(a)(1) & 2924.19(a)(1) (2013). It is a closer and unsettled question whether injunctive relief is available post-sale, but before a trustee’s deed upon sale is recorded. *See, e.g.,* Bingham v. Ocwen Loan Servicing, LLC, 2014 WL 1494005, at *6-7 (N.D. Cal. Apr. 16, 2014) (declining to determine at the pleading stage what type of remedy is available in this situation, but noting that *some* remedy should be available for a dual tracking violation and denying servicer’s motion to dismiss).

cases should explore whether other claims could overturn a completed foreclosure sale. HBOR explicitly preserves remedies available under other laws.⁸¹

A. Wrongful Foreclosure Claims

Wrongful foreclosure claims (which can set aside or “undo” foreclosure sales)⁸² are important for borrowers who were unable to bring pre-sale claims. Generally, claims challenging the foreclosing party’s authority to foreclose⁸³ are unavailable before the sale because courts are hesitant to add new requirements to the non-judicial foreclosure statutes.⁸⁴ As a result, most wrongful foreclosure claims are brought after the sale.⁸⁵ Advocates may find it easier to challenge the validity of the foreclosure in a post-sale unlawful detainer action,⁸⁶ where the servicer must affirmatively demonstrate proper authority.⁸⁷

⁸¹ See CAL. CIV. CODE §§ 2924.12(h) & 2924.19(g) (2013).

⁸² See CEB, *supra* note 22, §§ 7.67A, 10.75, & 10.76, for descriptions of the different bases for wrongful foreclosure claims.

⁸³ Only certain entities possess the “authority to foreclose”: the beneficiary under the deed of trust, the original or properly substituted trustee, or the authorized agent of the beneficiary. CAL. CIV. CODE § 2924(a)(6) (2013).

⁸⁴ See *Gomes v. Countrywide Home Loans*, 192 Cal. App. 4th 1149, 1154 (2011) (“Because of the exhaustive nature of this [statutory] scheme, California appellate courts have refused to read any additional requirements into the non-judicial foreclosure statute.”) (quoting *Lane v. Vitek Real Estate Indus. Group*, 713 F. Supp. 2d 1092, 1098 (2010)). Courts sometimes describe these unsuccessful claims as “preemptive.” See, e.g., *Siliga v. Mortg. Elec. Registration Sys., Inc.*, 219 Cal. App. 4th 75, 82 (2013) (describing “preemptive” actions as those that require the foreclosing entity to prove its authority to foreclose, without alleging a specific factual basis attacking that authority).

⁸⁵ See, e.g., *Glaski v. Bank of Am. N.A.*, 218 Cal. App. 4th 1079 (2013). Pre-sale wrongful foreclosure claims are also possible, if less frequent. See *Nguyen v. JP Morgan Chase Bank N.A.*, 2013 WL 2146606, at *4 (N.D. Cal. May 15, 2013) (A claim for wrongful foreclosure may be brought pre-sale if plaintiff alleges inaccurate or false mortgage documents and if plaintiff has received a notice of trustee sale.); cf. *Gerbery v. Wells Fargo Bank, N.A.*, 2013 WL 3946065, at *6 (S.D. Cal. July 31, 2013) (allowing pre-default foreclosure-related claims because economic injury (due to drastically increased mortgage payments) was “sufficient to satisfy the ripeness inquiry.”). *But cf.* *Rosenfeld v. JP Morgan Chase Bank, N.A.*, 732 F. Supp. 2d 952, 961 (N.D. Cal. 2010) (finding a pre-sale wrongful foreclosure claim premature); *Vega v. JP Morgan Chase Bank, N.A.*, 654 F. Supp. 2d 1104, 1113 (E.D. Cal. 2009).

⁸⁶ Not only is this tactic often easier, but it is sometimes necessary to avoid *res judicata* issues in any subsequent wrongful foreclosure action. See, e.g., *Hopkins v. Wells Fargo Bank, N.A.*, 2013 WL 2253837, at *4-5 (E.D. Cal. May 22, 2013) (barring a wrongful foreclosure claim because servicer had already established duly perfected title in a UD action). Advocates can refer to the HBOR Collaborative’s *Defending Post-Foreclosure Evictions* practice guide, available at <http://calhbor.org/wp->

1. Assignments of the deed of trust

Only the holder of the beneficial interest may substitute a new trustee, assign the loan, or take action in the foreclosure process.⁸⁸ A beneficiary's assignee must obtain an assignment of the deed of trust before moving forward with the foreclosure process.⁸⁹ While foreclosing entities have always required the authority to foreclose, HBOR codified this requirement in Civil Code Section 2924(a)(6).⁹⁰ Both before and after HBOR, courts have allowed wrongful foreclosure claims to proceed only when borrowers can assert standing by making specific, factual allegations that the lender is not the current beneficiary under the deed of trust.⁹¹

A notable California Court of Appeal case, *Glaski v. Bank of Am. N.A.*, 218 Cal. App. 4th 1079 (2013), allowed a borrower to challenge a

[content/uploads/2014/08/Representing-California-Tenants-Former-Homeowners-in-Post-Foreclosure-Evictions.pdf](#), for more information on litigating title in the context of a post-foreclosure UD. The Collaborative also has a [webinar](#), and a [PLI segment on this issue titled "Eviction Defense after Foreclosure."](#)

⁸⁷ See *Bank of N.Y. Mellon v. Preciado*, 224 Cal. App. Supp. 1, 9-10 (2013) (reversing UD court's judgment for plaintiff because plaintiff had failed to show compliance with CC 2924 –specifically, plaintiff failed to explain why DOT and Trustee's Deed listed two different trustees); *U.S. Bank v. Cantartzoglou*, 2013 WL 443771, at *9 (Cal. App. Div. Super. Ct. Feb. 1, 2013) (If the UD defendant raises questions as to the veracity of title, plaintiff has the affirmative burden to prove true title.); *Aurora Loan Servs. v. Brown*, 2012 WL 6213737, at *5-6 (Cal. App. Div. Super. Ct. July 31, 2012) (voiding a sale where servicer could not demonstrate authority to foreclose and refusing to accept a post-NOD assignment as relevant to title).

⁸⁸ See CAL. CIV. CODE § 2924(a)(6) (2013).

⁸⁹ See *Nguyen v. JP Morgan Chase Bank, N.A.*, 2013 WL 2146606, at *5 (N.D. Cal. May 15, 2013) (denying motion to dismiss wrongful foreclosure claim because foreclosing assignee could not demonstrate that it received an assignment from the original beneficiary).

⁹⁰ See *supra* note 88.

⁹¹ See *Subramani v. Wells*, 2013 WL 5913789, at *1, 4 (N.D. Cal. Oct. 31, 2013) (holding that borrower sufficiently stated a claim for wrongful foreclosure based on his allegations that lender's pre-foreclosure sale of the DOT precluded lender from retaining a beneficial interest in the DOT); *Cheung v. Wells Fargo Bank, N.A.*, 987 F. Supp. 2d 972, 978 (N.D. Cal. Sept. 25, 2013) (distinguishing between a securitization argument and a failed *attempt to securitize* argument); *Kling v. Bank of Am., N.A.*, 2013 WL 7141259, at *2 (C.D. Cal. Sept. 4, 2013) (granting standing to borrowers alleging their loan was transferred to a trust after that trust's closing date, voiding the transfer and extinguishing the foreclosing entity's "authority to foreclose"); *Mena v. JP Morgan Chase Bank, N.A.*, 2012 WL 3987475, at *6 (N.D. Cal. Sept. 7, 2012); *Sacchi v. Mortg. Elec. Registration Sys., Inc.*, 2011 WL 2533029, at *9-10 (C.D. Cal. June 24, 2011); *Javaheri v. JP Morgan Chase Bank, N.A.*, 2011 WL 213786, at *5-6 (C.D. Cal. June 2, 2011); *Ohlendorf v. Am. Home Mortg. Servicing*, 279 F.R.D. 575, 583 (E.D. Cal. 2010).

foreclosure by alleging very specific facts to show that the foreclosing entity was not the beneficiary. In so doing, the court had to grant borrower standing to challenge the assignment of his loan, which was attempted after the closing date of the transferee-trust.⁹² This failed assignment attempt rendered the assignment void, not voidable, and led to the wrong party foreclosing.⁹³ *Glaski* initially gave hope to many borrowers whose loans had been improperly securitized. The case, though, has been roundly rejected by the other Court of Appeal districts and by federal district courts.⁹⁴ The California Supreme Court recently granted review of two cases that explicitly rejects *Glaski*,⁹⁵ and will decide whether borrowers have standing to challenge loan assignments within the next year or two.

In any case, generally alleging that the foreclosing entity is not the “true beneficiary” will fail.⁹⁶ To survive summary judgment, a borrower must produce evidence supporting his or her allegations attacking the authority to foreclose.⁹⁷ Some courts side-step the standing issue altogether, requiring the borrower to allege prejudice—not caused by

⁹² *Glaski v. Bank of Am., N.A.*, 218 Cal. App. 4th 1079, 1094 (2013).

⁹³ *Id.*

⁹⁴ See, e.g., *In re Davies*, 565 F. App'x 630, 633 (9th Cir. 2014) (declining to follow *Glaski*); *In re Sandri*, 501 B.R. 369, 374-77 (Bankr. N.D. Cal. 2013) (rejecting the *Glaski* court's reasoning and siding with the majority of California courts that have found borrowers have no standing to challenge problems with the authority to foreclose); *Rubio v. US Bank, N.A.*, 2014 WL 1318631, at *8 (N.D. Cal. Apr. 1, 2014) (same); *Diunugala v. JP Morgan Chase Bank, N.A.*, 2013 WL 5568737, at *8 (S.D. Cal. Oct. 3, 2013) (same); *Mendoza v. JP Morgan Chase Bank, N.A.*, 228 Cal. App. 4th 1020, 1034 (2014) (same).

⁹⁵ *Yvanova v. New Century Mortg.*, 226 Cal. App. 4th 495 (2014), *depublished and review granted*, 331 P.3d 1275 (Cal. Aug. 27, 2014) (No. S218973); *Keshtgar v. US Bank, N.A.*, 226 Cal. App. 4th 1201 (2014), *depublished and review granted*, ___ P.3d ___ (Cal. Oct. 1, 2014) (No. S220012) (deferring the matter, pending consideration and disposition of *Yvanova*).

⁹⁶ See *Jenkins v. JP Morgan Chase Bank, N.A.*, 216 Cal. App. 4th 497, 511-15 (2013) (concluding that borrowers lack standing to challenge alleged improper assignments of their DOT from the original beneficiary to another entity); *Gomes v. Countrywide Home Loans, Inc.*, 192 Cal. App. 4th 1149, 1155-56 (2011) (denying a wrongful foreclosure claim because borrower's suit was brought to “find out *whether* MERS has [the] authority [to foreclose],” rather than alleging a specific, factual basis challenging MERS' authority) (emphasis original); *Fontenot v. Wells Fargo Bank, N.A.*, 198 Cal. App. 4th 256, 270 (2011) (Nonjudicial foreclosures are presumed valid and a borrower has the burden of alleging specific facts that rebut this presumption).

⁹⁷ See *Barrionuevo v. Chase Bank*, 2013 WL 4103606, at *2-4 (N.D. Cal. Aug. 12, 2013) (granting summary judgment to defendant because, though borrower specifically alleged securitization facts to plead an authority to foreclose-based wrongful foreclosure claim, borrower could not then produce actual evidence the loan was improperly securitized).

their default—as an element of a wrongful foreclosure claim based on defective assignments.⁹⁸

Courts in California have allowed claims that servicers backdated assignments to reach the trial stage.⁹⁹ California law, however, does not require that assignments be recorded.¹⁰⁰

Cases alleging that MERS may not assign the deed of trust have generally failed. California law is clear: once a beneficiary signs the deed of trust over to MERS, MERS has the power to assign the beneficiary's interests, acting as the beneficiary's nominee or agent.¹⁰¹ However, if a borrower alleges that a signer actually lacked an agency relationship with MERS, or that MERS lacked an agency relationship with the beneficiary, that issue has reached the discovery or trial stage.¹⁰²

⁹⁸ See *Sandri*, 501 B.R. at 376-77; *Rivac v. NDeX West, LLC*, 2013 WL 6662762, at *7 (N.D. Cal. Dec. 17, 2013) (requiring borrowers to show how robo-signing allegations, even if true, affected the validity of their debt, and dismissing the wrongful foreclosure claim because borrowers could not show prejudice); *Diunugala*, 2013 WL 5568737, at *8-9; *Dick v. Am. Home Mortg. Servicing, Inc.*, 2014 WL 172537, at *2-3 (E.D. Cal. Jan. 15, 2014); *Fontenot*, 198 Cal. App. 4th at 272; *Mendoza*, 228 Cal. App. 4th at 1034-36; *Peng v. Chase Home Fin. LLC*, 2014 WL 1373784, at *3 (Cal. Ct. App. Apr. 8, 2014) (finding no prejudice where borrower asserted foreclosing entity sold their loan years before attempting to foreclose). *Peng* includes a dissent that argues against requiring prejudice in certain wrongful foreclosure cases. See *id.* at *3-5.

⁹⁹ See *Johnson v. HBSC Bank U.S.A.*, 2012 WL 928433, *3 (S.D. Cal. Mar. 19, 2012); *Tamburri v. Suntrust Mortg., Inc.*, 2011 WL 6294472, at *12 (N.D. Cal. Dec. 15, 2011); *Castillo v. Skoba*, 2010 WL 3986953, at *2 (S.D. Cal. Oct. 8, 2010); *Ohlendorf v. Am. Home Mortg. Servicing*, 279 F.R.D. 575, 583 (E.D. Cal. 2010).

¹⁰⁰ See CAL. CIV. CODE § 2932.5 (1987) (“Where a power to sell real property is given to a *mortgagee* . . . in an instrument intended to secure the payment of money, the power is part of the security and vests in any person who by assignment becomes entitled to payment of the money secured by the instrument. The power of sale may be exercised by the assignee if the assignment is duly acknowledged and recorded.”). See, e.g., *Jenkins*, 216 Cal. App. 4th at 517-19 (CC 2932.5 does not require recording assignments of deeds of trust); *Haynes v. EMC Mortg. Corp.*, 205 Cal. App. 4th 329, 336 (2012) (same); *Calvo v. HSBC Bank USA, N.A.*, 199 Cal. App. 4th 118, 121-22 (2011) (same). But see *In re Cruz*, 2013 WL 1805603, at *2-8 (Bankr. S.D. Cal. Apr. 26, 2013) (finding section 2932.5 applicable to both mortgages and deeds of trust).

¹⁰¹ See *Siliga v. Mortg. Elec. Registration Sys., Inc.*, 219 Cal. App. 4th 75, 83 (2013) (“[A] trustor who agreed under the terms of the deed of trust that MERS, as the lender’s nominee, has the authority to exercise all of the rights and interests of the lender, including the right to foreclose, is precluded from maintaining a cause of action based on the allegation that MERS has no authority to exercise those rights.”); *Herrera v. Fed. Nat’l Mortg. Ass’n*, 205 Cal. App. 4th 1495, 1503-04 (2012); *Hollins v. Recontrust, N.A.*, 2011 WL 1743291, at *3 (C.D. Cal. May 6, 2011).

¹⁰² See *Alimena v. Vericrest Fin., Inc.*, 964 F. Supp. 2d 1200, 1221-22 (E.D. Cal. 2013) (allowing a wrongful foreclosure claim to advance past the pleading stage where borrower alleged that a different entity was the true beneficiary and did not make MERS its agent before MERS attempted to assign its (nonexistent) interest in the

2. Possession of promissory note

Challenges based on possession of the note have generally been unsuccessful because assignees need not demonstrate physical possession of the promissory note to foreclose in California.¹⁰³ However, borrowers may succeed if they allege specific facts claiming a servicer lacked authority to foreclose.¹⁰⁴

3. Substitutions of trustee

Only the original trustee or a properly substituted trustee may carry out a foreclosure, and unlike assignments of a deed of trust, substitutions of trustee must be recorded.¹⁰⁵ Without a proper substitution of trustee, any foreclosure procedures (including sales) initiated by an unauthorized trustee are void.¹⁰⁶ Courts have upheld

DOT to a third entity); Engler v. ReconTrust Co., 2013 WL 6815013, at *6 (C.D. Cal. Dec. 20, 2013) (allowing borrowers to assert a claim based on an improperly substituted trustee: MERS was the listed beneficiary but the signature on the substitution belonged to an employee of the *servicer*, not an employee of MERS); Halajian v. Deutsche Bank Nat'l Trust Co., 2013 WL 593671, at *6-7 (E.D. Cal. Feb. 14, 2013) (warning that if the MERS “vice president” executing the foreclosure documents was not truly an agent of MERS, then she “was not authorized to sign the assignment of deed of trust and substitution of trustee [and] both are invalid”); Tang v. Bank of Am., N.A., 2012 WL 960373, at *11 (C.D. Cal. Mar. 19, 2012); Johnson v. HBSC Bank U.S.A., 2012 WL 928433, at *3 (S.D. Cal. Mar. 19, 2012) (Whether or not the MERS board of directors approved the appointment of an “assistant secretary” is relevant to that secretary’s authority to assign a DOT.).

¹⁰³ *Jenkins*, 216 Cal. App. 4th at 513; Debrunner v. Deutsche Bank Nat'l Tr. Co., 204 Cal. App. 4th 433, 440 (2012); *cf. In re Mortg. Electronic Registration Sys., Inc.*, 754 F.3d 772, 784-85 (9th Cir. 2014) (declining to decide borrower’s “show me the note” theory because borrowers could not allege servicer’s noncompliance with foreclosure statutes, prejudice, or tender the amount due—the essential elements of a wrongful foreclosure claim).

¹⁰⁴ *See Wise v. Wells Fargo*, 850 F. Supp. 2d 1047, 1052 (C.D. Cal. 2012) (allowing borrowers to challenge the loan securitization because they alleged “a unique set of facts” pertaining to the terms of the PSA and New York trust law); *Sacchi v. Mortg. Elec. Registration Sys., Inc.*, 2011 WL 2533029, at *23 (C.D. Cal. June 24, 2011); *Ohlendorf v. Am. Home Mortg. Servicing*, 279 F.R.D. 575, 583 (E.D. Cal. 2010); *Glaski v. Bank of Am., N.A.*, 218 Cal. App. 4th 1079, 1094 (2013) (“[A] plaintiff asserting [a wrongful foreclosure theory] must allege facts that show the defendant who invoked the power of sale was not the true beneficiary.”). *But see Jenkins*, 216 Cal. App. 4th at 511-13 (affirming the trial court’s sustaining of defendant’s demurrers because borrower did not assert specific facts that the beneficiary or the beneficiary’s agent lacked proper authority).

¹⁰⁵ CAL. CIV. CODE § 2934a (2012).

¹⁰⁶ *See, e.g., Dimock v. Emerald Props. LLC*, 81 Cal. App. 4th 868, 876 (2000) (finding the foreclosing entity had no power to foreclose because the substitution of trustee

challenges when the signer of the substitution may have lacked authority or the proper agency relationship with the beneficiary.¹⁰⁷ Courts have also allowed cases to proceed when the substitution of trustee was allegedly backdated.¹⁰⁸

4. Procedural foreclosure notice requirements

Attacks on completed foreclosure sales based on noncompliance with notice requirements are rarely successful. Borrowers need to

had never been recorded as required by section 2934a); *Pro Value Props., Inc. v. Quality Loan Servicing Corp.*, 170 Cal. App. 4th 579, 581 (2009). *But see* *Maomanivong v. Nat'l City Mortg., Co.*, 2014 WL 4623873, at *6-7 (N.D. Cal. Sept. 15, 2014) (denying borrower's CC 2924(a)(6) claim because the acting trustee eventually recorded a proper substitution in compliance with CC 2934a(c), even if after it recorded an NOD).

¹⁰⁷ *See Engler v. ReconTrust Co.*, 2013 WL 6815013, at *6 (C.D. Cal. Dec. 20, 2013) (allowing borrowers to assert a claim based on an improperly substituted trustee: MERS was the listed beneficiary but the signature on the substitution belonged to an employee of the *servicer*, not an employee of MERS); *Patel v. U.S. Bank, N.A.*, 2013 WL 3770836, at *1, 7 (N.D. Cal. July 16, 2013) (allowing borrowers' pre-sale wrongful foreclosure claim, based partly on robo-signing allegations pertaining to the substitution of trustee and assignment of the DOT, to proceed); *Halajian*, 2013 WL 593671, at *6-7 (warning that if the MERS "vice president" executing the foreclosure documents was not truly an agent of MERS, then she "was not authorized to sign the assignment of deed of trust and substitution of trustee [and] both are invalid"); *Michel v. Deutsche Bank Trust Co.*, 2012 WL 4363720, at *6 (E.D. Cal. Sept. 20, 2012); *Tang v. Bank of Am., N.A.*, 2012 WL 960373, at *11 (C.D. Cal. Mar. 19, 2012); *Sacchi*, 2011 WL 2533029, at *24 (denying servicer's motion to dismiss because an unauthorized entity executed a substitution of a trustee).

¹⁰⁸ *See Makreas v. First Nat'l Bank of N. Cal.*, 856 F. Supp. 2d 1097, 1100 (N.D. Cal. 2012).

demonstrate prejudice from the notice defect¹⁰⁹ and must tender the unpaid principal balance of the loan.¹¹⁰

5. Loan modification related claims

If the servicer foreclosed when the borrower was compliant with a loan modification, the borrower may bring a wrongful foreclosure claim to set aside the sale.¹¹¹

6. FHA loss mitigation rules

Servicers of FHA loans must meet strict loss mitigation requirements, including a face-to-face meeting with the borrower, before they may accelerate the loan.¹¹² Borrowers may bring equitable

¹⁰⁹ See, e.g., *Siqueiros v. Fed. Nat'l Mortg. Ass'n*, 2014 WL 3015734, at *4-5 (C.D. Cal. June 27, 2014) (servicer's failure to mail borrower NOD and NTS directly contributed to the loss of borrower's home); *Passaretti v. GMAC Mortg., LLC*, 2014 WL 2653353, at *12 (Cal. Ct. App. June 13, 2014) (improper notice of sale prejudiced the borrower a great deal since he was unable to take any action to avoid the sale (the court found it important that borrower had previously cured his defaults)). One court seemed to limit prejudice *only* for claims that attacked a procedural aspect of the foreclosure process, rather than a substantive element like an improper assignment. See *Deschaine v. IndyMac Mortg. Servs.*, 2014 WL 281112, at *11 (E.D. Cal. Jan. 23, 2014) (The presumption that a foreclosure was conducted properly "may only be rebutted by substantial evidence of prejudicial procedural irregularity." "On a motion to dismiss, therefore, a [borrower] must allege 'facts showing that [he was] prejudiced by the alleged procedural defects,'" or that a "violation of the statute[s] themselves, and not the foreclosure proceedings, caused [his] injury.'").

¹¹⁰ See, e.g., *Lona v. Citibank, N.A.*, 202 Cal. App. 4th 89, 112 (2011). For a brief description of prejudice, refer to section II.A.1; for a full discussion of tender, refer to section III.C.

¹¹¹ See *Chavez v. Indymac Mortg. Servs.*, 219 Cal. App. 4th 1052, 1062-63 (2013) (holding that the borrower stated a wrongful foreclosure claim based on the servicer's breach of the modification agreement); *Barroso v. Oewen Loan Servicing*, 208 Cal. App. 4th 1001, 1017 (2012) (finding that the borrower may state a wrongful foreclosure claim when the servicer foreclosed while the borrower was in compliance with the modification agreement). Besides an attendant breach of contract claim, borrowers may also have HBOR claims under these facts. See CAL. CIV. CODE § 2924.11 (2013) (prohibiting foreclosure action where borrower is compliant with a written foreclosure prevention alternative).

¹¹² 12 U.S.C. § 1715u(a) (2012) ("Upon default of any mortgage insured under this title [12 U.S.C. § 1707 et seq.], mortgagees shall engage in loss mitigation actions for the purpose of providing an alternative to foreclosure."); see also *Pfeifer v. Countrywide Home Loans*, 211 Cal. App. 4th 1250, 1267-78 (2012) (finding the face-to-face meeting a condition precedent to foreclosure). For a more in depth review of FHA loss mitigation requirements, see Nat'l Consumer Law Center, *Foreclosures* § 3.2 (4th ed. 2012).

claims to enjoin a sale or to set aside a completed sale based on a servicer's failure to comply with these requirements; monetary damages, however, are currently unavailable.¹¹³

7. Misapplication of payments or borrower not in default

A borrower may bring a wrongful foreclosure claim if the servicer commenced foreclosure when the borrower was not in default or when borrower had tendered the amount in default.¹¹⁴ If the foreclosure commenced on or after 2013, it may also form the basis for a Civil Code Section 2924.17 claim.¹¹⁵

B. Contract Claims

Breach of contract claims have been successful against servicers that foreclose while the borrower is compliant with their Trial Period

¹¹³ See *Pfeifer*, 211 Cal. App. 4th at 1255 (allowing borrowers to enjoin a pending sale); *Fonteno v. Wells Fargo Bank, N.A.*, 228 Cal. App. 4th 1358 at *8 (2014) (extending *Pfeifer* to allow borrowers to bring equitable claims to set aside a completed sale); see also *Urenia v. Public Storage*, 2014 WL 2154109, at *7 (C.D. Cal. May 22, 2014) (declining to dismiss borrower's wrongful foreclosure claim on the grounds that *Pfeifer* only contemplates pre-sale injunctions).

¹¹⁴ See *In re Takowsky*, 2013 WL 5183867, at *9-10 (Bankr. C.D. Cal. Mar. 20, 2013) (recognizing wrongful foreclosure claim when the borrower tendered amount due on the notice of default).

¹¹⁵ Servicers may not record a document related to foreclosure without ensuring its accuracy and that it is supported by "competent and reliable evidence." Before initiating foreclosure, a servicer must substantiate borrower's default and servicer's right to foreclose. CAL. CIV. CODE § 2924.17(a)-(b) (2013). While straight robo-signing claims under this statute have generally failed (see *Mendoza v. JP Morgan Chase Bank, N.A.*, 228 Cal. App. 4th 1020 (2014) for an example), some borrowers have successfully asserted CC 2924.17 claims unrelated to robo-signing. See, e.g., *Penermon v. Wells Fargo Bank, N.A.*, __ F. Supp. 2d __, 2014 WL 2754596, at *10 (N.D. Cal. June 11, 2014) (denying servicer's motion to dismiss borrower's CC 2924.17 claim based on servicer's failure to credit her account with accepted mortgage payments, evidence that servicer failed to substantiate her default); *Rothman v. U.S. Bank Nat'l Ass'n*, 2014 WL 1648619, at *7 (N.D. Cal. Apr. 24, 2014) (allowing borrowers to state a CC 2924.17 claim based on an incorrect NOD which included inappropriate fees and charges, and rejecting servicer's argument that CC 2924.17 only applies to robo-signing claims); *Doster v. Bank of Am., N.A.*, No. 34-2013-00142131-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. July 1, 2014) (finding two possible CC 2924.17 violations: 1) servicer failed to discover borrower was current on his forbearance agreement before initiating foreclosure; and 2) servicer could not correctly identify the beneficiary of the loan, on whose behalf it was foreclosing, instead naming two separate entities).

Plans (TPP)¹¹⁶ or permanent modification.¹¹⁷ An increasing number of state and federal courts have found that TPP agreements require servicers to offer TPP-compliant borrowers with permanent modifications.¹¹⁸ This is now established law in both California state court and the Ninth Circuit.¹¹⁹

1. The statute of frauds defense

Servicers have invoked the statute of frauds to defend these contract claims.¹²⁰ In *Corvello v. Wells Fargo Bank*, for example, a borrower's oral TPP agreement modified her written deed of trust, so her servicer argued statute of frauds.¹²¹ The Ninth Circuit reasoned

¹¹⁶ See, e.g., *Corvello v. Wells Fargo Bank, N.A.*, 728 F.3d 878, 883-84 (9th Cir. 2013) (HAMP participants are contractually obligated to offer borrowers a permanent modification if the borrower complies with a TPP by making required payments and by accurately representing their financial situation.); *Harris v. Bank of Am.*, 2014 WL 1116356, at *4-6 (C.D. Cal. Mar. 17, 2014) (breach of contract claim (among others) based on TPP agreement); *Karimian v. Caliber Home Loans Inc.*, 2013 WL 5947966, at *3 (C.D. Cal. Nov. 4, 2013) (“Having entered into the TPP, and accepted payments, CitiMortgage could not withhold a permanent modification simply because it later determined that plaintiff did not qualify for HAMP.”); *West v. JP Morgan Chase Bank*, 214 Cal. App. 4th 780, 799 (2013) (same for Trial Period Plan).

¹¹⁷ See, e.g., *Desser v. US Bank*, 2014 WL 4258344, at *7 (C.D. Cal. Aug. 27, 2014) (leaving a servicer to decide whether to execute and return the final agreement to borrower unfairly imbues servicer with complete control over contract formation; borrower's acceptance of the modification creates a contract); *Barroso v. Ocwen Loan Servicing*, 208 Cal. App. 4th 1001, 1013-14 (2012) (finding the language and intent of a permanent modification forms an enforceable contract even if the agreement is not countersigned by the servicer; once the borrower performs under that contract by making payments, the servicer must perform as well).

¹¹⁸ See, e.g., *Corvello*, 728 F.3d at 883-84; *Bushell v. JP Morgan Chase Bank, N.A.*, 220 Cal. App. 4th 915, 925-28 (2013); *West*, 214 Cal. App. 4th at 799; see also *Young v. Wells Fargo Bank, N.A.*, 717 F.3d 224, 233 (1st Cir. 2013) (servicer must offer permanent modification before the Modification Effective Date); *Wigod v. Wells Fargo Bank, N.A.*, 673 F.3d 547, 565-66 (7th Cir. 2012); *Neep v. Bank of Am., N.A.*, No. 34-2013-00152543-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. Aug. 18, 2014) (denying servicer's summary judgment motion because servicer could not demonstrate borrower's noncompliance with his TPP: specifically, that his modification application was *actually* incomplete, as opposed to missing unnecessary documents).

¹¹⁹ See California state and federal cases cited *supra* note 118; see also *Rufini v. CitiMortgage, Inc.*, 227 Cal. App. 4th 299, 305-06 (2014) (allowing a borrower to amend his complaint to allege not only TPP payments, but continued HAMP eligibility to plead valid contract and wrongful foreclosure claims).

¹²⁰ The statute of frauds requires agreements concerning real property to be memorialized in writing. *Chavez v. Indymac Mortg. Servs.*, 219 Cal. App. 4th 1052, 1057 (2013).

¹²¹ *Corvello*, 728 F.3d at 882, 885.

the borrower's full TPP performance allowed her to enforce the oral agreement, regardless of the statute of frauds.¹²²

The statute of frauds defense has also failed when a servicer merely neglects to execute a permanent modification agreement by signing the final documents.¹²³ In that case, the borrower's modified payments, servicer's acceptance of those payments, and the language of the TPP and permanent modification estopped the servicer from asserting the statute of frauds.¹²⁴

Other courts have declined to dismiss a case based on a statute of frauds defense on the ground that a signed TPP or permanent modification agreement may be found in discovery.¹²⁵ Another court explained that a TPP does not fall within the statute of frauds because it only contains the promise of a permanent modification and does not, by itself, actually modify the underlying loan documents.¹²⁶

2. Non-HAMP breach of contract claims

Breach of contract claims are also possible outside the HAMP context.¹²⁷ A year ago, a California Superior Court held¹²⁸ that *Corvello* and *Barroso* could apply to borrower's breach of contract claim even

¹²² *Id.* at 885.

¹²³ Ordinarily, agreements subject to the statute of frauds must also be signed "by the party to be charged" with breach of contract. *Harris v. Bank of Am., N.A.*, 2014 WL 1116356, at *6 (C.D. Cal. Mar. 17, 2014).

¹²⁴ *Chavez*, 219 Cal. App. 4th at 1057-61; *see also* *Moya v. CitiMortgage, Inc.*, 2014 WL 1344677, at *3 (S.D. Cal. Mar. 28, 2014); *Harris*, 2014 WL 1116356, at *6.

¹²⁵ *See, e.g., Orozco v. Chase Home Fin. LLC*, 2011 WL 7646369, at *1 (Bankr. E.D. Cal. Aug. 16, 2011); *Chavez*, 219 Cal. App. 4th at 1062.

¹²⁶ *Chavez*, 219 Cal. App. 4th at 1062.

¹²⁷ *See, e.g., Menan v. U.S. Bank, Nat'l Ass'n*, 924 F. Supp. 2d 1151, 1156-58 (E.D. Cal. 2013) (finding a "Forbearance to Modification Agreement" document an enforceable contract and that defendant breached the agreement by failing to cancel the NOD); *Lueras v. BAC Home Loan Servicing, LP*, 221 Cal. App. 4th 49, 71-72 (2013) (finding an agreement under the HomeSaver Forbearance Program an enforceable contract obligating servicer to consider borrower for foreclosure alternatives in "good faith," relying on the reasoning in *West*, 214 Cal. App. 4th 780); *Leal v. Wells Fargo Bank, N.A.*, No. 30-2013-00644154-CU-BC-CJC (Cal. Super. Ct. July 17, 2013) (Rather than evaluate borrower's modification application in "good faith," servicer used inflated income numbers to calculate payments, thereby breaching the unlawful detainer settlement agreement.).

¹²⁸ *Hamidi v. Litton Loan Servs. LLP*, No. 34-2010-00070476-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. Oct. 10, 2013).

though those cases dealt with *HAMP* TPPs and permanent modifications and the “Loan Workout Plan” relied upon by this borrower was a “proprietary” modification, created by the servicer, not *HAMP*. The borrower argued there was no material difference between a *HAMP* TPP and the agreement at issue, for the two contracts used almost identical language. Indeed, the *Corvello* court relied on the *language* in the TPP agreement, not the fact that it was created by *HAMP*, to find a valid breach of contract claim.¹²⁹ The court agreed and overruled servicer’s demurrer.¹³⁰ More recently, another Superior Court held that borrowers successfully couched a seemingly proprietary TPP, an “FNMA Apollo Trial Period Program,” as a *HAMP* TPP, citing servicer’s *HAMP* participation and that the TPP was “offered as a *HAMP* modification.”¹³¹ The court found that nothing in the TPP itself contradicted this allegation, and treated the TPP as a *HAMP* TPP, concluding that servicer was obligated to offer a permanent modification after borrowers’ successful TPP completion.¹³² The Court of Appeal has also found viable deceit, promissory estoppel, and negligence claims based on a borrower’s proprietary TPP agreement.¹³³

Conversely, in a recent California federal district court case, the borrower argued that *Corvello*’s reasoning applied to her Workout Agreement and Foreclosure Alternative Agreement. But because neither contract contained the mandatory language found in *Corvello*’s *HAMP* agreement (servicer “*will* provide” a modification), the court

¹²⁹ See *Corvello v. Wells Fargo Bank, N.A.*, 728 F.3d 878, 883-85 (9th Cir. 2013).

¹³⁰ *Hamidi*, No. 34-2010-00070476-CU-OR-GDS (“After reviewing *Barroso* [citation], the court concludes that [borrower’s] allegations can be construed to state breach of the implied covenant of good faith and fair dealing, as well as breach of contract, notwithstanding the absence of [servicer’s] signature on the Loan Workout Plan.”).

¹³¹ *Dominguez v. Nationstar Mortg., LLC*, No. 37-2013-00077183-CU-OR-CTL (Cal. Super. Ct. San Diego Cnty. Sept. 19, 2014).

¹³² *Id.*

¹³³ *Akinshin v. Bank of Am., N.A.*, 2014 WL 3728731, at *4-8 (Cal. Ct. App. July 29, 2014) (unpublished).

found *Corvello* inapposite.¹³⁴ A California Superior Court came to a similar conclusion.¹³⁵

As the above cases illustrate, the enforceability of a non-HAMP trial modification agreement – and whether it promises a permanent modification – will depend on the precise language of that particular agreement. Claims based on *permanent* proprietary modifications are easier to assert since these agreements contain no condition precedent triggering a servicer obligation, as trial period plans do.¹³⁶

3. Promissory estoppel claims

Because promissory estoppel claims are exempt from the statute of frauds,¹³⁷ borrowers often bring them when there is no written modification agreement. To state a claim, borrowers must show not only that the servicer promised a benefit (like postponing the sale,¹³⁸ not reporting a default to a credit reporting agency,¹³⁹ or offering a permanent modification¹⁴⁰) and went back on that promise, but that

¹³⁴ *Morgan v. Aurora Loan Servs., LLC*, 2014 WL 47939, at *4-5 (C.D. Cal. Jan. 6, 2014).

¹³⁵ *See Pittell v. Ocwen Loan Servicing, LLC*, No. 34-2013-00152086-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. July 28, 2014) (distinguishing the proprietary agreement at issue with the situations in *West* and *Corvello* in three ways: 1) this borrower made only two of three TPP payments; 2) the TPP dictated that servicer “may” grant borrower a permanent modification upon TPP completion, not “will”; and 3) the proprietary agreement received no outside support from HAMP directives).

¹³⁶ *See, e.g., Le v. Bank of New York Mellon*, 2014 WL 3533148, *4 (N.D. Cal. July 15, 2014) (finding a valid contract claim based on servicer’s failure to accept borrower’s permanently modified payments).

¹³⁷ *See Postlewaite v. Wells Fargo Bank N.A.*, 2013 WL 2443257, at *4 (N.D. Cal. June 4, 2013) (While the statute of frauds may apply to loan modification agreements, it does not apply to promises to postpone a foreclosure sale.); *Ren v. Wells Fargo Bank, N.A.*, 2013 WL 2468368, at *3-4 (N.D. Cal. June 7, 2013) (reasoning that promises to refrain from foreclosures do not require written documentation); *Secrest v. Sec. Nat’l Mortg. Loan Trust 2002-2*, 167 Cal. App. 4th 544, 555 (2008).

¹³⁸ *See Izsak v. Wells Fargo Bank, N.A.*, 2014 WL 1478711, at *4 (N.D. Cal. Apr. 14, 2014) (allowing promissory estoppel claim to proceed when servicer induced borrower to default to qualify for loan modification and promised not to foreclose during review).

¹³⁹ *See, e.g., Cockrell v. Wells Fargo Bank, N.A.*, 2013 WL 3830048, at *4 (N.D. Cal. July 23, 2013) (finding a valid PE claim where servicer convinced borrower to go into default to qualify for a modification and promised to take no negative actions against borrower for doing so; the servicer reported borrower to credit rating agencies).

¹⁴⁰ *See, e.g., Alimena v. Vericrest Fin., Inc.*, 964 F. Supp. 2d 1200, 1216 (E.D. Cal. 2013) (advising borrowers to amend their complaint to allege they fulfilled all TPP

the borrower detrimentally relied on that promise. Some courts require borrowers to demonstrate specific changes in their actions to show reliance,¹⁴¹ while others take for granted that the borrowers *would* have acted differently absent servicer's promise.¹⁴² If the claim *is* based in a written TPP agreement (sometimes brought in conjunction with a breach of contract claim),¹⁴³ the court may count the TPP payments

requirements, including their continuous HAMP eligibility throughout the TPP process, to successfully plead two promissory estoppel claims based on two separate TPP agreements, each promising to permanently modify the loan if borrower fulfilled TPP requirements); *Passaretti v. GMAC Mortg., LLC*, 2014 WL 2653353, at *6-7 (Cal. Ct. App. June 13, 2014) (finding a valid promissory estoppel claim based on servicer's assurance it would "work on a loan modification" with borrower if borrower participated in a repayment plan, ultimately paying over \$50,000). *But see* *Fairbanks v. Bank of Am., N.A.*, 2014 WL 954264, at *4-5 (Cal. Ct. App. Mar. 12, 2014) (a verbal promise to permanently modify upon successful completion of a verbal TPP is conditional because it is based on a future event (TPP completion), so the promise is ambiguous).

¹⁴¹ *See, e.g.*, *Izsak v. Wells Fargo Bank, N.A.*, 2014 WL 1478711, at *2 (N.D. Cal. Apr. 14, 2014) (Borrower's decision to become delinquent, in reliance on servicer's promise it would not foreclose during modification evaluation, was enough to show detrimental reliance.); *Rijhwani v. Wells Fargo Home Mortg., Inc.*, 2014 WL 890016, at *10-12 (N.D. Cal. Mar. 3, 2014) (Borrowers demonstrated detrimental reliance by not appearing at the actual foreclosure sale due to lack of notice, where they would have placed a "competitive bid."); *Copeland v. Ocwen Loan Servicing, LLC*, 2014 WL 304976, at *6 (C.D. Cal. Jan. 3, 2014) (Borrowers demonstrated detrimental reliance by pointing to their signed short sale agreement, which they ultimately rejected in reliance on servicer's promise that a modification was forthcoming.); *Panaszewicz v. GMAC Mortg., LLC*, 2013 WL 2252112, at *5 (N.D. Cal. May 22, 2013) (requiring a borrower to show pre-promise "preliminary steps" to address an impending foreclosure and then a post-promise change in their activity); *Aceves v. U.S. Bank, N.A.*, 192 Cal. App. 4th 218, 222, 229-30 (2011) (finding that foregoing a Chapter 13 bankruptcy case was sufficiently detrimental).

¹⁴² *See, e.g.*, *Curley v. Wells Fargo & Co.*, 2014 WL 2187037, at *2-3 (N.D. Cal. May 23, 2014) (borrower successfully argued, as part of his motion for leave to add a promissory fraud claim, that he passed up opportunities to file bankruptcy, obtain private financing, or sell his home, relying on servicer's promise to offer a permanent modification after TPP completion); *Faulks v. Wells Fargo & Co.*, 2014 WL 1922185, at *5 (N.D. Cal. May 13, 2014) (accepting borrower's assertion that he chose not to pursue "other alternatives" to foreclosure as adequate detrimental reliance); *Loftis v. Homeward Residential, Inc.*, 2013 WL 4045808, at *3 (C.D. Cal. June 11, 2013) (accepting borrower's claims that they would have refinanced with a different lender, considered bankruptcy, or tried to sell their home as sufficient detrimental reliance); *West v. JP Morgan Chase Bank, N.A.*, 214 Cal. App. 4th 780, 804-05 (2013) (finding plaintiff's allegation that she would have pursued other options if not for servicer's promise to stop the foreclosure, sufficient detrimental reliance).

¹⁴³ *See* *Harris v. Bank of Am., N.A.*, 2014 WL 1116356 (C.D. Cal. Mar. 17, 2014) and *Rowland v. JP Morgan Chase Bank, N.A.*, 2014 WL 992005 (N.D. Cal. Mar. 12, 2014) for discussions on pleading a PE claim in the alternative with a breach of contract claim.

themselves as reliance and injury.¹⁴⁴ Even though a promissory estoppel claim may not, in most cases, overturn a completed sale,¹⁴⁵ if the lender promised to postpone a foreclosure sale, a Section 2924g(c) claim could cancel the sale.¹⁴⁶ This type of claim does not require a borrower to show detrimental reliance.¹⁴⁷

4. Breach of Covenant of Good Faith & Fair Dealing

Every contract contains an implied covenant of good faith and fair dealing, “meaning that neither party will do anything which will injure the right of the other to receive the contract’s benefits.”¹⁴⁸ Advocates have been successful with these claims (sometimes brought alongside breach of contract claims), by asserting that servicers have frustrated borrowers’ realization of the benefits of their TPP or permanent modification agreements.¹⁴⁹ They have been less successful bringing these claims based on original deeds of trust.¹⁵⁰

¹⁴⁴ See *Alimena v. Vericrest Fin., Inc.*, 964 F. Supp. 2d 1200, 1218 (E.D. Cal. 2013); *cf.* *Lovelace v. Nationstar Mortg. LLC*, No. 34-2012-00119643-CU-BC-CDS (Cal. Super. Ct. Sacramento Cnty. Aug. 22, 2013) (The time and energy required to apply for a modification was sufficient to allege consideration and damages in a breach of contract claim.).

¹⁴⁵ See *Aceves*, 192 Cal. App. 4th at 231.

¹⁴⁶ A trustee “shall postpone the sale in accordance with . . . [*inter alia*] . . . mutual agreement, whether oral or in writing, of any trustor and any beneficiary or any mortgagor and any mortgagee. CAL. CIV. CODE § 2924g(c)(1)(C) (2005). See *Chan v. Chase Home Fin.*, 2012 WL 10638457, at *11 (C.D. Cal. June 18, 2012) (holding tender not required under 2924g(c) when servicer foreclosed after agreeing to postpone sale); *Aharonoff v. Am. Home Mortg. Servicing*, 2012 WL 1925568, at *4 (Cal. Ct. App. May 29, 2012) (allowing a 2924g(c) claim to cancel the sale when Wells Fargo representative conducted trustee sale despite promises to put the sale on hold).

¹⁴⁷ See *Aharonoff*, 2012 WL 1925568 at *4 (allowing CC 2924g claim without requiring (or discussing) detrimental reliance).

¹⁴⁸ *Bushell v. JP Morgan Chase Bank, N.A.*, 220 Cal. App. 4th 915, 928-29 (2013).

¹⁴⁹ See, e.g., *id.* at 929 (servicer frustrated borrower’s ability to benefit from a successful TPP agreement in finally receiving a permanent modification offer); *Lanini v. JP Morgan Chase Bank*, 2014 WL 1347365, at *6 (E.D. Cal. Apr. 4, 2014) (valid good faith claim based on servicer offering borrowers a TPP knowing borrower’s property was too valuable to qualify for a permanent mod); *Curley v. Wells Fargo & Co.*, 2014 WL 988618, at *5-8 (N.D. Cal. Mar. 10, 2014) (borrower’s good faith claim based on their TPP agreement survived summary judgment); *Reiydelle v. JP Morgan Chase Bank, N.A.*, 2014 WL 312348, at *9-10 (N.D. Cal. Jan. 28, 2014) (Permanent modification included a balloon payment; TPP was silent on balloon payments, rendering the contract ambiguous and borrower’s good faith claim survived the pleading stage.); *Fleet v. Bank of Am.*, ___ Cal. App. 4th ___, 2014 WL 4711799, at *3-4 (Aug. 25, 2014) (allowing borrower’s good faith claim because servicer allegedly foreclosed before borrowers’ third and final TPP payment was due, frustrating borrowers’ ability to realize the benefits of that agreement); *Nersesyan v.*

C. Tort Claims

Until very recently, servicers that mishandled modification applications were immune to negligence claims because, under normal circumstances, a lender does not owe a duty of care to a borrower.¹⁵¹ The decision in *Jolley v. Chase Home Finance, LLC*, was the first published opinion that started to shift this state of the law. The *Jolley* court proposed that the general no-duty rule may be outdated, citing HAMP, SB 1137, and HBOR, as indicative of an evolving public policy toward the creation of a duty. *Jolley* involved a construction loan, not a residential loan, but suggested it may be appropriate to impose a duty of care on banks, encouraging them to negotiate loan modifications with borrowers and to treat borrowers fairly in this process.¹⁵² “Courts should not rely mechanically on the ‘general rule’” that a duty of care

Bank of Am., N.A., 2014 WL 463538, at *4-5 (Cal. Ct. App. Feb. 5, 2014) (granting borrower leave to amend their fair dealing claim based on an oral TPP agreement, in light of *Wigod*, *West*, *Corvello*, and *Bushell*).

¹⁵⁰ See, e.g., *MacKenzie v. Flagstar Bank, FSB*, 738 F.3d 486, 491-93 (1st Cir. 2013) (Borrower argued that their servicer must act “in good faith” and “use reasonable diligence to protect the interests of the mortgagor” under the mortgage contract. Nothing in that contract required servicer to modify the loan, or even to consider a modification, so servicer’s failure to extend a modification did not breach the implied covenant.); *Fevinger v. Bank of Am.*, 2014 WL 3866077, at *5 (N.D. Cal. Aug. 4, 2014) (agreeing to forestall foreclosure if borrower stops making mortgage payments is mere “encouragement,” and does not deprive the borrower of realizing the benefits of their DOT); *Cockrell v. Wells Fargo Bank, N.A.*, 2013 WL 3830048, at *3-4 (N.D. Cal. July 23, 2013) (declining to find a good faith and fair dealing claim where servicer *encouraged* borrowers to become delinquent on their mortgage to qualify for a modification, but did not *actively interfere with* their ability to perform on their DOT). *But see* *Castillo v. Bank of Am.*, 2014 WL 4290703, at *4 (N.D. Cal. Aug. 29, 2014) (servicer’s representation that missing mortgage payments would “assist” borrower’s modification process interfered with his ability to pay his loans under the DOT); *Siqueiros v. Fed. Nat’l Mortg. Ass’n*, 2014 WL 3015734, at *6-7 (C.D. Cal. June 27, 2014) (viable good faith and fair dealing claim based on servicer’s failure to provide borrower with an accurate reinstatement amount, frustrating her ability to benefit from the DOT by reinstating and avoiding foreclosure); *Vasquez v. Bank of Am., N.A.*, 2013 WL 6001924, at *14 (N.D. Cal. Nov. 12, 2013) (allowing borrower’s good faith claim based on the same scenario as that in *Cockrell*, noting that servicer “consciously and deliberately frustrated the parties’ common purpose” outlined in the DOT).

¹⁵¹ See *Nymark v. Heart Fed. Sav. & Loan Ass’n*, 231 Cal. App. 3d 1089, 1096 (1991) (“[A] financial institution owes no duty of care to a borrower when the institution’s involvement in the loan transaction does not exceed the scope of its conventional role as a mere lender of money.”).

¹⁵² *Jolley v. Chase Home Fin., LLC*, 213 Cal. App. 4th 872, 902-03 (2013).

does not exist, and the loan modification process itself can create a duty of care relationship.¹⁵³

A recent, published, Court of Appeal case has advanced this negligence theory further, applying it specifically to residential loans. In *Alvarez v. BAC Home Loans Servicing*, 228 Cal. App. 4th 941 (2014), the court found that, though a servicer is not obligated to initiate the modification process or to offer a modification, once it agrees to engage in the process with the borrower it owes a duty of care not to mishandle the application or negligently conduct the modification process.¹⁵⁴ Though most courts have, in the past, failed to find a duty of care created by engaging in the modification process,¹⁵⁵ *Alvarez* should begin to shift judges' calculus on the negligence issue.¹⁵⁶

¹⁵³ *Id.* at 903. *See also, e.g.*, *Harris v. Bank of Am., N.A.*, 2014 WL 1116356, at *13-14 (C.D. Cal. Mar. 17, 2014) (finding *Jolley* applicable, not distinguishable, because like *Jolley*, this case involved “ongoing loan servicing issues”); *Rowland v. JP Morgan Chase Bank, N.A.*, 2014 WL 992005, at *6-11 (N.D. Cal. Mar. 12, 2014) (denying motion to dismiss negligence claim and finding that the economic loss rule does not bar recovery); *Ware v. Bayview Loan Servicing, LLC*, 2013 WL 6247236, at *9 (S.D. Cal. Oct. 29, 2013) (denying motion to dismiss borrower’s negligence claim because servicer may owe a duty of care to maintain proper records and timely respond to modification applications); *McGarvey v. JP Morgan Chase Bank, N.A.*, 2013 WL 5597148, at *5-7 (E.D. Cal. Oct. 11, 2013) (deeming servicer’s solicitation of plaintiff-owner’s loan modification application as giving rise to a duty to treat her with reasonable care); *Gerbery v. Wells Fargo Bank, N.A.*, 2013 WL 3946065, at *11-12 (S.D. Cal. July 31, 2013) (using the California Supreme Court’s six-factor test from *Biakanja v. Irving*, 320 P.2d 16, 19 (Cal. 1958) to establish a duty of care where defendant induced borrowers to skip mortgage payments so defendant could ultimately foreclose); *Roche v. Bank of Am., N.A.*, 2013 WL 3450016, at *7-8 (S.D. Cal. July 9, 2013) (finding that defendant created a duty of care by: 1) offering to modify borrower’s account; 2) charging unauthorized interest; and 3) reporting negative, incorrect information to credit reporting agencies); *Robinson v. Bank of Am.*, 2012 WL 1932842, at *7 (N.D. Cal. May 29, 2012) (finding a duty of care arising from a TPP and a breach of that duty when the servicer failed to offer a permanent modification and instead reported the borrower to credit rating agencies).

¹⁵⁴ *Alvarez v. BAC Home Loans Servicing*, 228 Cal. App. 4th 941, 945-50 (2014).

¹⁵⁵ *See Benson v. Oewen Loan Servicing, LLC*, 562 F. App’x 567, 570 (9th Cir. 2014) (distinguishing *Jolley* as a construction loan case); *Kramer v. Bank of Am., N.A.*, 2014 WL 1577671, at *9 (E.D. Cal. Apr. 17, 2014) (“The Court recognizes a duty of care during the loan modification process upon a showing of either a promise that a modification would be granted or the successful completion of a trial period.”); *Sun v. Wells Fargo*, 2014 WL 1245299, at *4 (N.D. Cal. Mar. 25, 2014) (A duty may arise when a TPP or mod is offered, but the “mere engaging” in the modification process is a traditional money lending activity.); *Meyer v. Wells Fargo Bank, N.A.*, 2013 WL 6407516, at *5 (N.D. Cal. Dec. 6, 2013) (same); *Newman v. Bank of N.Y. Mellon*, 2013 WL 5603316 (E.D. Cal. Oct. 11, 2013) (dismissing borrower’s negligence claim because there was no TPP in place, acknowledging that a clear promise to modify or trial agreement *may* have created a duty of care); *Ragland v. U.S. Bank Nat’l Ass’n*, 209 Cal. App. 4th 182, 207 (2012) (finding no duty because the issue of loan

Borrowers may of course also bring negligence claims outside of or tangentially related to the modification process but, there too, they must usually demonstrate that the servicer owed the borrower a duty of care and breached it.¹⁵⁷

If the servicer misleads the borrower during the loan modification process, the borrower may state a fraud or misrepresentation claim against the servicer,¹⁵⁸ and possibly the servicer representatives.¹⁵⁹ An

modification falls “within the scope of [servicer’s] conventional role as a lender of money”).

¹⁵⁶ See, e.g., *Segura v. Wells Fargo Bank, N.A.*, 2014 WL 4798890, at *12-13 (C.D. Cal. Sept. 26, 2014) (citing *Alvarez* and finding servicer was obligated to handle borrowers’ application with “reasonable care,” and denying servicer’s MTD borrowers’ negligence claim); *Penermon v. Wells Fargo Home Mortg.*, 2014 WL 4273268, at *5 (N.D. Cal. Aug. 28, 2014) (not citing *Alvarez*, but relying on its reasoning, finding that once servicer “provided [borrower] with the loan modification application and asked her to submit supporting documentation, it owed her a duty to process the completed application”). This shift began with the court’s decision in *Lueras v. BAC Home Loan Servicing, LP*, 221 Cal. App. 4th 49 (2013). Though that court declined to follow *Jolley*, it allowed borrower to amend her complaint to state a claim for negligent misrepresentation instead of negligence. It held that servicers owe a duty *not to misrepresent* the status of borrower’s loan modification application or of a foreclosure sale. Indeed, some courts had already started to apply this reasoning to negligence claims before *Alvarez* was decided. See, e.g., *Bowman v. Wells Fargo Home Mortg.*, 2014 WL 1921829, at *5-6 (N.D. Cal. May 13, 2014) (applying the *Biakanja v. Irving*, 49 Cal. 2d 647 (1958) factors to find servicer owed borrower a duty of care once it accepted borrower’s modification application); *Akinshin v. Bank of Am., N.A.*, 2014 WL 3728731, at *7-8 (Cal. Ct. App. July 29, 2014) (reversing the trial court’s grant of servicer’s demurrer to borrower’s negligence claim based on *Lueras* reasoning).

¹⁵⁷ See, e.g., *Mahoney v. Bank of Am., N.A.*, 2014 WL 2197068, at *7 (S.D. Cal. May 27, 2014) (finding a duty of care to accurately credit borrower’s mortgage payments and to provide a reinstatement amount); *Rijhwani v. Wells Fargo Home Mortg., Inc.*, 2014 WL 890016, at *14 (N.D. Cal. Mar. 3, 2014) (finding a valid negligence claim related to servicer’s SPOC violations); *Barber v. CitiMortgage*, 2014 WL 321934, at *3-4 (C.D. Cal. Jan. 2, 2014) (Borrower successfully pled a negligence claim related to servicer’s imposition of an escrow even though she provided proof of her property tax payments. If borrower was *actually* current on her taxes, then servicer owed her a duty of care not to impose an unnecessary escrow.); *Hampton v. US Bank, N.A.*, 2013 WL 8115424, at *3-4 (C.D. Cal. May 7, 2013) (finding a duty of care to accurately credit borrower’s accounts with her payment to “cure her default”).

¹⁵⁸ See *Newsom v. Bank of Am., N.A.*, 2014 WL 2180278, at *5-7 (C.D. Cal. May 22, 2014) (finding a valid fraud claim based on servicer’s promise that borrowers would not receive a negative credit report or go through foreclosure if they engaged in the modification process); *Ferguson v. JP Morgan Chase Bank, N.A.*, 2014 WL 2118527, at *10-11 (E.D. Cal. May 21, 2014) (finding servicer’s advice to borrowers not to sell their home and to modify instead, coupled with a drawn out modification process that reduced borrowers’ equity, sufficient to allege intentional and negligent misrepresentation claims and damages); *Alimena v. Vericrest Fin., Inc.*, 964 F. Supp. 2d 1200, 1212-14 (E.D. Cal. 2013) (upholding intentional misrepresentation claims based on a two separate TPP agreements); *Roche v. Bank of Am., N.A.*, 2013 WL

intentional wrongful foreclosure may also subject the lender to an intentional infliction of emotional distress claim.¹⁶⁰

D. UCL Claims

California's Unfair Competition Law (UCL) provides another opportunity for borrowers to obtain restitution or to stop or postpone a

3450016, at *7-8 (S.D. Cal. July 9, 2013) (upholding fraud and negligent misrepresentation claims); *Fleet v. Bank of Am.*, __ Cal. App. 4th __, 2014 WL 4711799, at *4 (Aug. 25, 2014) (finding a valid promissory fraud claim based on servicer's grant of a TPP and promise not to foreclose, and borrowers' reliance on that promise and agreement in making the payments and improving the property); *Rufini v. CitiMortgage, Inc.*, 227 Cal. App. 4th 299, 308-09 (2014) (valid negligent misrepresentation claim based on servicer's falsely assuring borrowers they qualified for a modification while simultaneously foreclosing); *Bushell v. JP Morgan Chase Bank, N.A.*, 220 Cal. App. 4th 915, 930-31 (2013) (valid fraud claim based on TPP and servicer's false promise to permanently modify); *West v. JP Morgan Chase Bank*, 214 Cal. App. 4th 780, 793-94 (2013) (same); *Boschma v. Home Loan Ctr., Inc.*, 198 Cal. App. 4th 230, 249 (2011); *Rigali v. OneWest Bank*, No. CV10-0083 (Cal. Super. Ct. San Luis Obispo Cnty. Feb. 14, 2013) (Evidence that servicer entered into modification negotiations with no real intent to modify was enough to defeat summary judgment.). *But see Wickman*, 2013 WL 4517247, at *4-5 (upholding a claim for fraud, but granting defendant's motion to dismiss on the negligent misrepresentation claim because the court found no duty of care owed from servicer to borrower); *Fairbanks v. Bank of Am., N.A.*, 2014 WL 954264, at *2-3 (Cal. Ct. App. Mar. 12, 2014) (distinguishing *West* as applying to a written TPP agreement, and finding borrowers here failed to allege their fraud claim, based on a verbal TPP, with specificity).

¹⁵⁹ *See, e.g., Copeland v. Ocwen Loan Servicing, LLC*, 2014 WL 304976, at *5-6 (C.D. Cal. Jan. 3, 2014) (allowing borrower to impose fraud liability on a SPOC); *Fleet*, __ Cal. App. 4th __, 2014 WL 4711799, at *5 (Borrowers successfully alleged a fraud claim against servicer representatives who assured borrowers their TPP payments were received and credited, and that a foreclosure sale would not occur, which of course it did.); *Schubert v. Bank of Am., N.A.*, No. 34-2013-00148898-CU-GDS (Cal. Super. Ct. Sacramento Cnty. Aug. 11, 2014) (allowing borrower to impose fraud liability on a SPOC).

¹⁶⁰ *See Ragland v. U.S. Bank Nat'l Ass'n*, 209 Cal. App. 4th 182, 203-05 (2012). Borrowers have been somewhat more successful in alleging emotional distress damages related to other types of claims. *See, e.g., Izsak v. Wells Fargo Bank, N.A.*, 2014 WL 1478711, at *4 (N.D. Cal. Apr. 14, 2014) (allowing borrower's promissory estoppel claim, which alleged severe emotional distress as part of her damages, to survive servicer's motion to dismiss); *Rowland v. JP Morgan Chase Bank, N.A.*, 2014 WL 992005, at *9 (N.D. Cal. Mar. 12, 2014) (allowing borrower to claim emotional distress damages related to her negligence claim, invoking an exception to the economic loss doctrine); *Barber v. CitiMortgage*, 2014 WL 321934, at *4 (C.D. Cal. Jan. 2, 2014) (allowing borrower to allege emotional distress as part of her damages to her breach of contract claim); *Goodman v. Wells Fargo Bank, N.A.*, 2014 WL 334222, at *3 (Cal. Ct. App. Jan. 30, 2014) (same).

foreclosure¹⁶¹ if they can show the servicer engaged in an unlawful, unfair, or fraudulent practice.¹⁶²

Unlawful prong claims are based on a violation of an underlying statute, but may be brought regardless of whether that underlying statute provides a private right of action.¹⁶³ For example, borrowers have used UCL claims to challenge allegedly unlawful assignments, even though the underlying statute does not provide a right of action.¹⁶⁴ An “unlawful” UCL claim may also be based on statutory violations *with* a private right of action,¹⁶⁵ and even common law causes of action.¹⁶⁶ In addition, because UCL’s remedies are cumulative to existing remedies, an unlawful prong claim might provide injunctive relief for HBOR violations even after the trustee’s deed is recorded.¹⁶⁷ Such post-sale relief would be unavailable under HBOR’s statutory remedies.¹⁶⁸ Additionally, advocates should be able

¹⁶¹ CAL. BUS. & PROF. CODE § 17203 (2004). For a full explanation of UCL claims and available remedies in the foreclosure context, see CEB, *supra* note 22, § 12.27.

¹⁶² See CAL. BUS. & PROF. CODE § 17200 (2012). Conduct can be unlawful, *or* unfair, *or* fraudulent to be liable under the UCL. See *West*, 214 Cal. App. 4th at 805 (The statute was written “in the disjunctive . . . establish[ing] three varieties of unfair competition . . .”).

¹⁶³ See *Rose v. Bank of Am.*, 57 Cal. 4th 390, 395-96 (2013) (holding that the federal Truth in Savings Act is enforceable through an UCL claim, even though TISA provides no private right of action); *Stop Youth Addiction, Inc. v. Lucky Stores, Inc.*, 17 Cal. 4th 553, 562 (1998).

¹⁶⁴ See, e.g., *Vogan v. Wells Fargo Bank, N.A.*, 2011 WL 5826016, at *6-7 (E.D. Cal. Nov. 17, 2011) (allowing a § 17200 claim when borrowers alleged that assignment was executed after the closing date of securities pool, “giving rise to a plausible inference that at least some part of the recorded assignment was fabricated”).

¹⁶⁵ See, e.g., *Gaudin v. Saxon Mortg. Servs. Inc.*, 2013 WL 4029043, at *10 (N.D. Cal. Aug. 5, 2013) (Borrowers in a class action certification hearing were held to possess UCL “unlawful” standing based on Rosenthal Act claims.); *People v. Persolve, LLC*, 218 Cal. App. 4th 1267, 1275 (2013) (The litigation privilege does not bar UCL claims based on the Rosenthal Act and FDCPA.).

¹⁶⁶ See, e.g., *Peterson v. Wells Fargo Bank, N.A.*, 2014 WL 3418870, at *7 (N.D. Cal. July 11, 2014) (finding a viable UCL claim based on borrower’s fraud claim); *McGarvey v. JP Morgan Chase Bank, N.A.*, 2013 WL 5597148, at *8-9 (E.D. Cal. Oct. 11, 2013) (finding a viable negligence claim serves as a basis for “unlawful” prong UCL claim).

¹⁶⁷ See CAL. BUS. & PROF. CODE § 17205 (2012) (UCL remedies cumulative to those provided under existing law); CAL. CIV. CODE §§ 2924.12(h), 2924.19(g) (2013) (HBOR remedies are cumulative). The UCL would not, however, provide relief if the servicer corrected its HBOR violation before the deed is recorded. See, e.g., *Jent v. N. Tr. Corp.*, 2014 WL 172542, at *5 (E.D. Cal. Jan. 15, 2014) (HBOR’s “safe harbor” provision, relieving servicers from HBOR liability if they correct their errors before a trustee’s deed upon sale is recorded, was fulfilled here, extinguishing the derivative UCL “unlawful” claim.).

¹⁶⁸ See CAL. CIV. CODE §§ 2924.12 & 2924.19 (2013) (outlining remedies for large and small servicers, respectively).

to use the UCL to enforce the new CFPB servicing rules, which became effective January 10, 2014, to obtain pre-sale injunctive relief.¹⁶⁹

The unfair prong of the UCL makes unlawful practices that violate legislatively stated public policy, even if the practice is not technically prohibited by statute. It also prohibits practices that are “immoral, unethical, [or] oppressive.”¹⁷⁰ For example, even though HBOR did not become effective until 2013, courts have held pre-2013 dual tracking unfair under the UCL.¹⁷¹ A borrower may also bring an “unfair” claim by alleging that a servicer’s conduct or statement was misleading.¹⁷² A servicer’s failure to honor a prior servicer’s loan modification after servicing transfer can also be an unfair practice.¹⁷³

The fraudulent prong of the UCL prohibits fraudulent practices that are likely to deceive the public.¹⁷⁴ For example, courts have allowed UCL fraudulent claims against banks that offered TPPs that

¹⁶⁹ See *supra* section I.D.

¹⁷⁰ *McGarvey*, 2013 WL 5597148, at *9 (quoting *Bardin v. Daimlerchrysler Corp.*, 136 Cal. App. 4th 1255, 1260 (2006)). Some courts evaluate the allegedly unfair practice using a balancing test, weighing “the gravity of the harm to the [borrower]” against “the utility of the [servicer’s] conduct.” *Perez v. CitiMortgage, Inc.*, 2014 WL 2609656, at *8 (C.D. Cal. June 10, 2014). Other courts use a much narrower definition of “unfair,” requiring borrowers to allege the conduct was “tethered to an underlying constitutional, statutory or regulatory provision, or that it threatens an incipient violation of an antitrust law, or violates the policy or spirit of an antitrust law.” *Graham v. Bank of Am.*, 226 Cal. App. 4th 594, 612-13 (2014).

¹⁷¹ See *Ware v. Bayview Loan Servicing, LLC*, 2013 WL 6247236, at *6-7 (S.D. Cal. Oct. 29, 2013) (finding a valid “unfair” UCL claim based on borrower’s 2010 loan modification application and servicer’s 2013 foreclosure activity); *Cabrera v. Countrywide Fin.*, 2012 WL 5372116, at *7 (N.D. Cal. Oct. 30, 2012) (upholding borrower’s unfair prong claim because, “although the public policy was not codified until 2012, it certainly existed in 2011 as part the general public policy against foreclosures that were occurring without giving homeowners adequate opportunities to correct their deficiencies”); *Jolley v. Chase Home Fin., LLC.*, 213 Cal. App. 4th 872, 907-08 (2012) (“[W]hile dual tracking may not have been forbidden by statute at the time, the new legislation and its legislative history may still contribute to its being considered ‘unfair’ for purposes of the UCL.”).

¹⁷² See, e.g., *Perez*, 2014 WL 2609656, at *9 (finding servicer’s misrepresentations and possible concealment of borrower’s application status led to a deliberately drawn-out and unsuccessful modification process, resulting in harm to the borrower that outweighed the utility of servicer’s actions); *Canas v. Citimortgage, Inc.*, 2013 WL 3353877, at *5-6 (C.D. Cal. July 2, 2013) (Servicer’s promise of a permanent modification was misleading because after inducing the borrower to make TPP payments, no modification was forthcoming.).

¹⁷³ See *Lewis v. Bank of Am., N.A.*, 2013 WL 7118066, at *3 (C.D. Cal. Dec. 18, 2013).

¹⁷⁴ *Daugherty v. Am. Honda Motor Co., Inc.*, 144 Cal. App. 4th 824, 838 (2006).

did not comply with HAMP guidelines,¹⁷⁵ that induced borrowers to make TPP payments by promising permanent modifications and then not offering them,¹⁷⁶ and that misrepresented their fee posting method and misapplying service charges to mortgage accounts.¹⁷⁷ One court even found a lender's pursuit of foreclosure without any apparent authority to foreclose a business practice likely to deceive the public and a valid fraudulent-prong UCL claim.¹⁷⁸

Because of Proposition 64, a borrower bringing a UCL claim must show: (1) lost money or property that is (2) caused by the unfair competition.¹⁷⁹ Courts have found the initiation of foreclosure proceedings to constitute lost property interest¹⁸⁰ but have demanded

¹⁷⁵ West v. JP Morgan Chase Bank N.A., 214 Cal. App. 4th 780, 806 (2013); Pestana v. Bank of Am., N.A., 2014 WL 2616840, at *5 (Cal. Ct. App. June 12, 2014) (Servicer incorrectly evaluated and denied HAMP applications, giving rise to a fraudulent UCL claim).

¹⁷⁶ McGarvey v. JP Morgan Chase Bank, N.A., 2013 WL 5597148, at *9-10 (E.D. Cal. Oct. 11, 2013) (finding that "a reasonable consumer" would be confused by servicer's offering of a TPP agreement and then failure to modify because plaintiff was not "borrower" on DOT); Gaudin v. Saxon Mortg. Servs., Inc., 297 F.R.D. 417 (N.D. Cal. 2013) (Servicer's systemic practice of denying modifications based on certain criteria, after a borrower complied with their TPP, could deceive the public.); *Canas*, 2013 WL 3353877, at *6 ("[M]embers of the public would likely be deceived by Defendant's assurances concerning a permanent loan modification."); *Pestana*, 2014 WL 2616840, at *5.

¹⁷⁷ See, e.g., *Ellis v. JP Morgan Chase Bank, N.A.*, 2013 WL 2921799, at *17 (N.D. Cal. June 13, 2013) ("Failure to adequately disclose [the posting method] can shape reasonable expectations of consumers and be misleading."); *Gutierrez v. Wells Fargo Bank, N.A.*, 2013 WL 2048030, at *5 (N.D. Cal. May 14, 2013) (finding defendant's scheme to deceive borrowers about the posting order of transactions on their accounts, thereby increasing overdraft fees, a viable UCL fraudulent claim).

¹⁷⁸ *Subramani v. Wells Fargo Bank, N.A.*, 2013 WL 5913789, at *6 (N.D. Cal. Oct. 31, 2013).

¹⁷⁹ CAL. BUS. & PROF. CODE § 17204 (2012).

¹⁸⁰ See, e.g., *Corral v. Select Portfolio Servicing, Inc.*, 2014 WL 3900023, at *6 (N.D. Cal. Aug. 7, 2014) (Initiation of foreclosure, damaged credit, and attorney costs constituted damages (and adequate UCL standing) caused by servicer's HBOR violations); *Woodring v. Ocwen Loan Servicing, LLC*, 2014 WL 3558716, at *8 (C.D. Cal. July 18, 2014); *Boring v. Nationstar Mortg.*, 2014 WL 66776, at *5 (E.D. Cal. Jan. 7, 2014) (initiation of foreclosure and borrower's damaged credit provided UCL standing); *Barrionuevo v. Chase Bank, N.A.*, 885 F. Supp. 2d 964, 977 (N.D. Cal. 2012); *Tamburri v. Suntrust Mortg., Inc.*, 2011 WL 6294472, at *17 (N.D. Cal. Dec. 15, 2011). *But cf.* *Gerbery v. Wells Fargo Bank, N.A.*, 2013 WL 3946065, at *6-7 (S.D. Cal. July 31, 2013) (Foreclosure risk, without the actual initiation of foreclosure proceedings, is not a particular enough injury to constitute UCL standing.).

that the loss be directly caused by the wrongful conduct,¹⁸¹ not simply the borrower's monetary default.¹⁸² Courts have accepted,¹⁸³ and rejected,¹⁸⁴ other sources of economic loss, but there does not appear to be a consistent pattern in this regard.

¹⁸¹ See *Roche v. Bank of Am., Nat'l Ass'n*, 2013 WL 3450016, at *9 (S.D. Cal. July 9, 2013) (denying servicer's motion to dismiss borrower's UCL claim because borrower was able to show that servicer's conduct interfered with borrower's attempt to "bring his payments back to *status quo*"); *Pestana*, 2014 WL 2616840, at *5-7 (finding servicer's inducement of borrower to become delinquent directly led to late fees and penalties associated with missed mortgage payments and adequate UCL standing); cf. *Peterson v. Wells Fargo Bank, N.A.*, 2014 WL 3418870, at *7 (N.D. Cal. July 11, 2014) (finding borrowers may allege "causation more generally" at the pleading stage and plead property improvements as damages caused by servicer's false assurances a modification would be forthcoming); *Boessenecker v. JP Morgan Chase Bank*, 2013 WL 3856242, at *3 (N.D. Cal. July 24, 2013) (giving UCL standing to a borrower based on their servicer providing them with inaccurate loan information, preventing them from refinancing their mortgage with favorable interest rates).

¹⁸² See *Sholiay v. Fed. Nat'l Mortg. Ass'n*, 2013 WL 3773896, at *7 (E.D. Cal. July 17, 2013) (refusing the borrower standing because he could not show how he could have prevented the foreclosure sale without a modification that servicer was not obligated to provide); *Lueras v. BAC Home Loan Servicing, LP*, 221 Cal. App. 4th 49, 83 (2013) (Foreclosure sale constituted economic injury, but borrowers failed to allege sale was caused by something other than their default. The court granted leave to amend to allege servicer's misrepresentations led to unexpected sale.); *Jenkins v. JP Morgan Chase Bank, N.A.*, 216 Cal. App. 4th 497, 520-23 (2013) (finding a "diminishment of a future property interest" sufficient economic injury and yet finding no standing because the foreclosure stemmed from debtor's default, not because of alleged wrongful practices); see also *Segura v. Wells Fargo Bank, N.A.*, 2014 WL 4798890, at *8-9 (C.D. Cal. Sept. 26, 2014) (distinguishing between damage caused by borrowers' default and damage caused by servicer's mishandling of borrowers' modification application, the latter of which formed the basis for UCL standing because it affected borrowers' property interest and/or their ability to lower their mortgage payments).

¹⁸³ See, e.g., *Esquivel v. Bank of Am., N.A.*, 2013 WL 5781679, at *4-5 (E.D. Cal. Oct. 25, 2013) (Servicer's failure to honor an FHA-HAMP modification agreement led to borrower's needless acceptance of a second HUD lien on their home and incorrect credit reporting, leading directly to economic damages.); *Mikesell v. Wells Fargo Bank, N.A. No. 34-2014-00160603-CU-OR-CDS* (Cal. Super. Ct. Sacramento Cnty. Aug. 21, 2014) (finding UCL standing because a TPP agreement led to borrowers' continued TPP payments, a prolonged modification process, and ultimately "overcharges and penalties" that would not have accrued absent servicer's TPP offer).

¹⁸⁴ See, e.g., *Bullwinkle v. U.S. Bank, N.A.*, 2013 WL 5718451, at *2 (N.D. Cal. Oct. 21, 2013) (Loan payments paid to the "wrong" entity were nevertheless owed to the "correct" entity, so borrower was "not actually . . . deprived of any money;" legal fees are not considered a loss for purposes of UCL standing; a ruined credit score does not grant UCL standing.); *Gerbery v. Wells Fargo Bank, N.A.*, 2013 WL 3946065, *7 (S.D. Cal. July 31, 2013) (rejecting the risk of foreclosure, forgone opportunities to refinance, and attorney and expert fees as bases for UCL standing); *Lueras*, 221 Cal. App. 4th at 81-83 (Time and effort spent collecting modification documentation is *de minimis* effort and insufficient for UCL standing.).

III. Litigation Issues

A. Obtaining Injunctive Relief

Because HBOR's enforcement provisions do not allow borrowers to undo completed foreclosure sales, it is critical to seek preliminary injunctive relief before the sale occurs. Under HBOR, borrowers may obtain injunctive relief to stop an impending sale, but a borrower may only recover actual economic damages post-sale.¹⁸⁵

To obtain a preliminary injunction in state court, a borrower must show (1) a likelihood of prevailing on the merits and (2) that they will be more harmed by the sale than the servicer will be by postponing the sale.¹⁸⁶ In the Ninth Circuit, a plaintiff must show only "serious questions going to the merits[,] . . . [that] the balance of hardships tips sharply in [their] favor," that they will suffer irreparable harm, and that the injunction is in the public interest.¹⁸⁷ At least in federal court, an identical standard governs the issuance of a temporary restraining order.¹⁸⁸ In both state and federal court, the loss of one's home is considered irreparable harm.¹⁸⁹

¹⁸⁵ See CAL. CIV. CODE §§ 2924.12 & 2924.19 (2013) (describing relief available against large and small servicers, respectively). Each statute provides for treble actual damages or \$50,000 in statutory damages if borrower can show servicer's conduct was willful. *Id.* However, at least one court has recognized that a borrower may be able to bring an equitable wrongful foreclosure claim based on dual tracking violations after the foreclosure sale but before the trustee's deed is recorded. See *Bingham v. Ocwen Loan Servicing, LLC*, 2014 WL 1494005, at *6-7 (N.D. Cal. Apr. 16, 2014). The Bingham court seemed unclear on what type of relief should be available, but acknowledged that *some* type of relief should be available to borrowers in this situation. See *supra* note 80.

¹⁸⁶ *White v. Davis*, 30 Cal. 4th 528, 554 (2003).

¹⁸⁷ *Alliance for the Wild Rockies v. Cottrell*, 632 F.3d 1127, 1135 (9th Cir. 2011). Generally, federal courts have held that delaying a foreclosure sale, to enable borrowers to bring valid HBOR claims, is in the public interest. See *Shaw v. Specialized Loan Servicing, LLC*, 2014 WL 3362359, at *8 (C.D. Cal. July 9, 2014) (The public interest is served by allowing homeowners "the opportunity to pursue what appear to be valid claims before they are evicted from their homes.").

¹⁸⁸ See *Stuhlbarg Int'l Sales Co. v. John D. Brush & Co.*, 240 F.3d 832, 839 n.7 (9th Cir. 2001).

¹⁸⁹ CAL. CIV. CODE § 3387 (2012); *Sundance Land Corp. v. Cmty. First Fed. Sav. & Loan Ass'n*, 840 F.2d 653, 661 (9th Cir. 1988). The harm, however, must also be "likely and immediate," which some courts have found not the case where a servicer postpones a foreclosure sale to review borrowers for a loan modification. See, e.g., *Cooksey v. Select Portfolio Servicing, Inc.*, 2014 WL 4662015, at *8-9 (E.D. Cal. Sept. 17, 2014) (denying borrowers' motion for a preliminary injunction).

Both state and federal courts have enjoined pending foreclosure sales when the servicer violated HBOR.¹⁹⁰ Courts have also granted preliminary injunctions in non-HBOR cases.¹⁹¹

¹⁹⁰ See, e.g., *Gilmore v. Wells Fargo Bank, N.A.*, 2014 WL 3749984, at *2-5 (N.D. Cal. July 29, 2014) (PI granted on dual tracking claim); *Shaw*, 2014 WL 3362359, at *7 (PI granted on SPOC claim, denied on dual tracking claim); *Cooksey*, 2014 WL 2120026, at *2-3 (TRO granted on dual tracking claim); *McKinley v. CitiMortgage, Inc.*, 2014 WL 651917, at *8 (E.D. Cal. Feb. 19, 2014) (same); *Masset v. Bank of Am., N.A.*, 2013 WL 4833471, at *2-3 (C.D. Cal. Sept. 10, 2013) (TRO granted on dual tracking claims); *Ware v. Bayview Loan Servicing, LLC*, 2013 WL 4446804, at *5 (S.D. Cal. Aug. 16, 2013) (granting a PI based on servicer's failure to formally deny borrower's 2011 modification application and proceeding with a foreclosure in 2013); *Dierssen v. Specialized Loan Servicing LLC*, 2013 WL 2647045, at *2 (E.D. Cal. June 12, 2013); *Lapper v. Suntrust Mortg., N.A.*, 2013 WL 2929377, at *3 (C.D. Cal. June 7, 2013); *Singh v. Bank of Am.*, 2013 WL 1858436, at *2-3 (E.D. Cal. May 2, 2013) (PI); *Bitker v. Suntrust Mortg. Inc.*, 2013 WL 2450587, at *2 (S.D. Cal. Mar. 29, 2013) (TRO); *Pugh v. Wells Fargo Home Mortg., No. 34-2013-00150939-CU-OR-GDS* (Cal. Super. Ct. Sacramento Cnty. July 7, 2014) (PI granted on dual tracking claim); *Monterrosa v. PNC Bank, No. 34-2014-00162063-CU-OR-GDS* (Cal. Super. Ct. Sacramento Cnty. May 8, 2014) (same); *Zanze v. Cal. Capital Loans Inc.*, 34-2014-00157940-CU-CR-GDS (Cal. Super. Ct. Sacramento Cnty. May 1, 2014) (same); *Pearson v. Green Tree Servicing, LLC, No. C-13-01822* (Cal. Super. Ct. Contra Costa Cnty. Sept. 10, 2013) (TRO on dual tracking claim); *Isbell v. PHH Mortg. Corp., No. 37-2013-00059112-CU-PO-CTL* (Cal. Super. Ct. San Diego Cnty. Sept. 6, 2013) (PI granted on dual tracking claim because servicer *requested* borrower's third application.); *Rogers v. OneWest Bank FSB, No. 34-2013-00144866-CU-WE-CDS* (Cal. Super. Ct. Sacramento Cnty. Aug. 19, 2013) (PI granted based on SPOC claim, not on dual tracking claim.); *Sese v. Wells Fargo Bank, N.A., No. 34-2013-00144287-CU-WE-GDS* (Cal. Super. Ct. Sacramento Cnty. July 1, 2013) (PI). See generally discussion *supra* Sections I.A-C.

¹⁹¹ See, e.g., *Bever v. Cal-Western Reconveyance Corp.*, 2013 WL 5493422, at *3-5 (E.D. Cal. Oct. 2, 2013) (enjoining sale due to servicer's noncompliance with former CC 2923.5); *Heflebower v. JP Morgan Chase Bank, N.A.*, 2012 WL 5879589, at *3 (E.D. Cal. Nov. 20, 2012) (same); *De Vico v. US Bank*, 2012 WL 10702854, at *3-5 (C.D. Cal. Oct. 29, 2012) (same); see also *Williams v. Wells Fargo Bank, N.A.*, 2013 WL 5444354, at *2-3 (N.D. Cal. Sept. 30, 2013) (granting a PI because servicer may have breached the covenant of good faith and fair dealing in stopping automatic withdrawal of borrower's mortgage payments); *Miller v. Wells Fargo Bank, N.A.*, 2012 WL 1945498, at *3 (N.D. Cal. May 30, 2012) (enjoining sale because MERS may not have had authority to assign deed of trust); *Jackmon v. Am.'s Servicing Co.*, 2011 WL 3667478, at *3 (N.D. Cal. Aug. 22, 2011) (enjoining sale because the borrower fully complied with her Trial Period Plan); *DiRienzo v. OneWest Bank, FSB*, 2014 WL 1387329, at *2-5 (Cal. Ct. App. Apr. 9, 2014) (upholding the trial court's issuing of a PI based on borrower's misrepresentation and concealment claims, which were premised on HAMP violations); *Jobe v. Kronsberg*, 2013 WL 3233607, at *9-10 (Cal. Ct. App. June 27, 2013) (affirming the trial court's PI order based on borrower's forgery claim. *But cf.* *Vasquez v. Bank of Am., N.A.*, 2014 WL 1614764, at *1-2 (N.D. Cal. Apr. 22, 2014) (rejecting the idea that injunctive relief is available for *substantive* wrongful foreclosure claims that attack the validity of an anticipated sale, but allowing that borrowers may win injunctions to delay an impending sale based on a servicer's *procedural* foreclosure violations).

B. Bona Fide Purchasers

When a bona fide purchaser (BFP) buys a property at trustee sale, the recitals in the trustee deed become conclusive, and it can be very difficult to set aside a foreclosure sale.¹⁹² However, if the challenge to the foreclosure goes to the authority to foreclose, or if the sale was void, then even a sale to a BFP can be overturned.¹⁹³ In one post-foreclosure case, the court issued a preliminary injunction against enforcement of the writ of possession.¹⁹⁴

C. Tender & Bond Requirements

To set aside a foreclosure sale, a borrower must generally “tender” (offer and be able to pay) the amount due on their loan.¹⁹⁵ This is especially true when the challenge is premised on a procedural defect in the foreclosure notices.¹⁹⁶ However, tender is not required if it would be inequitable.¹⁹⁷ In addition, courts have excused the tender requirement when (1) the sale is void (e.g., the trustee conducted the sale without legal authority);¹⁹⁸ (2) if the loan was reinstated;¹⁹⁹ (3) if

¹⁹² See CAL. CIV. CODE § 2924(c).

¹⁹³ See *Bank of Am., N.A. v. La Jolla Group II*, 129 Cal. App. 4th 706, 714-15 (2005).

¹⁹⁴ *Sencion v. Saxon Mortg. Servs., LLC*, 2011 WL 2259764, at *2 (N.D. Cal. May 17, 2011).

¹⁹⁵ See *Lona v. Citibank, N.A.*, 202 Cal. App. 4th 89, 112 (2011) (stating the general tender rule).

¹⁹⁶ *Vogan v. Wells Fargo Bank, N.A.*, 2011 WL 5826016, at *7 (E.D. Cal. Nov. 17, 2011) (citing *Abdallah v. United Sav. Bank*, 43 Cal. App. 4th 1101, 1109 (1996)) (“A plaintiff is required to allege tender . . . to maintain any cause of action for irregularity in the non-judicial foreclosure sale procedure.”).

¹⁹⁷ See, e.g., *Bingham v. Ocwen Loan Servicing, LLC*, 2014 WL 1494005, at *6-7 (N.D. Cal. Apr. 16, 2014) (finding tender inequitable where it was unclear if injunctive relief or damages available to borrowers); *Moya v. CitiMortgage, Inc.*, 2014 WL 1344677, at *5 (S.D. Cal. Mar. 28, 2014) (finding tender inequitable where servicer accepted borrower’s TPP payments and foreclosed anyway); *Humboldt Sav. Bank v. McCleverty*, 161 Cal. 285, 291 (1911); *Fonteno v. Wells Fargo Bank*, 228 Cal. App. 4th 1358, 1368-69 (2014) (finding it would be inequitable to require tender where the circumstances being litigated—servicer’s failure to comply with HUD’s rules governing FHA loans—show that borrowers were unable to tender the amount due on their loan); *Lona*, 202 Cal. App. 4th at 113 (outlining all the reasons for not requiring tender, including when it would be unfair to the borrower).

¹⁹⁸ *Aniel v. Aurora Loan Services, LLC*, 550 F. App’x 416, 417(9th Cir. 2013) (tender not required when the borrower alleged that the trustee was not properly substituted in); *Engler v. ReconTrust Co.*, 2013 WL 6815013, at *7 (C.D. Cal. Dec. 20, 2013) (tender not required where borrower’s lack of authority to foreclose claim, if true, would render the sale void, not voidable); *Subramani v. Wells Fargo Bank, N.A.*, 2013 WL 5913789, at *4 (N.D. Cal. Oct. 31, 2013) (same); *Cheung v. Wells Fargo Bank*,

the borrower was current on their loan modification;²⁰⁰ (4) if the borrower is challenging the validity of the underlying debt;²⁰¹ and (5) if the sale has not yet occurred.²⁰²

Courts have also been reluctant to require tender for statutory causes of action. In *Mabry v. Superior Court*, the court considered tender in a claim under former Civil Code Section 2923.5.²⁰³ The Legislature, the court reasoned, intended borrowers to enforce those outreach requirements, and requiring tender would financially bar many claims.²⁰⁴ Two federal courts and two state courts have rejected

N.A., 2013 WL 6017497, at *4-5 (N.D. Cal. Sept. 25, 2013) (same); *Glaski v. Bank of Am., N.A.*, 218 Cal. App. 4th 1079, 1100 (2013); *Dimock v. Emerald Props.*, 81 Cal. App. 4th 868, 877-78 (2000).

¹⁹⁹ *In re Takowsky*, 2013 WL 5183867, at *9-10 (Bankr. C.D. Cal. Mar. 20, 2013) (borrower reinstated loan by paying servicer amount due listed on NOD; foreclosure was wrongful because servicer then had no authority to foreclose under the NOD); *Bank of Am. v. La Jolla Group*, 129 Cal. App. 4th 706, 711 (2005).

²⁰⁰ *Harris v. Bank of Am., N.A.*, 2014 WL 1116356, at *7 (C.D. Cal. Mar. 17, 2014) (Borrowers were compliant with their loan modification agreement when servicer foreclosed.); *Chavez v. Indymac Mortg. Servs.*, 219 Cal. App. 4th 1052, 1063 (2013); *Barroso v. Ocwen Loan Servicing*, 208 Cal. App. 4th 1001, 1017 (2012).

²⁰¹ *Rufini v. CitiMortgage, Inc.*, 227 Cal. App. 4th 299, 307 (2014); *Lona*, 202 Cal. App. 4th at 103-04; *see also Sarkar v. World Savings Bank, FSB*, 2014 WL 457901, at *3 (N.D. Cal. Jan. 31, 2014) (citing *Lona* and excusing tender where borrower alleged his loan originator wrongfully failed to verify borrower's income, agreeing to a loan it knew borrower could not afford); *Passaretti v. GMAC Mortg., LLC*, 2014 WL 2653353, at *10 (Cal. Ct. App. June 13, 2014) (allowing borrower to amend his complaint to plead that his compliance with his Repayment Plan provides a basis for a no-default exception to the tender rule); *Iskander v. JP Morgan Chase Bank, No. 37-2012-00086676-CU-FR-CTL* (Cal. Super. Ct. San Diego Cnty. Nov. 22, 2013) (Pre-foreclosure, borrower tendered full amount due on the loan to servicer, resulting in a valid claim for failure to accept tender under CC § 1485.).

²⁰² *Schneider v. Bank of Am., N.A.*, 2014 WL 2118327, at *13-14 (E.D. Cal. May 21, 2014) (finding no tender required pre-foreclosure); *Wickman v. Aurora Loan Servs., LLC*, 2013 WL 4517247, at *3 (S.D. Cal. Aug. 23, 2013) (declining a tender requirement where borrower brought action after NTS was recorded, but before actual sale); *Intengan v. BAC Home Loans Servicing, LP*, 214 Cal. App. 4th 1047, 1053-54 (2013) (collecting cases that consider this issue); *see also Tang v. Bank of Am., N.A.*, 2012 WL 960373, at *4 (C.D. Cal. Mar. 19, 2012) (explaining that pre-sale tender is less common than post-sale because post-sale actions are more demanding on courts).

²⁰³ *Mabry v. Superior Court*, 185 Cal. App. 4th 208, 213 (2010). HBOR amended the previous § 2923.5 and bifurcated it to apply to large and small servicers. *See CAL. CIV. CODE* §§ 2923.55 and 2923.5 (2013), respectively, and section I.A.

²⁰⁴ *See Mabry*, 185 Cal. App. 4th at 210-13 (“[I]t would defeat the purpose of the statute to require the borrower to tender the full amount of the indebtedness *prior* to any enforcement of the right to . . . be *contacted* prior to the notice of default.” (emphasis in original)). Tender was also inequitable here because borrowers sought to postpone, not to completely avoid, a foreclosure sale. *Id.* at 232.

servicers' tender arguments in HBOR dual tracking cases.²⁰⁵ In another case, the court found tender unnecessary simply because "[HBOR] . . . imposes no tender requirement,"²⁰⁶ and in another, the servicer conceded at the preliminary injunction hearing that tender is not required in HBOR, pre-sale cases.²⁰⁷

Advocates moving for TROs or preliminary injunctions should prepare for disputes over the amount of bond. In the foreclosure context, the bond amount is discretionary²⁰⁸ and can be waived for indigent plaintiffs.²⁰⁹ Courts consider a variety of factors in determining bond amounts. Some use fair market rent of comparable property,²¹⁰ the prior mortgage payment,²¹¹ the modified mortgage

²⁰⁵ See *Stokes v. Citimortgage*, 2014 WL 4359193, at *9 (C.D. Cal. Sept. 3, 2014) (refusing to require tender at the pleading stage because it is unknown whether requiring tender based on HBOR causes of action is inequitable without more facts); *Bingham v. Ocwen Loan Servicing, LLC*, 2014 WL 1494005, at *6 (N.D. Cal. Apr. 16, 2014) (holding that a plaintiff may seek injunctive relief under HBOR "regardless of tender"); *Pearson v. Green Tree Servicing*, No. C-13-01822 (Cal. Super. Ct. Contra Costa Cnty. Sept. 10, 2013); *Senigar v. Bank of Am.*, No. MSC13-00352 (Cal. Super. Ct. Feb. 20, 2013) (rejecting defendant's tender argument on a dual tracking and SPOC claim, and citing the *Mabry* tender principle).

²⁰⁶ *Mojanoff v. Select Portfolio Servicing Inc.*, No. LC100052 (Cal. Super. Ct. May 28, 2013). The mandatory language in HBOR's enforcement statutes would be irrationally optimistic if courts regularly applied strict tender rules. See, e.g., CAL. CIV. CODE § 2924.12(b) ("After a trustee's deed upon sale has been recorded [a servicer] shall be liable to a borrower for actual economic damages." (emphasis added)).

²⁰⁷ *Cooksey v. Select Portfolio Servicing, Inc.*, 2014 WL 4662015, at *8 (E.D. Cal. Sept. 17, 2014).

²⁰⁸ See FED.R.CIV.P. 65(c) ("The court may issue a preliminary injunction or a temporary restraining order only if the movant gives security *in an amount that the court considers proper . . .*" (emphasis added)); CAL. CIV. PROC. CODE § 529(a) (1994) (leaving the undertaking amount up to the court).

²⁰⁹ CAL. CIV. PROC. CODE § 995.240 (1982). Similarly, federal courts have authority to waive the bond requirement for indigent plaintiffs. See, e.g., *Park Vill. Apts. Tenants Ass'n v. Howard*, 2010 WL 431458, at *4 (N.D. Cal. Feb. 1, 2010), *aff'd in part, rev'd in part*, 636 F.3d 1150 (9th Cir. 2011) (excusing bond requirement for indigent plaintiffs); *Toussaint v. Rushen*, 553 F. Supp. 1365, 1383 (C.D. Cal. 1983), *aff'd in part, vacated in part*, 722 F.2d 1490 (9th Cir. 1984) ("Where . . . suit is brought on behalf of poor persons, preliminary injunctive relief may be granted with no payment of security whatever.").

²¹⁰ See, e.g., *De Vico v. US Bank*, 2012 WL 10702854, at *7 (C.D. Cal. Oct. 29, 2012); *Tamburri v. Suntrust Mortg., Inc.*, 2011 WL 2654093, at *6 (N.D. Cal. July 6, 2011) (setting bond at the fair rental value of the property); *Magana v. Wells Fargo Bank, N.A.*, 2011 WL 4948674, at *2 (N.D. Cal. Oct. 18, 2011) (same); cf. *Pugh v. Wells Fargo Home Mortg.*, No. 34-2013-00150939-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. July 7, 2014) (setting a one-time \$15,000 bond, plus requiring borrowers to pay \$1,600 monthly payments, the fair market rental value); *Monterrosa v. PNC Bank*, No. 34-2014-00162063-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. May 8, 2014)

payment,²¹² or the amount of foreseeable damages incurred by a bank in delaying a foreclosure sale.²¹³ Others have deemed the deed of trust sufficient security and chose not to impose a separate, monetary bond.²¹⁴ Some courts set extremely low, one-time bonds.²¹⁵ Advocates

(giving borrowers the option of paying a lump sum, or monthly installments, both based on the fair market rental value of the property).

²¹¹ See *Gilmore v. Wells Fargo Bank, N.A.*, 2014 WL 3749984, at *6 (N.D. Cal. July 29, 2014) (setting the bond at \$1,800 per month, borrower's previous payment, and requiring payments directly to a trust, not to servicer); *Bever v. Cal-Western Reconveyance Corp.*, 2013 WL 5493422, at *5 (E.D. Cal. Oct. 2, 2013) (considering borrower's time living in the home without making any payments, and that CC 2923.5 only delays foreclosure in setting the bond close to borrower's monthly mortgage payments, plus a one-time payment of \$2,800); *Martin v. Litton Loan Servicing LP*, 2013 WL 211133, at *22 (E.D. Cal. Jan. 16, 2013) (setting the bond at plaintiff's pre-escrow account monthly mortgage payment); *Pearson v. Green Tree Servicing, No. C-13-01822* (Cal. Super. Ct. Contra Costa Cnty. Sept. 10, 2013) (setting a \$1,000 one-time bond, coupled with monthly mortgage payments).

²¹² See *Mazed v. JP Morgan Chase Bank*, 471 F. App'x 754, 755 (9th Cir. 2012) (District court did not abuse its discretion by setting the bond at borrower's modified mortgage payment.); *Shaw v. Specialized Loan Servicing, LLC*, 2014 WL 3362359, at *9 (C.D. Cal. July 9, 2014) (setting bond at borrower's first, pre-HBOR modified loan payment); *Rampp v. Ocwen Fin. Corp.*, 2012 WL 2995066, at *5 (S.D. Cal. July 23, 2012) (determining the proper amount for bond as the modified monthly payment); *Jackmon v. Am.'s Servicing Co.*, 2011 WL 3667478, at *4 (N.D. Cal. Aug. 22, 2011) (requiring a bond that paid the arrearages, plus monthly payments specified in the Forbearance Agreement).

²¹³ *Williams v. Wells Fargo Bank, N.A.*, 2013 WL 5444354, at *3 (N.D. Cal. Sept. 30, 2013) (setting bond at borrower's arrearages, totaling 6-months of mortgage payments that servicer failed to automatically withdraw from borrower's bank account). *But cf.* *Flaherty v. Bank of Am., N.A.*, 2013 WL 29392, at *8-9 (Cal. Ct. App. Jan. 3, 2013) (reversing the undertaking order because the borrower's "past arrearages allegedly owed [the bank] is not a proper measure of [the bank]'s future damages caused by a delay in the sale of the property").

²¹⁴ See, e.g., *McKinley v. CitiMortgage, Inc.*, 2014 WL 651917, at *7 (E.D. Cal. Feb. 19, 2014) (waiving bond requirement); *Bitker v. Suntrust Mortg. Inc.*, 2013 WL 2450587, at *2 (S.D. Cal. Mar. 29, 2013) (citing *Jorgensen v. Cassidy*, 320 F.3d 906, 919-20 (9th Cir. 2003) and declining to set a bond because it was not in the public interest to set one, and because the defendant bank's interests were secured by the DOT); *Bhandari v. Capital One, NA*, 2012 WL 3792766, at *2 (N.D. Cal. Aug. 30, 2012) (waiving bond because the loan is adequate security); *Tuck v. Wells Fargo Home Mortg.*, 2012 WL 3731609, at *3 (N.D. Cal. Aug. 28, 2012) (security instrument sufficient to protect lender); *Reed v. Wells Fargo Bank*, 2011 WL 1793340, at *7 (N.D. Cal. May 11, 2011) (same); *Rivera v. BAC Home Loans Servicing, LP*, 2010 WL 2280044, at *2 (N.D. Cal. June 7, 2010); *Phleger v. Countrywide Home Loans, Inc.*, 2007 WL 4105672, at *6 (N.D. Cal. Nov. 16, 2007); *Isbell v. PHH Mortg. Corp., No. 37-2013-00059112-CU-PO-CTL* (Cal. Super. Ct. San Diego Cnty. Sept. 6, 2013). *But see* *Menis v. NDEX West, LLC*, 2014 WL 2433687, at *2-7 (Cal. Ct. App. May 30, 2014) (reversing the trial court's decision to set no monetary bond).

²¹⁵ *Singh v. Bank of Am., N.A.*, 2013 WL 1858436, at *2-3 (E.D. Cal. May 2, 2013) (setting a one-time bond of \$1,000); *Jobe v. Kronsberg*, 2013 WL 3233607, at *8-9, 11-12 (Cal. Ct. App. June 27, 2013) (determining the trial court did not abuse its

arguing against a bond should reassure the court that the bank's interests are preserved in the deed of trust and unharmed by a mere postponement of foreclosure.²¹⁶ In any event, the court should not set the bond at the unpaid amount of the loan or the entire amount of arrearages.²¹⁷

D. Judicial Notice

During litigation over whether the servicer complied with former Section 2923.5, servicers often request judicial notice of the NOD declaration to demonstrate compliance with the statute's contact and due diligence requirements.²¹⁸ Most courts have declined to grant judicial notice of the truth of the declaration and limited judicial notice to only the declaration's existence and legal effect.²¹⁹ Courts are more

discretion in setting a \$1,000 bond because the "ample home equity" would more than adequately compensate defendants, should they prevail); *Zanze v. Cal. Capital Loans Inc.*, No. 34-2014-00157940-CU-CR-GDS (Cal. Super. Ct. Sacramento Cnty. May 1, 2014) (reducing its tentative bond set at \$24,000 based on fair market rental value and servicer's costs, to a \$500 bond after finding borrower indigent). *But see* *Pugh v. Wells Fargo Home Mortg.*, No. 34-2013-00150939-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. July 7, 2014) (setting a one-time \$15,000 bond, plus requiring borrowers to pay \$1,600 monthly payments, the fair market rental value); *Leonard v. JP Morgan Chase Bank, N.A.*, No. 34-2014-00159785-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. Mar. 27, 2014) (one-time, \$4,000 bond); *Pittell v. Ocwen Loan Servicing, LLC*, No. 34-2013-00152086-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty., Dec. 5, 2013) (one-time, \$5,000 bond); *Rogers v. OneWest Bank FSB*, No. 34-2013-00144866-CU-WE-GDS (Cal. Super. Ct. Sacramento Cnty. Aug. 19, 2013) (one-time, \$10,000 bond).

²¹⁶ *See Jobe*, 2013 WL 3233607, at *11.

²¹⁷ *See Bever v. Cal-Western Reconveyance Corp.*, 2013 WL 5493422, at *5 (E.D. Cal. Oct. 2, 2013) (rejecting servicer's request for the full amount due on the loan as "tantamount to requiring tender" and "excessive"); *Flaherty*, 2013 WL 29392, at *8 (finding the total amount of arrearages an inappropriate gauge of a bank's foreseeable damages).

²¹⁸ Servicers must declare that they have contacted the borrower to discuss foreclosure alternatives, or that they fulfilled due diligence requirements. CAL. CIV. CODE §§ 2923.5(b), 2923.55(c) (2013) (applying to small and large servicers, respectively). *See* discussion *supra*, section I.A.

²¹⁹ *See, e.g.*, *Tavares v. Nationstar Mortg., LLC*, 2014 WL 3502851, at *7 (S.D. Cal. July 14, 2014); *Intengan v. BAC Home Loans Servicing LP*, 214 Cal. App. 4th 1047, 1057 (2013); *Skov v. U.S. Bank Nat'l Ass'n*, 207 Cal. App. 4th 690, 698 (2013); *Fontenot v. Wells Fargo Bank, N.A.*, 198 Cal. App. 4th 256, 266 (2011); *Lee v. Wells Fargo Bank, N.A.*, No. 34-2013-00153873-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. July 25, 2014). *But see* *Glaski v. Bank of Am., N.A.*, 218 Cal. App. 4th 1079, 1102 (2013) (declining to take judicial notice of legal effect of assignment); *Herrera v. Deutsche Bank Nat'l Trust Co.*, 196 Cal. App. 4th 1366, 1375 (2011) (declining to take judicial notice of legal effect of a recorded document). This principle also applies outside of the pre-NOD declaration context. *See, e.g.*, *Rosell v. Wells Fargo Bank*,

inclined to take judicial notice if the truth of the declaration's contents is undisputed.²²⁰

E. Attorney's Fees

Prior to HBOR's enactment, loan documents were the only avenue to attorney's fees.²²¹ Now, HBOR statutes explicitly allow for attorney's fees, even if the borrower obtained only injunctive relief.²²² Advocates have experienced mixed success convincing courts that "injunctive relief" includes TROs and preliminary injunctions, as opposed to permanent injunctions.²²³ This presents a significant challenge to fee recovery because the likelihood of settlement dramatically increases after a preliminary injunction is granted; usually, there *is* no permanent injunction or final adjudication on the merits on which to base an attorney's fees motion.

2014 WL 4063050, at *3-4 (N.D. Cal. Aug. 15, 2014) (declining to take judicial notice of a county property tax statement, purportedly showing two missed payments, because borrowers disputed they had missed the payments).

²²⁰ See *Mena v. JP Morgan Chase Bank*, 2012 WL 3987475, at *3 (N.D. Cal. Sept. 7, 2012) (taking judicial notice of both the existence and the substances of foreclosure documents because the substance was not disputed); *Scott v. JP Morgan Chase Bank, N.A.*, 214 Cal. App. 4th 743, 754 (2013).

²²¹ CAL. CIV. CODE § 1717 (1987) (providing for contractual attorneys' fees); see, e.g., *In re Alpine Group, Inc.*, 151 B.R. 931, 932 (9th Cir. 1993) ("The loan documents contained a standard contract enforcement attorney's fees provision."); *Aozora Bank, Ltd. v. 1333 N. Cal. Blvd.*, 119 Cal. App. 4th 1291, 1295 (2004) (evaluating specific language in loan documents allowing for attorney fees if borrower commits waste); *Bergman v. JP Morgan Chase Bank, N.A.*, No. RIC 10014015 (Cal. Super. Ct. Riverside Cnty. Jan. 22, 2014) (awarding attorney's fees in a TPP case where borrowers prevailed at trial on their good faith and fair dealing and misrepresentation claims). See generally CEB, *supra* note 22, § 7.23.

²²² "A court may award a prevailing borrower reasonable attorney's fees and costs in an action brought pursuant to this section. A borrower shall be deemed to have prevailed for purposes of this subdivision *if the borrower obtained injunctive relief* or was awarded damages pursuant to this section." CAL. CIV. CODE § 2924.12(i) (2013), (emphasis added); § 2924.19(h) (same).

²²³ Compare *Ingargiola v. Indymac Mortg. Servs.*, No. CV1303617 (Cal. Super. Ct. Marin Cnty. May 21, 2014) (finding that HBOR's statutory scheme allows interim fee awards because most HBOR cases are not fully tried), and *Roh v. Citibank*, No. SCV-253446 (Cal. Super. Ct. Sonoma Cnty Jan. 21, 2014) (awarding attorney's fees following preliminary injunction because the statute does not distinguish between a preliminary injunction and a permanent injunction), with *Sese v. Wells Fargo Bank, N.A.*, No. 34-2013-00144287-CU-WE-GDS (Cal. Super. Ct. Sacramento Cnty. Sept. 3, 2013) (denying borrower's motion for attorney fees because a preliminary injunction is "merely a provisional or auxiliary remedy to preserve the status quo until final judgment").

Recently, some servicers have aggressively pursued attorney’s fees based on deeds of trust clauses and borrower’s HBOR claims, even after borrowers voluntarily dismiss their cases. Courts have generally rejected this argument, finding HBOR claims are “on a contract” and therefore subject to Civil Code Section 1717 requirements, which include the existence of a prevailing party.²²⁴ Since voluntarily dismissing an action prevents any party from prevailing, courts have denied servicers’ motions for attorney’s fees in these situations.²²⁵

F. Federal Preemption

Some state laws may be preempted by federal banking laws such as the Home Owner Loan Act (HOLA) and National Banking Act (NBA).²²⁶ HOLA regulates federal savings associations, the NBA, national banks.²²⁷ State statutes face field preemption under HOLA; the NBA only subjects them to conflict preemption.²²⁸

When the subject of the litigation is a national bank’s misconduct, NBA preemption standards should apply, even if the loan was originated by a federal savings association.²²⁹ Courts applying a proper

²²⁴ CAL. CIV. CODE § 1717(a) (1987).

²²⁵ See *Masset v. Bank of Am.*, 2014 WL 3810364, at *2-3 (C.D. Cal. July 25, 2014); *Caldwell v. Wells Fargo Bank, N.A.*, 2014 WL 789083, at *4-5 (N.D. Cal. Feb. 26, 2014).

²²⁶ HOLA is codified at 12 U.S.C. §§ 1461-1470 (2013), the NBA at 12 U.S.C. §§ 21-216 (2013).

²²⁷ See *Aguayo v. U.S. Bank*, 653 F.3d 912, 919, 921 (9th Cir. 2011).

²²⁸ *Id.* at 922.

²²⁹ Some national banks, especially Wells Fargo, commonly assert a HOLA preemption defense where the loan at issue originated with World Savings Bank, a federal savings association. Wells argues that HOLA preemption attaches to the loan, regardless of their conduct as a national bank. Up until early 2014, most federal courts generally accepted this argument without independent analysis. See, e.g., *Terrazas v. Wells Fargo Bank, N.A.*, 2013 WL 5774120, at *3 (S.D. Cal. Oct. 24, 2013) (finding HOLA preemption survives assignment and merger of the loan to a national bank); *Marquez v. Wells Fargo Bank, N.A.*, 2013 WL 5141689, at *3-4 (N.D. Cal. Sept. 13, 2013) (acknowledging the growing split in authority, but siding with the (then) majority and allowing Wells Fargo to invoke HOLA preemption). Now, however, the tide seems to be turning as more courts hold that national banks and other servicers who are not savings associations *cannot* invoke HOLA preemption to defend their own conduct. See, e.g., *Kenery v. Wells Fargo, N.A.*, 2014 WL 4183274, at *5-6 (N.D. Cal. Aug. 22, 2014) (“[Servicer] may not avail itself of the benefits of HOLA without bearing the corresponding burdens.”); *Corral v. Select Portfolio Servicing, Inc.*, 2014 WL 3900023, at *3-4 (N.D. Cal. Aug. 7, 2014); *Hixon v. Wells Fargo Bank*, 2014 WL 3870004, at *2-4 (N.D. Cal. Aug. 6, 2014) (finding borrowers, in signing their deed of trust, did *not* agree to be bound by HOLA preemption invoked by a national bank); *Boring v. Nationstar Mortg., LLC*, 2014 WL 2930722, at *3 (E.D.

preemption analysis have found former Section 2923.5 not preempted by the NBA.²³⁰ Under a HOLA preemption analysis, state courts have also upheld the statute,²³¹ but it has not fared as well in federal courts.²³² Few courts have considered NBA and HOLA preemption of HBOR specifically, but the federal courts that have, for the most part, determined HBOR is preempted by HOLA,²³³ but not by the NBA.²³⁴ Importantly, the Dodd-Frank Wall Street Reform and Consumer

Cal. June 27, 2014) (same); *Penermon v. Wells Fargo Bank, N.A.*, __ F. Supp. 2d __, 2014 WL 2754596, at *7-9 (N.D. Cal. June 11, 2014) (allowing national banks to hide behind HOLA preemption and avoid liability for their own conduct may result in a “gross miscarriage of justice”); *Bowman v. Wells Fargo Home Mortg.*, 2014 WL 1921829, at *3-4 (N.D. Cal. May 13, 2014); *Rijhwani v. Wells Fargo Home Mortg., Inc.*, 2014 WL 890016, at *7 (N.D. Cal. Mar. 3, 2014); *Roque v. Wells Fargo Bank, N.A.*, 2014 WL 904191, at *3-4 (C.D. Cal. Feb. 3, 2014). *But see* *Hayes v. Wells Fargo Bank, N.A.*, 2014 WL 3014906, at *4-6 (S.D. Cal. July 3, 2014) (citing OTS opinion letters, and that borrowers seemingly agreed to a HOLA preemption analysis at loan origination, in allowing Wells Fargo to invoke HOLA preemption).

²³⁰ *See* *Cabrera v. Countrywide Home Loans, Inc.*, 2013 WL 1345083, at *7 (N.D. Cal. Apr. 2, 2013); *Tamburri v. Suntrust Mortg.*, 875 F. Supp. 2d 1009, 1017-18 (N.D. Cal. 2012); *Skov v. U.S. Bank Nat’l Ass’n*, 207 Cal. App. 4th 690, 702 (2012).

²³¹ *See* *Mabry v. Superior Court*, 185 Cal. App. 4th 208, 218-19 (2010) (finding the former CC 2923.5 not preempted under HOLA); *Ragland v. U.S. Bank Nat’l Ass’n*, 209 Cal. App. 4th 182, 201-02 (2012) (State laws like CC 2923.5, which deal with foreclosure, have traditionally escaped preemption.).

²³² *Compare* *Nguyen v. JP Morgan Chase Bank N.A.*, 2013 WL 2146606, at *6 (N.D. Cal. May 15, 2013) (preempted), *Rodriguez v. JP Morgan Chase*, 809 F. Supp. 2d 1291, 1295 (S.D. Cal. 2011) (preempted), *and* *Taguinod v. World Sav. Bank*, 755 F. Supp. 2d 1064, 1069 (C.D. Cal. 2010) (same), *with* *Ambers v. Wells Fargo Bank, N.A.*, 2014 WL 883752, at *6 (N.D. Cal. Mar. 3, 2014) (no preemption); *Quintero v. Wells Fargo Bank, N.A.*, 2014 WL 202755, at *3-6 (N.D. Cal. Jan. 17, 2014) (no preemption); *Osorio v. Wells Fargo Bank*, 2012 WL 1909335, at *2 (N.D. Cal. May 24, 2012) (no preemption), *Pey v. Wachovia Mortg. Corp.*, 2011 WL 5573894, at *8-9 (N.D. Cal. Nov. 15, 2011) (no preemption), *and* *Shaterian v. Wells Fargo Bank, N.A.*, 2011 WL 2314151, at *5 (N.D. Cal. June 10, 2011) (same).

²³³ *See, e.g.*, *Sun v. Wells Fargo*, 2014 WL 1245299, at *2-4 (N.D. Cal. Mar. 25, 2014) (preempting CC 2923.55, 2923.6, & 2923.7); *Williams v. Wells Fargo Bank, N.A.*, 2014 WL 1568857, at *10-13 (C.D. Cal. Jan. 27, 2014) (preempting CC 2923.6 and borrower’s negligence and UCL claims, insofar as they are based on dual tracking); *Meyer v. Wells Fargo Bank, N.A.*, 2013 WL 6407516, at *3-4 (N.D. Cal. Dec. 6, 2013) (same finding as *Sun*); *Deschaine v. IndyMac Mortg. Servs.*, 2013 WL 6054456, at *7-10 (E.D. Cal. Nov. 15, 2013) (preempting CC 2923.6, 2923.7, and borrower’s authority to foreclose (CC 2924) claims); *Marquez*, 2013 WL 5141689, at *5 (preempting §§ 2923.55, 2923.6, 2923.7, and 2924.17). *But see* *Stowers v. Wells Fargo*, 2014 WL 1245070, at *3 (N.D. Cal. Mar. 25, 2014) (finding that borrower’s dual tracking claim (pled as a UCL claim) and pre-NOD outreach claim were not preempted); *Sese v. Wells Fargo Bank, N.A.*, No. 34-2013-00144287-CU-WE-GDS (Cal. Super. Ct. Sacramento Cnty. July 1, 2013) (dual tracking provision not preempted by HOLA).

²³⁴ *McFarland v. JP Morgan Chase Bank*, 2014 WL 1705968, at *6-7 (C.D. Cal. Apr. 28, 2014) (finding that the HOLA and NBA preemption analyses are not equivalent, and that the NBA does not preempt HBOR).

Protection Act amended HOLA in 2011 to adopt the NBA's less strict conflict preemption analysis.²³⁵ Conflict preemption will apply to federal savings associations for conduct occurring in 2011 and beyond.²³⁶ However, the new preemption standard does not affect the application of state law to contracts entered into before July 2010.²³⁷

Courts have been reluctant to find state tort law claims preempted by HOLA, especially if the laws are based in a general duty not to defraud.²³⁸

²³⁵ See 12 U.S.C. § 1465(a) (2012) (“Any determination by a court . . . regarding the relation of State law to [federal savings associations] shall be made in accordance with the laws and legal standards applicable to national banks regarding the preemption of State law.”).

²³⁶ See 12 U.S.C. § 5582 (2010).

²³⁷ 12 U.S.C. § 5553 (2010); see *Williams*, 2014 WL 1568857, at *10 (declining to extend the Dodd-Frank Act to a loan originated before July 2010 (when the law went into effect) and finding borrower's HBOR claims therefore preempted by HOLA); *Deschaine v. IndyMac Mortg. Servs.*, 2014 WL 281112, at *8 (E.D. Cal. Jan. 23, 2014) (same).

²³⁸ See, e.g., *Sun v. Wells Fargo*, 2014 WL 1245299, at *2-4 (N.D. Cal. Mar. 25, 2014) (HOLA preempts HBOR claims, but not common law causes of action); *Sarkar v. World Savings FSB*, 2014 WL 457901, at *2-3 (N.D. Cal. Jan. 31, 2014) (finding borrower's authority to foreclose claims and her fraud based claims not preempted by HOLA because any effect on lending is only incidental); *Cheung v. Wells Fargo Bank, N.A.*, 2013 WL 6017497, at *4-5 (N.D. Cal. Sept. 24, 2013) (Borrower's wrongful foreclosure claim escaped HOLA preemption because lenders cannot rely on non-judicial foreclosure framework to foreclose, and then claim that framework is preempted by federal law.); *Wickman v. Aurora Loan Servs., LLC*, 2013 WL 4517247, at *2-3 (S.D. Cal. Aug. 23, 2013) (Borrower's fraud, negligent misrepresentation, and promissory estoppel claims were not HOLA preempted because those laws only prevent a servicer from defrauding a borrower – they do not require anything additional from the servicer and only incidentally affect their business practices.); *Gerbery v. Wells Fargo Bank, N.A.*, 2013 WL 3946065, at *8-9 (S.D. Cal. July 31, 2013) (same); *Cockrell v. Wells Fargo Bank, N.A.*, 2013 WL 3830048, at *2-3 (N.D. Cal. July 23, 2013) (same). *But see Ambers v. Wells Fargo Bank, N.A.*, 2014 WL 883752, at *6 (N.D. Cal. Mar. 3, 2014) (noting a distinction between fraud and misrepresentation claims based on “inadequate disclosures of fees, interest rates, or other loan terms,” and those based on a bank's “general duty” not to “misrepresent material facts,” but declining to apply the HOLA preemption analysis to borrower's ill-pled claims); *Terrazas v. Wells Fargo Bank, N.A.*, 2013 WL 5774120, at *5-6 (S.D. Cal. Oct. 24, 2013) (HOLA preempts all of borrower's authority to foreclose claims, negligence claim, and contract related claims); *Babb v. Wachovia Mortg., FSB*, 2013 WL 3985001, at *3-7 (C.D. Cal. July 26, 2013) (finding borrower's promissory estoppel, breach of contract, negligence, fraud, and UCL claims preempted by HOLA because all the claims were based on the modification process, which effects “loan servicing”).

Conclusion

Advocates are working to maximize HBOR's impact so that it can protect as many homeowners as possible from avoidable foreclosures. Because there is little precedent, advocates should work together in constructing a body of case law around HBOR.²³⁹ Together, advocates can advance consumer-friendly interpretations of the law, so the Homeowner Bill of Rights can provide strong protections for homeowners across the state.

²³⁹ Consumer attorneys should visit the California Homeowner Bill of Rights Collaborative's website at calhbor.org to access trainings, technical assistance, case updates, and information on how to share information with other California attorneys.

Summaries of Recent Cases

Published State Cases

Foreclosure During TPP: Viable Good Faith & Fair Dealing, Promissory Fraud Claims against Servicer; Fraudulent Misrepresentation Claim against Servicer Representatives

Fleet v. Bank of Am., __ Cal. App. 4th __, 2014 WL 4711799 (Aug. 25, 2014): The covenant of good faith and fair dealing is implied into every contract. To show a breach, a borrower must demonstrate their servicer unfairly frustrated the purposes of the contract and deprived borrower of the contract's benefits. Here, borrowers entered into a Fannie Mae HAMP TPP agreement with their servicer, which promised a permanent loan modification if borrowers complied with the TPP. Borrowers made two TPP payments and, before the third payment was due, servicer foreclosed. The court agreed that foreclosing during the unfinished TPP "injured the right of the [borrowers] to receive the benefits of the agreement, which, according to the letter, *guaranteed* a modification" upon TPP completion. Foreclosing deprived borrowers of realizing the benefits of completing the TPP. In so finding, the Court of Appeal reversed the trial court's grant of servicer's demurrer to borrowers' good faith and fair dealing claim. The trial court had reasoned that borrowers had no right to a permanent modification, as the TPP was not a binding modification agreement. This misunderstands *West* and its progeny, applied here to a *Fannie Mae* HAMP TPP agreement.

Promissory fraud includes the elements of fraud, but couches them within a promissory estoppel-like structure: 1) a promise made; 2) the intent not to perform at the time of the promise; 3) intent to deceive; 4) reasonable reliance; 5) nonperformance; and 6) damages caused by the reliance and nonperformance. Importantly, a borrower must demonstrate how the actions he or she took in reliance on the defendant's misrepresentations caused the alleged damages. Here, borrowers alleged servicer never intended to modify their loan, but

always intended to foreclose, as evidenced by its premature breach of the TPP agreement and foreclosure. Borrowers relied on the promises made in the TPP agreement by actually making the payments and choosing not to explore other foreclosure alternatives. The loss of their home, the time and money spent arranging the TPP, and funds spent on home improvements constitute damages. The Court of Appeal therefore reversed the trial court's grant of servicer's demurrer to the promissory fraud claim.

Agents of a principal are also liable for torts they themselves commit, even if the agent was acting under the principal's authority. Here, borrowers sued not only their servicer for TPP-related fraud, but also three servicer representatives, all of whom assured borrowers their TPP payments were received, properly credited, and that no foreclosure sale would occur while the TPP was in place. Basically, borrowers alleged these individuals "promoted the TPP . . . without any intention of honoring it." The court agreed that borrowers had stated a viable fraud claim against these three representatives.

Unpublished & Trial Court Decisions²⁴⁰

CC 2924.11: Dual Tracking During a Short Sale

Taylor v. Bank of Am., N.A., No. 34-2013-00151145-CU-OR-GDS (Cal. Super. Ct. Sacramento Cnty. Sept. 22, 2014): Most dual tracking claims involve a borrower's application for a loan *modification* and CC 2923.6. Dual tracking is also prohibited, however, if a borrower and servicer agree to a *non-modification* foreclosure alternative, like a short sale. If a short sale agreement is in writing, and if the borrower submits proof of financing to the servicer, a servicer may not move forward with the foreclosure process. CC § 2924.11(a)-(b). Here, servicer was still reviewing borrower's short sale application, but had already received proof of financing when it foreclosed. Even without

²⁴⁰ Cases without Westlaw citations can be found at the end of the newsletter. Please refer to Cal. Rule of Ct. 8.1115 before citing unpublished decisions.

evidence of a final, approved, short sale agreement, the court found borrowers to have stated a viable dual tracking claim under CC 2924.11 and overruled servicer's demurrer.

Borrowers Successfully Couch a Seemingly Proprietary TPP as a HAMP TPP, Resulting in Valid Contract and UCL, Elder Abuse, & FDCPA Claims; Sending Borrowers an NOD Is Not Dual Tracking

Dominguez v. Nationstar Mortg. LLC, No. 37-2013-00077183-CU-OR-CTL (Cal. Super. Ct. San Diego Cnty. Sept. 19, 2014): Over the past two years, California courts have consistently held that borrowers who are compliant with HAMP TPP agreements are entitled to permanent modifications and, if a servicer refuses to offer a modification, borrowers may sue for breach of contract. There is less case law on whether proprietary modifications, offered through the servicer itself, require servicers to offer permanent modifications to compliant borrowers. The outcome of these cases usually hinges on the language in the proprietary TPP agreement. Here, borrowers entered into a "FNMA Apollo Trial Period Program" with their servicer. While the name makes it seem like a proprietary plan, borrower alleged that servicer was a HAMP participant and that this particular plan was "offered as a HAMP modification." Nothing in the letters or agreements attached to the complaint contradicted borrower's claim. The court accordingly followed *West* and found valid breach of contract and promissory estoppel claims based on borrower's TPP compliance and servicer's failure to offer a permanent modification. On borrower's UCL claim, the court considered TPP payments to constitute her "injury," necessary for UCL standing. Without servicer's promise to modify, borrower would never have made those TPP payments. The court denied servicer's demurrer to borrower's contract and UCL claims.

Financial elder abuse consists of a person "tak[ing] or appropriat[ing] personal property 'for a wrongful use or with intent to defraud, or both,'" from an elder or dependent adult. Here, the court found a valid

elder abuse claim because borrower alleged servicer induced her into making TPP payments—she otherwise would not have made—by falsely promising a permanent modification. “This could constitute the taking of [borrower’s] property for a wrongful use and with the intent to defraud.” The court denied servicer’s demurrer on the elder abuse claim.

The FDCPA defines “debt collector” as: 1) “any person who uses any instrumentality of interstate commerce or the mails in any business the principal purpose of which is the collection of any debts;” 2) or any person “who regularly collects or attempts to collect, directly or indirectly, debts owed . . . or due another.” Under *Corvello v. Wells Fargo Bank*, the Ninth Circuit determined that offering a modification agreement and collecting modified payments qualifies as “debt collection.” Here, the court followed *Corvello* and decided that servicer’s attempts to collect HAMP TPP payments constitute debt collection and result in a valid FDCPA claim. The court distinguished between foreclosure proceedings, which do not constitute debt collection, and making a false promise to modify a loan, which can. The court denied servicer’s demurrer to borrower’s FDCPA claim.

HBOR’s dual tracking provisions prevent servicers from “record[ing] a notice of default or notice of sale, or conduct[ing] a trustee’s sale, while a complete first lien loan modification is pending.” Here, servicer *sent* borrower a copy of the NOD either while borrower’s application was under review or while she was TPP-compliant (it is unclear from the opinion). Either way, the court found no dual tracking violation because servicer never *recorded* the NOD. The court granted the demurrer on this claim.

Preliminary Injunction & Bond: Reforming Contract to Include Non-Borrowing Spouse on Reverse Mortgage is Reasonable

Ray v. Nationstar Mortg. LLC, No. 37-2014-00008510-CU-CO-CTL (Cal. Super. Ct. San Diego Cnty. Sept. 5, 2014): To win a preliminary injunction in California state court, a borrower must show a likelihood of prevailing on the merits and that they will be more harmed if the

injunction does *not* issue, than the servicer would be if the injunction *did* issue. Here, the court considered whether borrower had shown a likelihood of prevailing on her contract reformation claim. That claim requires borrowers to show that a contract did not “truly express the intention of the parties” through fraud or mistake. The remedy for this claim is to revise the contract to express the true intention of the aggrieved party, who does not necessarily have to be a party to the original contract, but anyone “who has suffered prejudice or pecuniary loss.” Here, borrower’s wife, a non-borrower, moved to enjoin the foreclosure on her husband’s reverse mortgage and the home they shared together. Though plaintiff was not a party to the mortgage contract, the court deemed her contract reformation claim valid because she was an aggrieved party, at risk of losing her house if the contract is enforced. Specifically, reforming the contract “to add plaintiff as a homeowner and borrower is consistent with [the federal statutes] pertaining to Reverse Mortgages . . . which define[] the terms ‘borrower’ and ‘homeowner’ to include both the borrower/homeowner *and* the spouse.” Further, the court found a factual dispute relating to whether the plaintiff was left out of the mortgage contract as a mistake, or whether she fully realized the consequences of leaving her off that contract. The court granted the preliminary injunction and set the bond at a one-time \$10,000 payment, plus \$500 per month payable to a trust.

Federal Cases

NMS Immunity is an Affirmative Defense; Valid SPOC Claim; “Material Violation” of HBOR; Valid UCL, Negligence Claims; Promissory Estoppel Analysis

Segura v. Wells Fargo Bank, N.A., 2014 WL 4798890 (C.D. Cal. Sept. 26, 2014): As long as the National Mortgage Settlement (NMS) is effective, a signatory who is NMS-compliant with respect to the individual borrower is not liable for various HBOR violations, including dual tracking. CC § 2924.12(g). In this case, borrowers

brought dual tracking and SPOC claims against their servicer, a NMS signatory. As a signatory, servicer argued borrower's claims should be dismissed because borrower did not allege servicer was *non-compliant*. Like other federal courts have ruled on this issue, this court found this safe harbor argument an affirmative defense proper for the summary judgment stage of litigation, not in a MTD. And while alleging non-compliance is not a prerequisite to borrower's prima facie HBOR claim, these borrowers adequately alleged NMS non-compliance anyway, with their SPOC claim. The court declined to dismiss borrowers' HBOR claims based on servicer's NMS participation.

HBOR requires servicers to provide borrowers with a single point of contact, or "SPOC," during the loan modification process. SPOCs may be an individual or a "team" of people and have several responsibilities, including: facilitating the loan modification process and document collection, possessing current information on the borrower's loan and application, and having the authority to take action, like stopping a sale. Here, borrowers alleged they contacted a servicer representative two days prior to the scheduled sale and were informed the sale would be postponed. The following day, the same representative told borrowers servicer would not foreclose if borrowers could "secure proof of \$20,000" that day. Borrowers collected the sum and reported it to servicer, but the foreclosure sale went ahead. Borrowers argued that the servicer representative in question could not, by definition, be a SPOC because he or she failed to fulfill SPOC duties, including stopping the sale. Servicer, therefore, failed to provide borrowers with a SPOC, a material violation of HBOR. The court agreed that, at this stage in litigation, borrowers adequately pled a SPOC claim.

To recover post-foreclosure damages on an HBOR claim, a borrower must demonstrate that the servicer's actions amounted to "material violations" of the HBOR statutes. CC § 2924.12(b). Here, servicer argued that only lost equity can constitute damages: "the value of the property at the time of sale minus the outstanding debt." And since this house sold at foreclosure for less than what borrowers owed, servicers alleged SPOC and dual tracking violations could not be considered "material." The court disagreed. Servicer's botched SPOC

assignment and foreclosing on borrowers while they had a pending modification application both “deprived [borrowers] of the *opportunity* to obtain the modification” (emphasis added), which could have saved their home. At the pleading stage, these allegations are enough to claim the violations were material. The court denied servicer’s motion to dismiss borrowers’ SPOC and dual tracking claims.

Viable UCL claims must establish that the borrower suffered economic injury *caused by* defendant’s misconduct. If borrower’s default occurred prior to any alleged misconduct, standing is difficult to show because the default most likely caused the economic injury (foreclosure), regardless of a defendant’s misdeeds. Here, the court distinguished between damage caused by borrowers’ default, and damage caused by servicer’s mishandling of borrowers’ modification application. “[W]hile the loss of the property may ultimately have resulted from [borrowers’] failure to pay their mortgage, a fact unrelated to the alleged unfair and unlawful practice, [borrowers] adequately allege that [servicer’s SPOC and dual tracking violations] are related to some form of loss they may have suffered related to the property.” Specifically, servicer’s misconduct may have affected their property interest, and/or their ability to lower their mortgage payments. The court found viable UCL claims and denied servicer’s MTD.

Negligence claims require a duty of care owed from servicer to borrower. Generally, banks owe no duty to borrowers within a typical lender-borrower relationship. A recently published Court of Appeal decision, *Alvarez v. BAC Home Loans Servicing*, 228 Cal. App. 4th 941 (2014) found that while servicers have no duty to initiate the modification process or to grant a modification, once they agree to negotiate a modification they owe a duty to borrowers not to mishandle that process. This court agreed with the reasoning in *Alvarez*. Here, servicer agreed to accept and process borrowers’ loan modification application and to assign them a SPOC. Consequently, servicer was obligated to handle borrowers’ application with “reasonable care.” The court took care to clarify that this duty is a general duty only to provide a baseline of care. The court then found that here, servicer

failed to provide that minimum standard of care and borrowers' negligence claim survived the MTD.

Promissory estoppel claims require: 1) a clear and unambiguous promise; 2) borrower's reasonable and foreseeable reliance; 3) damages incurred from the reliance. Here, borrowers successfully alleged the first element: a servicer representative promised the sale would not occur if borrowers paid servicer \$20,000. Even though servicer did not specify the length of the sale postponement, it would be reasonable for borrowers to assume the postponement would provide servicer with enough time to evaluate their pending loan modification application. The promise was definite enough to comply with the pleading standard for PE claims. Nor could servicer assert a statute of frauds defense. Under California case law, promises to postpone foreclosure and to consider a modification are not *themselves* modifications, and are not subject to the statute of frauds. The court agreed with servicer, however, that borrowers had not adequately pled detrimental reliance. Spending time collecting the \$20,000 rather than "pursuing alternatives to avoid foreclosure" is not specific enough. In an amended pleading, borrowers must assert *what* they would have pursued, had they not spent time collecting money. The court dismissed this claim.

Valid UCL "Unfair" Claim where Borrower Alleges Misconduct Beyond Contract Breach; Tender Exceptions

Williams v. Wells Fargo Bank, N.A., 2014 WL 4809205 (N.D. Cal. Sept. 25, 2014):²⁴¹ To state a UCL claim under its "unfair" prong, a plaintiff must show that defendant's actions or practices "offends an established public policy or . . . is immoral, unethical, oppressive, unscrupulous or substantially injurious to consumers." The UCL may not be used, however, to recover tort damages where the servicer only breached a contract. Servicer's misconduct, in other words, has to go

²⁴¹ This case was originally summarized in our November 2013 newsletter, as *Williams v. Wells Fargo Bank, N.A.*, 2013 WL 5444354 (N.D. Cal. Sept. 30, 2013). There, the court granted a preliminary injunction halting the foreclosure based on borrower's viable good faith and fair dealing claim.

beyond a contract breach for a borrower to recover damages through the UCL. Here, borrower successfully paid her mortgage and home equity line of credit (HELOC) by her servicer's automatic withdrawal from her banking account. Borrower switched banks and timely alerted servicer of her new bank's information so she could continue to pay via automatic withdrawal. Inexplicably, servicer stopped withdrawing HELOC payments, and then later, mortgage payments. In each case, servicer was unresponsive to borrower's attempts to correct its errors, which led to accumulating late fees, penalties and, in the case of the HELOC, a completed trustee's sale that was later rescinded. After reinstating her HELOC, with penalties, borrower was told her mortgage loan did not exist. The bank later confessed her loan *did* exist, but she would have to pay late fees and penalties, plus the arrears, to reinstate it. Borrower refused to pay anything but the arrearage, so servicer recorded an NOD. Only a preliminary injunction stopped the sale. The court agreed with borrower that this unfair conduct went above and beyond a mere breach of contract. The servicer activity described by borrower could reasonably be interpreted as conduct "intended to harm," especially considering servicer's past wrongful foreclosure of borrower's HELOC. Further, servicer may have maintained a policy of disappearing loans, only to make them reappear with increased fees and penalties. If that were true, it is clearly an "unfair" policy. The court denied servicer's MTD borrower's UCL claim.

California law requires borrowers bringing quiet title claims to tender the amount due on their loan. There are several exceptions to this rule, including when the foreclosure sale has not yet occurred, or when it would be inequitable to require tender, given the circumstances. Both exceptions were met here, where a preliminary injunction was preventing the foreclosure from taking place, and where borrower alleged "irregularities" like her loan's disappearance and reappearance. Requiring a full tender would be inequitable here.

Servicer’s Motion for Judgment on the Pleadings Denied: Res Judicata, Litigation Privilege, Common Interest Privilege

Postlewaite v. Wells Fargo Bank, N.A., 2014 WL 4768386 (N.D. Cal. Sept. 24, 2014):²⁴² The doctrine of res judicata bars a second suit where, *inter alia*, the plaintiff in the first suit asserted (or could have asserted) the same claims as those in the second. The court must ask: “whether to [the] two suits arise out of the same nucleus of facts,” whether the “two events are part of the same transaction or series,” or “whether they are related to the same set of facts . . . and could conveniently be tied together.” Courts also consider whether suits involve the same right, or the same evidence. Here, borrower brought her first suit alleging servicer improperly denied her a modification and lacked authority to foreclose. During negotiations stemming from that first lawsuit, borrower’s attorney allegedly settled with servicer’s attorney, agreeing to pay the arrearage in exchange for a postponement of the foreclosure sale. Servicer foreclosed anyway, resulting in borrower’s second suit. These separate factual circumstances involve separate rights: the right to a modification and/or the right not to have the wrong party foreclose, versus the right to have servicer honor a settlement agreement. Further, the scenarios will likely involve different evidence, as they involve different people (the attorneys, for example), different documents and conversations, and different promises. The court therefore denied servicer’s motion for judgment on the pleadings based on a res judicata theory.

California’s litigation privilege bars suits based on any communication “made in judicial or quasi-judicial proceedings . . . to achieve the object of the litigation.” CC § 47. Settlement negotiations fall within the privilege. The privilege, however, is not absolute, and is largely applied to preclude tort liability, not contractual liability. Likewise, California’s common interest privilege protects communication that is

²⁴² This case was originally summarized in our July 2013 newsletter, as *Postlewaite v. Wells Fargo Bank, N.A.*, 2013 WL 2443257 (N.D. Cal. June 4, 2013). The court found that the statute of frauds did not bar borrower’s promissory estoppel claim. Servicer’s promise to postpone a foreclosure sale did not modify the mortgage documents so as to require it to be memorialized in writing.

made “without malice, to a[n interested] person . . . by one who is also interested,” and relates to tort liability, not contract liability. Here, borrowers assert servicer, through its attorney, orally promised not to foreclose in exchange for a reinstatement payment. Servicer then foreclosed, breaching that oral promise. The court declined to extend either the litigation or the common interest privilege to borrowers’ contract-based claims. It further noted that servicer came “perilously close to a breach of its counsel’s Rule 11 duties,” as this principle is widely known and even propounded by the cases cited by servicer. All of borrowers’ claims survived the motion for judgment on the pleadings.

ECOA: Pleading a “Complete Application,” Effect of Servicing Transfers, Failure to Notify Borrowers of Missing Documents; Transferor Servicer Liability; Preliminary Injunction: Postponed Foreclosure Eliminates Irreparable Harm; Servicer Concedes Tender Not Required for HBOR PI

Cooksey v. Select Portfolio Servicing, Inc., 2014 WL 4662015 (E.D. Cal. Sept. 17, 2014): Borrowers can pursue two avenues to gain relief under the Equal Credit Opportunity Act (ECOA)’s notice requirements: 1) show servicer failed to provide written notice of a modification denial within 30 days of receiving the application; or 2) show servicer took an adverse action against borrower without providing sufficient reasoning. The first claim requires borrower’s submission of a “complete application,” as determined by servicer and in servicer’s timeframe, but at least including every “piece of information regularly obtained in the modification process.” Only when an application is “complete” does servicer’s 30-day clock begin. Further, servicers must notify borrowers if an application is incomplete within the 30-day window. Here, borrowers alleged they submitted three HAMP applications. They did not plead the first was “complete,” but on the second, they claimed servicer requested additional documents outside of the 30-day window, which borrowers nevertheless provided, but that servicer claimed were submitted too late. They further alleged

servicer acknowledged their third application as “complete” less than 30 days before transferring the servicing rights to a second servicer. In short, borrowers never received any written denials, or letters outlining missing documents, within the required 30-day window. They accordingly brought ECOA claims against their original servicer. The court found borrowers failed to plead that any of their three applications were “complete” within the meaning of ECOA. Borrowers made no allegations that their first application was “complete,” and they admitted their supplemental documentation for their second application was provided outside the timeframe established by servicer. Their third application proved more complicated because servicer acknowledged its completeness. Because it then transferred servicing inside the 30-day window, this court determined the original servicer was no longer liable under ECOA: “when an entity ceases to have responsibility for accepting or rejecting an application for a loan modification, its obligation to notify the applicant also ceases.” Even without “complete” applications, however, borrowers still have viable ECOA claims against their original servicer. Because the servicer never notified borrowers their first application was incomplete, and because it made an incomplete notification pertaining to borrowers’ second application outside the 30-day window, servicer violated ECOA’s notification requirements and the court denied servicer’s MTD borrowers’ ECOA claims based on this theory.

In California, a transferor servicer’s “liability for aiding and abetting depends on proof the [transferor servicer] had actual knowledge of the specific primary wrong the [transferor servicer] assisted.” Joint venture liability requires that both the transferor and the transferee servicer: 1) have control over the venture, 2) share profits, and 3) each have an ownership interest. Here, transferor servicer transferred servicing rights of borrowers’ loan after acknowledging that borrowers’ modification application was “complete.” The transferee servicer never responded to that application, but requested that borrowers submit a new application. After acknowledging that borrowers qualified for HAMP, transferee servicer never sent the promised TPP documents, instead recording an NTS, violating HBOR’s dual tracking prohibition.

Borrowers brought dual tracking claims against their original servicer, under a joint venture liability theory. Borrowers also accused transferor servicer of being a “master servicer,” under which transferee servicer operated. The court found borrowers had not pled specific facts to support these theories largely because they had not addressed the elements to joint venture liability. Borrowers could not, then, hold transferor servicer liable for actions of the transferee. The court granted transferor servicer’s MTD but gave borrowers leave to amend.

To win a preliminary injunction in California state court, a borrower must show, *inter alia*, that they face likely, immediate, and irreparable harm if the injunction does not issue. In general, California state and federal courts have found loss of a familial home to constitute irreparable harm. Here, borrowers alleged they will lose their home if the court denies their preliminary injunction motion, and that this threat constitutes irreparable harm. Servicer, however, has postponed the sale while it reviews borrowers for a modification. The court was satisfied that servicer is diligently attempting to work with borrowers on their modification application, and that servicer’s counsel truthfully claims that no foreclosure will occur during this process. The court, therefore agreed with servicer that borrowers do not face “an immediate threat of irreparable injury,” and denied borrowers’ PI motion.

According to the “tender rule,” a borrower who sues to set aside a foreclosure sale must show that he or she is ready, willing, and able to pay the full amount due on the loan. Tender has been excused in pre-sale suits, and in cases where borrowers bring statutory causes of action. Here, borrowers brought statutory, HBOR claims *pre-sale*, seeking only to enjoin a foreclosure, not to set one aside. While borrowers did not plead tender, or an exception to the tender rule, servicer conceded at the PI hearing that tender was not required for a preliminary injunction based on HBOR claims.

CC 2924(a)(6) Authority to Foreclose: Substitutions of Trustee may be Executed after Trustee Records NOD, and a Beneficiary’s Agent May Record an NTS; Agency Liability for Dual Tracking Violations; Former CC 2923.5 Claim; Pre-Sale Promissory Estoppel Claim

Maomanivong v. Nat’l City Mortg., Co., 2014 WL 4623873 (N.D. Cal. Sept. 15, 2014): CC 2924(a)(6) restricts “the authority to foreclose” to the beneficiary under the DOT, the original or properly substituted trustee, or a designated agent of the beneficiary. Generally, California borrowers are not permitted to question an entity’s authority to foreclose. CC 2924(a)(6), in other words, has no private right of action. Some courts, on the other hand, have allowed borrowers to challenge a servicer’s authority to foreclose, but only by alleging very specific facts attacking an assignment or a substitution of trustee. This court declined to weigh in on that specific issue, disposing of borrower’s argument while hypothetically granting a CC 2924(a)(6) private right of action. In this case, an entity purporting to act as the “trustee” executed and recorded an NOD on borrowers’ property. A substitution of trustee naming that trustee was not recorded until several months later, but before that trustee recorded the NTS. California’s foreclosure framework allows this sequence of events under CC 2934a(c). Further, borrower alleged throughout the complaint that the trustee acted as an *agent* of the loan beneficiary, a relationship specifically contemplated and approved by CC 2924(a)(6). The court dismissed borrower’s authority to foreclose claim because the trustee’s actions were all lawful under California’s foreclosure statutes.

Servicers may not move forward with foreclosure while a borrower’s complete, first lien loan modification is pending. CC § 2923.6(c). Pre-sale, injunctive relief is available to borrowers, and “shall remain in place and any trustee’s sale shall be enjoined until the court determines that the mortgage *servicer, mortgagee, trustee, beneficiary, or authorized agent* has corrected and remedied the violation” (emphasis added). CC § 2924.12. The remedy for a dual tracking violation, then, “recognizes the responsibility for the decision to record a foreclosure-related notice may lie with multiple parties,” not just the

recording party. Here, borrower alleged she had a pending complete application submitted to servicer when the trustee recorded the NTS. She sued the trustee, but also the servicer, both of which were acting as agents of the beneficiary, which was also a defendant. The court agreed that borrower had stated a valid dual tracking claim against all three parties, servicer for failing to make a determination on borrower's application, and the beneficiary for authorizing the trustee's recording of the NTS. The court denied the motions to dismiss this claim.

Former CC 2923.5 required servicers to contact borrowers (or to diligently attempt contact them) to discuss borrowers' financial situation and possible foreclosure options and then wait 30 days before filing an NOD. A servicer must record an NOD declaration (with the NOD) attesting to its statutory compliance. Here, borrower alleged she received no servicer-initiated contact before the NOD recordation. This court sided with a minority view that *borrower*-initiated contact fulfills CC 2923.5 requirements. Second, borrower alleged that even when *she* called servicer, its representatives did not explore every foreclosure alternative available. The court agreed: each time borrower called, servicer representatives repeatedly insisted she had to become delinquent to qualify for any foreclosure alternative, but never explained what those alternatives were or what they entailed. The court found a viable CC 2923.5 claim and denied servicer's MTD.

Promissory estoppel claims require: 1) a clear and unambiguous promise; 2) borrower's reasonable and foreseeable reliance; 3) damages incurred from the reliance. Here, borrower alleged that servicer representatives falsely promised her servicer would not foreclose on two separate occasions. In reliance on those promises, borrower did not reinstate her loan or file bankruptcy—both options she discussed with the servicer representatives. Borrower brought suit and won a TRO stopping the foreclosure sale, which servicer used to argue demonstrates a lack of detrimental reliance—there is no detriment yet. The court disagreed, claiming servicer fundamentally misunderstood borrower's claim: “the detriment suffered . . . was not the loss of her home in a foreclosure sale, but her forbearance of two options to avoid

foreclosure that would have been available to [her] had she not relied on those promises.” The court did, however, agree with servicer that borrower had not adequately alleged damages. In an amended complaint, borrower must allege that the options she chose not to pursue were only available for a brief time, and are truly lost to her now.

Valid UCL Claim Based on Purported CC 1709 Violation; Fraud Claim: Misrepresenting Loan “Qualification” vs. “Affordability”

Whitehurst v. Bank2 Native American Home Lending, LLC, 2014 WL 4635387 (E.D. Cal. Sept. 10, 2014): There are three distinct prongs of a UCL claim: unlawful, unfair, and fraudulent. An unlawful prong claim is rooted in the violation of another law, “committed pursuant to business activity.” Here, borrower alleged her lender violated several California laws, including CC 1709: “One who willfully deceives another with intent to induce him to alter his position to his injury or risk, is liable for any damage which he thereby suffers.” Her lender unlawfully induced borrower into taking out a mortgage she could not afford by promising her she could refinance shortly thereafter, which she was never allowed to do. Borrower alleged lender’s actions deprived her of the opportunity to contract for a better loan with a different lender, and she now faces foreclosure as a result. The court agreed this sufficiently states a CC 1709 violation, through which borrower may base her unlawful UCL claim. Borrower successfully pled UCL standing by pointing to her damages: lost equity, attorney’s fees, and ruined credit. The court denied lender’s MTD borrower’s UCL claim.

To state a valid fraud claim, borrowers must show, *inter alia*, that they justifiably relied on the financial institution’s misrepresentation. Here, borrower alleged she relied on her lender’s “superior knowledge and expertise . . . and believed the representations made to her as to her *qualification* for the subject loan,” which she ultimately could not afford (emphasis added). Specifically, lender’s agents misrepresented

borrower's actual income on the loan documents, to *qualify* borrower for the loan. The court distinguished between claiming that a lender misrepresented that a borrower could *afford* a loan, which could give rise to an actionable fraud claim, and claiming a lender misrepresented that a borrower would *qualify* for a loan, for which there is no actionable claim. As held by the California Court of Appeal, a lender owes borrowers no duty to determine if they can afford a loan or not. Establishing a borrower's creditworthiness protects the *lender*, not the borrower. The court dismissed borrower's fraud claim.

CC 2923.6: Defining a “Fair Opportunity to Be Evaluated,” a “Material Change in Financial Circumstances,” and “Complete Application;” NMS Immunity Is an Affirmative Defense; Tender; Alleging Dual Tracking Damages

Stokes v. Citimortgage, 2014 WL 4359193 (C.D. Cal. Sept. 3, 2014): Servicers may not move forward with foreclosure while a borrower's complete, first lien loan modification is pending, or during the mandatory appeal period following an application denial. Servicers are under no obligation, however, to review a subsequent application if a previous application was already evaluated, or “afforded a fair opportunity to be evaluated.” CC § 2923.6(g). Here, servicer reached out to borrowers before HBOR was effective, in compliance with the pre-NOD outreach requirements in former CC 2923.5. Borrowers submitted their complete modification application once HBOR was in effect and, while that application was pending, servicer recorded a NOD. Only days after denying this application, servicer then recorded an NTS, within the 30-day appeal period. Borrowers then submitted a second application, this time providing tax returns servicer had previously requested during the first application round. Servicer denied this second application and foreclosed. Defending the NOD dual tracking violation, servicer argued that its pre-NOD outreach absolved it of any duty to evaluate borrowers for their first application. Borrowers were, servicer reasoned, already afforded a “fair opportunity” to be evaluated for a loan modification through servicer's assessment of borrowers' financial situation and exploration of

foreclosure alternatives. The court disagreed: purported compliance with CC 2923.5's outreach requirements does not, by itself, demonstrate that borrowers were afforded a "fair opportunity" to be evaluated for a modification. This confuses the pre-NOD outreach requirements with dual tracking prohibitions. The court also found that recording the NTS inside the 30-day appeal period after borrower's first application rejection, denied borrowers a fair opportunity to be evaluated. The court did, however, agree with servicer that dual tracking protections did not apply to borrowers' *second* application: borrowers had several months to procure the requested tax returns during their first application period, and offered no explanation why they failed to submit them. They were, essentially, afforded a fair opportunity to be evaluated during their first application period and servicer was under no obligation to review their second application.

Dual tracking protections only apply to a borrower's first modification application, unless the borrower submits documentation of a "material change" in financial circumstances. Then, dual tracking protections are reignited and apply to a subsequent application. After their first modification application was denied, these borrowers submitted a second application, this time providing the tax returns that were requested, but not provided, during their first application. The court had to evaluate whether *submission* of tax returns constitutes a material change in financial circumstances and found that, without more, it does not. The returns themselves are not a change in finances—they only *reflect* a change. The court declined to extend dual tracking protections to borrowers' second application not only because borrowers were afforded a fair opportunity to be evaluated with their first application (see above), but also because submitting previously requested tax returns does not constitute a "material change in financial circumstances."

Only "complete" applications receive dual tracking protections, and servicers determine what constitutes "completeness." CC § 2923.6(h). Here, borrowers asserted both their applications were "complete," despite not including every document requested by servicer. Borrowers

argued that because they submitted all documents required by a HAMP modification application, they alleged “completeness” under HBOR. The statute, though, mentions nothing about HAMP requirements. The court agreed with servicer that neither of borrowers’ two applications were complete because they both lacked documents specifically requested by servicer. The court granted servicer’s motion to dismiss all of borrowers’ dual tracking claims.

Signatories to the National Mortgage Settlement (NMS) are immune from HBOR liability if the servicer was NMS-compliant *as applied to the subject borrower*. CC § 2924.12(g). Here, servicer alleged that its general NMS compliance insulates it from all HBOR liability. The court agreed with other federal courts in California in finding NMS immunity an affirmative defense best asserted by the servicer at summary judgment, not something borrowers must address in their prima facie HBOR case. Moreover, this servicer has not demonstrated NMS compliance with respect to these borrowers. In fact, borrowers allege servicer was *non*-compliant because it failed to notify them their application was missing documents within five business days of receipt. The court declined to dismiss borrower’s HBOR claims based on NMS immunity.

A borrower who seeks to set aside a sale, through a wrongful foreclosure claim for example, must generally “tender” the amount due on the loan. Tender may be excused, however, where it would be inequitable. Here, borrowers alleged statutory HBOR claims against their servicer, which servicer characterized as, “at bottom, a claim for wrongful foreclosure,” arguing for dismissal based on failure to tender. This court examined the scant precedent considering tender in the context of HBOR claims. HBOR claims brought alongside equitable claims, like wrongful foreclosure, have been dismissed for failure to tender in two federal courts. State courts, however, have allowed HBOR claims to survive without requiring tender, largely because HBOR itself makes no mention of the requirement. This court sided with the state cases in choosing not to require tender for HBOR claims at the pleading stage. To evaluate a possible inequitable exception to

tender, the court found it required additional facts and declined to dismiss the HBOR claims based on a failure to tender.

To receive damages under a post-foreclosure dual tracking theory, borrowers must allege that the act of dual tracking directly caused borrowers' harm. Here, despite the numerous damages borrowers alleged in their complaint, the court found that borrowers failed to specifically allege how servicer's dual tracking –its recording of an NOD before denying borrowers' application, and its recording of an NTS during the appeal period— caused any of those damages. The court dismissed borrowers' dual tracking claims and instructed borrowers to draw a direct link between dual tracking violations and harm in their amended complaint.

Reverse Mortgages & Surviving, Non-Borrower Spouses: HUD May Allow Lenders to Assign Loans to HUD

Plunkett v. Castro, __ F. Supp. 2d __, 2014 WL 4243384 (D.D.C. Aug. 28, 2014):²⁴³ The APA requires all administrative actions (including regulations) to comply with federal law. HUD-insured HECMs (Home Equity Conversion Mortgages), or “reverse mortgages,” are creatures of federal statute. HUD regulation at 24 C.F.R. § 206.27 allows lenders to accelerate the loan upon the death of the borrower, *if* the house is no longer the principle residence “of at least one surviving *mortgagor*” (emphasis added). A conflicting federal statute, 12 U.S.C. § 1715z-20(j) (part of the body of statutes that created and govern HECMs), states:

The Secretary may not insure a [reverse mortgage] under this section unless such mortgage provides that the homeowner's obligation to satisfy the loan obligation is deferred until the homeowner's death For purposes of this subsection, the term “homeowner” includes the spouse of the homeowner.

²⁴³ An in-depth article examining the *Bennett v. Donovan* case, and the *Plunkett* litigation (up until this decision) appears in our August 2014 Newsletter, *Reverse Mortgages: Recent Developments for Surviving, Non-Borrowing Spouses*.

In *Bennett v. Donovan*, 4 F. Supp. 3d 5 (D.D.C. 2013), two widowed spouses sued HUD, alleging Regulation 24 C.F.R. § 206.27 violated the APA by not conforming with federal statute 12 U.S.C. § 1715z-20(j). Plaintiffs were not listed on the deeds, nor were they “mortgagors” on the reverse mortgages. They argued these omissions should not result in the foreclosure of their homes because under § 1715z-20(j), “homeowner” also means the *spouse* of the homeowner, regardless of their “borrower” or “obligor” status. Accordingly, the loan obligation should be deferred until the deaths of both the homeowner *and* their spouse. The court applied the *Chevron* two-step test to § 1715z-20(j) and used traditional statutory interpretation to agree with plaintiffs: a homeowner’s spouse need not be a borrower or mortgagor to be protected from displacement by § 1715z-20(j). Because the statutory plain language and congressional intent were unambiguous, the court did not reach *Chevron*’s second step, which would have given HUD broad interpretive discretion. HUD regulation 24 C.F.R. § 206.27 was found invalid, as applied to plaintiffs. The court remanded the dispute to HUD because federal agencies decide the form of relief for causes of action brought under the APA.

Before HUD responded, four similarly situated widows and widowers sued HUD in *Plunkett v. Donovan*, alleging the same claims as the *Bennett* plaintiffs, and alleging that HUD’s inaction constitutes another APA violation. HUD ultimately issued two determinations directed toward the named plaintiffs in *Bennett* and *Plunkett*. In the first, HUD declared that existing insurance contracts with the subject servicers prevented HUD from offering any form of relief to the plaintiffs. In the second determination, HUD reiterated its belief that it cannot forcibly prohibit servicers from foreclosing on these spouses, but offered a voluntary “Mortgagee Optional Election” (MOE) plan. Under this scheme, the servicers in question can *elect* to assign (sell) the mortgages to HUD, but only if plaintiffs met certain criteria, which none could. Notably, both of HUD’s determinations applied only to the named plaintiffs, denying similarly situated non-borrowers of even the possibility of relief through the voluntary MOE. After HUD issued these determinations, the court consolidated the two cases: now all

plaintiffs are represented in *Plunkett v. Castro*. Both HUD and plaintiffs moved for summary judgment.

HUD argued plaintiffs lacked standing because their harms were already remedied by the *Bennett* decision, which held that 24 C.F.R. § 206.125 (the statute instructing HECM servicers to foreclose under specific circumstances) was not triggered by the borrowing spouses' death. The lenders, then, may continue to hold the mortgages, earning "interest insured by the government." Even though the lenders (through their servicers) could still foreclose upon the death of the borrower-spouse, then, they are now financially motivated not to foreclose. HUD argued this remedy was "automatic" and required no HUD action. Further, it only applies to the *Bennett* and *Plunkett* plaintiffs, not to all non-borrowing spouses. This "Trigger Inapplicability Decision" (TID) reasoning does not appear in any of HUD's determinations. HUD apparently emailed the involved servicers, alerting them that "they did not need to foreclose until another triggering event occurred."

The court agreed with plaintiffs that they still have standing. First, the TID reasoning above may provide some relief, but not all the relief of which HUD is capable. The reverse mortgage statutes allow HUD to *require* lenders to assign mortgages to HUD. If HUD owned the mortgages, this would "remove any uncertainty regarding plaintiffs' ability to remain in their homes until their death." The MOE plan allows servicers the *choice* of selling the mortgages to HUD, but even this plan does not provide all the relief available. Second, HUD's TID assertion is new – it was not mentioned as part of HUD's "final agency action" on the issue, the determinations. Further, just because HUD wrote those emails does not "deprive a federal court of its power to determine the legality" of the TID: if it won on its standing argument, (which the court clarifies reads more like a mootness claim), HUD could simply revoke its stance after the suit is dismissed. The court refused to grant HUD's MSJ based on lack of standing.

The court also agreed with plaintiffs that HUD's failure to include the TID "remedy" as part of its determinations is arbitrary and capricious.

Simply, the court found it “unfathomable” that HUD could think a court would agree to only apply the “automatic” TID to the named plaintiffs, and not every similarly situated non-borrower. HUD’s error, as identified in *Bennett*, pertained to all non-borrowing, surviving spouses of reverse mortgages: “The *Bennett* plaintiffs were not wronged for any individualized reason; they were wronged because they were non-borrower surviving spouses.” Further, HUD has articulated no reason, at all, for applying the TID to the named plaintiffs only, as opposed to all people similarly situated. The court remanded to HUD, instructing it to “consider whether the remedy of the TID applies to non-borrower surviving spouses.”

Plaintiffs, for their part, argued summary judgment is appropriate because, as a matter of law, HUD’s “solution” to the problem, the elective MOE plan, is “arbitrary and capricious.” Specifically, four of the five required criteria plaintiffs must comply with to even be eligible for the MOE plan (under which the servicer may elect to assign the mortgage to HUD) are impossible to meet. The court disagreed, and analyzed the criteria one by one. First, the requirement that the non-borrowing spouse have title to the property ensures that the assignment option “actually benefits[s]” these spouses. There would be no point in an assignment if the non-borrowing spouse had no property rights to the home, in other words. Second, requiring that the loan not be in default (for any other reason aside from the death of the borrowing spouse) is rationally related to the government’s interest in purchasing good loans. It will require non-borrowing spouses to cure any defects in the loan before the government agrees to purchase the loan. Likewise, the third condition that there be no competing claims to the property also protects HUD’s contemplated property interests and is reasonable. Finally, HUD requires that surviving, non-borrowing spouses had a Principal Limit Factor (PLF) greater or equal to their borrowing spouse’s PLF at loan origination, or currently have a PLF greater than the current unpaid principal balance of the loan. This will likely never happen because the very reason most borrowing spouses take out reverse mortgages alone relates to their higher PLF number, which provides the couple with higher loan proceeds. The

court acknowledged that meeting this standard is “difficult, if not impossible” for non-borrowing spouses. Requiring it, however, is not “arbitrary and capricious” under the deferential APA standard. The court found that HUD had examined the data and “articulated a satisfactory explanation” that ensuring proper PLF levels of assignable loans ensures the “ongoing financial viability of the HECM program” as a whole. Also, as HUD points out, a non-borrowing spouse wishing to fulfill this requirement “need only pay back some of the amount of the loan,” to bring their current PLF higher than the unpaid principal balance. Because meeting this condition is do-able, it is not arbitrary or capricious. The court also found it important that these MOE requirements would have been required of the non-borrowing spouse, *had* they been a co-borrower at loan origination. The court found the MOE program reasonable under the APA standard and denied plaintiffs’ MSJ.

Plaintiffs also alleged HUD’s choice to make the MOE program elective, rather than mandatory, and to offer it only to servicers of loans held by the named plaintiffs, rather than all non-borrowers similarly situated, was arbitrary and capricious. Indeed, the D.C. Court of Appeals suggested mandatory assignments when it remanded *Bennett* to the district court. HUD argued, and the court agreed, that HUD cannot mandate assignments. Under 12 U.S.C. § 1715z-20(i):

[T]he Secretary shall take any action necessary—(A) to provide any mortgagor under this section with funds to which the mortgagor is entitled under the insured mortgage or ancillary contracts but that the mortgagor has not received because of the default of the party responsible for payment . . . [including] accepting an assignment of the insured mortgage notwithstanding that the mortgagor is not in default under its terms, and calculating the amount and making the payment of the insurance claim on such assigned mortgage.

The court applied the *Chevron* two-step test to the statute and used traditional statutory interpretation to agree with HUD: nothing in the statutory language requires the government, through HUD, to force

servicers or lenders to assign loans to HUD. Applying *Chevron's* second step, the court was satisfied that HUD's interpretation of the rule was not arbitrary or capricious. Even if the Court of Appeals indicated that such assignments were *possible*, it did not suggest that such assignments could be made *mandatory*. The court denied plaintiffs' MSJ on this issue as well.

Out of State Cases

New CFPB Mortgage Servicing Rules: Viable RESPA Claims Based on Servicer's Failure to Adequately Respond to NOE, RFI

Wilson v. Bank of Am., N.A., 2014 WL 4744555 (E.D. Pa. Sept. 24, 2014): Under the old RESPA Qualified Written Request rules, a servicer needed to respond to a borrower's QWR by conducting "an investigation," and by providing borrower an explanation why the servicer believes the account information is correct. Servicer's conclusion could even be wrong, and it would still escape liability, if its original explanation was plausible. The RESPA requirements, then, were merely procedural. The CFPB servicing rules, which went into effect January 10, 2014, impose more substantive requirements on servicers (the rules also bifurcated QWRs into Notices of Error (NOE) and Requests for Information (RFI)). Servicers must now, for instance, conduct a "reasonable investigation" into a borrower's NOE. Courts interpreting these new rules have found that a borrower can show an investigation was not reasonable by pointing to errors in servicer's explanation. Moreover, servicer's responses must be more detailed. A servicer must respond that it has determined no error has occurred, list the reasons it believes this, that borrower may request documents that led servicer to this decision, how a borrower can request this information, and the servicer's contact information. 12 C.F.R. § 1024.35(e). Here, plaintiff (who was not the borrower on the loan, having inherited title to the property when her son, the borrower, died)

sent servicer an NOE and an RFI, citing multiple servicer errors dealing with her HAMP TPP and requesting various documents. Servicer responded with contradictory information, telling her both that she was denied a permanent modification because she missed a TPP payment, and that she could never have received assistance as she was not the borrower on the loan. “Given the varying explanations [servicer] offered for the treatment of the Loan account, Plaintiff now properly and adequately asserts that ‘no reasonable investigation’ has occurred with respect to her [NOE].” In addition, servicer’s response did not provide plaintiff with all the required information under § 1024.35(e). The court denied servicer’s MTD the RESPA claim based on plaintiff’s NOE.

Under the old RESPA QWR rule, a servicer need only respond to a borrower’s request for information by conducting an “investigation,” just as with a borrower’s assertion that an account was in error. Under the new RFI rules, however, a servicer must conduct a “reasonable search for the requested information” and either provide borrower with the information, or explain why servicer “reasonably determined” that the information cannot be provided. 12 C.F.R. § 1024.36(f). Here, plaintiff requested servicing logs showing the contact between her and servicer, telephone recordings, and all documents submitted by plaintiff, property inspection reports, and invoices from servicer’s attorneys (all of which accrued on the mortgage). Servicer responded to plaintiff by alleging her request was overbroad, unduly burdensome, and duplicative, and that it related to confidential, proprietary, privileged or irrelevant information. Plaintiff argued many of the documents she requested were easily accessible and not within the cited exceptions; the court agreed and denied the motion to dismiss plaintiff’s RFI-based RESPA claim as well.

Recent Regulatory Updates

[Freddie Mac Servicing Update Bulletin 2014-16](#) (Sept. 15, 2014)

Modifications for Borrowers in Bankruptcy (effective Nov. 1, 2014)

Freddie Mac has extended the TPP timeline for borrowers in bankruptcy from 5 to 12 months. According to Freddie, “This change gives [servicers] more time to get court approvals on modifications for borrowers in bankruptcy when needed.”

Modification Documentation for Servicemembers (effective Aug. 26, 2014)

Servicers are now instructed to accept alternative forms of documentation of military status “when copies of the official military orders are not readily available.”

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SACRAMENTO
GORDON D SCHABER COURTHOUSE**

MINUTE ORDER

DATE: 09/22/2014

TIME: 02:00:00 PM

DEPT: 53

JUDICIAL OFFICER PRESIDING: David Brown

CLERK: E. Higginbotham

REPORTER/ERM:

BAILIFF/COURT ATTENDANT: C. Chambers, J. Green

CASE NO: **34-2013-00151145-CU-OR-GDS** CASE INIT.DATE: 09/06/2013

CASE TITLE: **Taylor vs. Bank of America NA**

CASE CATEGORY: Civil - Unlimited

EVENT TYPE: Hearing on Demurrer - Civil Law and Motion - Demurrer/JOP

APPEARANCES

Janice D Dudensing, counsel, present for Plaintiff(s).

Joel Spann, counsel, present telephonically on behalf of Defendant(s).

Nature of Proceeding: Hearing on Demurrer

TENTATIVE RULING

Defendant's Demurrer to the First Amended Complaint is overruled.

Defendants' request for judicial notice is granted. (*See Poseidon Devel., Inc. v. Woodland Lane Estates, LLC* (2007) 152 Cal.App.4th 1106, 1117-18; see also *Stratford Irrig. Dist. v. Empire Water Co.* (1941) 44 Cal.App.2d 61, 68 [recorded land documents, not contracts, are the subject of judicial notice on demurrer].) The court, however, does not accept the truth of any facts within the judicially noticed documents except to the extent such facts are beyond reasonable dispute. (*See Poseidon Devel.*, 152 Cal.App.4th at 1117-18.) *see also Fontenot v. Wells Fargo Bank, N.A.* (2011) 198 Cal.App.4th 256, 265 ("[A] court may take judicial notice of the fact of a document's recordation, the date the document was recorded and executed, the parties to the transaction reflected in the recorded document, and the document's legally operative language, assuming there is no genuine dispute regarding the document's authenticity.")

Plaintiff alleges that defendant conducted a foreclosure sale on March 5, 2013 even though they had approved plaintiff's request to conduct a short sale. (FAC, para. 11) Plaintiff alleges that she requested a short sale approval on June 25, 2012, after a notice of default had been filed on June 12, 2012. Plaintiff alleges that on August 6, 2012, defendant advised in writing that it was reviewing the purchase contract for Ms. Taylor's residence. On January 23 defendant requested proof of funds from the prospective buyer which was provided one day later on January 24, 2013. On February 13, 2013 defendant told plaintiff that the offer for the short sale was still under review. However, without notice to plaintiff, plaintiff alleges that a foreclosure sale was conducted on February 15, 2013.

1st cause of action Violation of HBOR: Overruled.

Plaintiff alleges a single cause of action for Violation of the Home Owner's Bill of Rights. Plaintiff alleges defendant's conduct constitutes "dual tracking." The single cause of action relies on various code

DATE: 09/22/2014

MINUTE ORDER

Page 1

DEPT: 53

Calendar No.

sections, some of which are not applicable: Civil Code sections 2923.5, 2923.55, 2923.6, 2924.11, 2924.18. The Court finds that a cause of action is stated for violation of Civil Code section 2924.11(b) which prohibits the conducting of a foreclosure sale if a foreclosure alternative is approved in writing. Plaintiff has adequately alleged dual tracking. The Court does not believe that Civil Code section 2924.18(a)(3)(B) applies because that section concerns completed applications for first lien loan modifications, which is not applicable here.

Answer to be filed on or before October 2, 2014.

The minute order is effective immediately. No formal order pursuant to CRC Rule 3.1312 or further notice is required.

COURT RULING

The matter was argued and submitted. The Court affirmed the tentative ruling.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN DIEGO
CENTRAL**

MINUTE ORDER

DATE: 09/19/2014

TIME: 09:00:00 AM

DEPT: C-73

JUDICIAL OFFICER PRESIDING: Joel R. Wohlfeil

CLERK: Diane Edwards

REPORTER/ERM: Not Reported

BAILIFF/COURT ATTENDANT: R. Camberos

CASE NO: **37-2013-00077183-CU-OR-CTL** CASE INIT.DATE: 11/25/2013

CASE TITLE: **Natividad Dominguez vs Nationstar Mortgage LLC [IMAGED]**

CASE CATEGORY: Civil - Unlimited CASE TYPE: Other Real Property

EVENT TYPE: Demurrer / Motion to Strike

MOVING PARTY: Nationstar Mortgage LLC NA

CAUSAL DOCUMENT/DATE FILED: Demurrer DEMURRER TO PLAINTIFFS SECOND AMENDED COMPLAINT, 07/15/2014

APPEARANCES

Jeffrey Hernandez, counsel, present for Plaintiff(s) telephonically.

NATIVIDAD DOMINGUEZ, Plaintiff is present.

Robert Yap, specially appearing for Nationstar Mortgage LLC NA, self represented Defendant.

The Court hears oral argument and confirms the tentative ruling as follows: The Request of Defendant Nationstar Mortgage LLC ("Defendant" or "Nationstar") for judicial notice is granted in part and denied in part. The Court takes judicial notice of Exhibits "1, 2 and 4-7" lodged in support of Defendant's Demurrer. The Court declines to take judicial notice of Exhibits "3 and 8".

Defendant's general Demurrer to each cause of action in the Second Amended Complaint ("SAC") of Plaintiff NATIVIDAD DOMINGUEZ ("Plaintiff") as to the first through fourth, and sixth causes of action, is overruled. The general Demurrer to the fifth cause of action is sustained without leave to amend. Defendant is ordered to file and serve its Answer to the surviving causes of action within twenty days of this hearing.

Regarding the first and second causes of action, paragraphs 26 and 27 of the SAC allege that Defendant executed an agreement making it a HAMP participant. Paragraphs 32, 33, 50-52 and 63 allege that Nationstar's "FNMA Apollo Trial Period Program" was offered as a HAMP modification. There is nothing stated within the letters attached to the SAC directly contradicting these allegations. The SAC sufficiently alleges that the "FNMA Apollo Trial Period Program" was offered under the federal HAMP program such that the federal regulations are made part of the terms of the agreement. See West v. JPMorgan Chase Bank, N.A. (2013) 214 Cal.App.4th 780, 796-799. Thus, it is also sufficiently alleged that Defendant breached the agreement by failing to offer Defendant the promised loan modification after she complied with the terms of the TPP. As the SAC sufficiently pleads a breach of contract, the promise must necessarily be sufficiently definite and certain such that it also supports a claim for promissory estoppel.

DATE: 09/19/2014

MINUTE ORDER

DEPT: C-73

Page 1
Calendar No. 12

Regarding the third cause of action, "abuse of an elder or a dependent adult" includes "financial abuse." Welf. & Inst. Code § 15610.07(a). "Financial abuse" of an elder or dependent adult occurs when a person takes or appropriates personal property "for a wrongful use or with intent to defraud, or both." Welf. & Inst. Code § 15610.30(a). The SAC sufficiently alleges that Defendant induced Plaintiff to make additional mortgage payments with the false promise of a loan modification. This could constitute the taking of Plaintiff's property for a wrongful use and with the intent to defraud.

Regarding the fourth cause of action, offering a HAMP loan modification could be an action seeking to collect on a debt. See Corvello v. Wells Fargo Bank, NA (9th Cir. 2013) 728 F.3d 878, 885. Thus, this claim survives to the same extent as the breach of contract claim (discussed above). Defendant argues foreclosure proceedings do not constitute "debt collections," but the false promise to modify the loan does not constitute part of any foreclosure proceedings.

The fifth cause of action fails because no foreclosure proceedings have occurred. Despite the previous Demurrer ruling, paragraph 111 continues to allege that Defendant initiated the foreclosure process by "send[ing]" Plaintiff a notice of default. The recordation of a notice of default is not alleged. See Civ. Code § 2923.6(c) and (e). Leave to amend to address this deficiency is not permitted because Plaintiff failed to correct this problem after the previous Demurrer was sustained.

The sixth cause of action sufficiently alleges that unfair and deceptive conduct took place, and an "injury" resulted, when Defendant took financial advantage of Plaintiff by falsely offering a loan modification as a means to take Plaintiff's money. As alleged, Plaintiff would not have made the additional loan payments but for this false promise.

Defendant's Motion to strike portions of the SAC is denied. This Court's previous order granting leave to amend did not prevent Plaintiff from adding new causes of action on different legal theories within the scope of the previous allegations. See Datig v. Dove Books, Inc. (1999) 73 Cal.App.4th 964, 983, fn. 19 (Defendants cite no authority for the proposition that Plaintiff given leave to amend may not attempt to plead causes of action based on a new theory of recovery).

Defendant's Request for judicial notice in support of the above Motion, is denied.

Court orders Attorney Yap to give notice of the Court's Ruling.

Joel R. Wohlfeil

Judge Joel R. Wohlfeil

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN DIEGO
CENTRAL**

MINUTE ORDER

DATE: 09/05/2014

TIME: 10:30:00 AM

DEPT: C-66

JUDICIAL OFFICER PRESIDING: Joel M. Pressman

CLERK: Lori Urie

REPORTER/ERM: Not Reported

BAILIFF/COURT ATTENDANT: A. Quidilla

CASE NO: **37-2014-00008510-CU-CO-CTL** CASE INIT.DATE: 03/25/2014

CASE TITLE: **RAY vs. Nationstar Mortgage LLC [IMAGED]**

CASE CATEGORY: Civil - Unlimited CASE TYPE: Contract - Other

EVENT TYPE: Motion Hearing (Civil)

MOVING PARTY: JOSIE L RAY

CAUSAL DOCUMENT/DATE FILED: Motion for Preliminary Injunction, 08/08/2014

APPEARANCES

Al Van Slyke, counsel, present for Plaintiff(s).

Genevieve R Walser-Jolly, counsel, present for Defendant(s) telephonically.

The Court hears oral argument and modifies the tentative ruling as follows:

Josie L. Ray's Motion for Preliminary Injunction is GRANTED.

The "loss of an interest in real property constitutes irreparable injury." See Weingand v. Atlantic Savings & Loan Association (1970) 1 Cal. 3d 806, 819.

Plaintiff has also demonstrated a probability of success on the merits sufficient to warrant preliminary injunctive relief, particularly on the cause of action for reformation of the contract. California Civil Code section 3399 provides for reformation of a contract as follows: "When, through fraud or a mutual mistake of the parties, or a mistake of one party, which the other at the time knew or suspected, a written contract does not truly express the intention of the parties, it may be revised on the application of a party aggrieved, so as to express that intention, so far as it can be done without prejudice to rights acquired by third persons, in good faith and for value."

An "aggrieved party," for purposes of reformation of a contract does not need to be an original party to the transaction, but merely one who has suffered prejudice or pecuniary loss. See Watson v. Collins (1962) 204 Cal.App.2d 27, 21; Shupe v. Nelson (1967) 254 Cal.App.2d 693, 698 ("The right to reformation of an instrument is not restricted to the original parties to the transaction."). Plaintiff, who has resided in the affected property since 1975 with her spouse, is obviously prejudiced by any foreclosure to the property as a result of enforcement of the reverse mortgage contract. Accordingly, although Plaintiff was not a party to the reverse mortgage, she may seek reformation.

While the Court recognizes that the case of Kerrigan v. Bank of American (C.D. Cal., Aug. 12, 2011, EDCV 09-02082 DDP) 2011 WL 3565121 is a Federal District Court Opinion that is not authoritative, the

Court finds its reasoning to be highly persuasive on this issue. There is a factual dispute related to the mutual intent of the parties at the time that the subject reverse mortgage loan was executed. Reformation of a reverse mortgage contract to add plaintiff as a homeowner and borrower is consistent with HUD Regulations pertaining to Reverse Mortgages, specifically Title 12 U.S.C. 1715z(20)j, which defines the terms "borrower" and "homeowner" a to include both the borrower/homeowner *and* the spouse. California Civil Code 340 instructs that "in revising a written instrument, the Court may inquire what the instrument was intended to mean, and what were intended to be its legal consequences, and is not confined to the inquiry what the language of the instrument was intended to be."

Like the situation presented in Kerrigan, this case concerns an elderly married couple that had a history of co-mingling their funds, married for 39 years. This type of mortgage loan is offered and marketed to protect the elderly. Here, the court is satisfied that there is at least a factual dispute as to whether there was an error in not including plaintiff as a borrower and/or whether plaintiff was fully informed when she was excluded. See Kerrigan, supra. "The court finds it particularly significant that the statute which governs HECMs expressly requires that under the terms of the HECM, a "homeowner's obligation to satisfy the loan obligation is deferred until the homeowner's death" and that the term "homeowner" "includes the spouse of a homeowner."12 U.S.C. 1715z-20(j). Under these circumstances, a misunderstanding on the part of [plaintiff] as to the terms of the HECM and whether "homeowner" included Plaintiff was reasonable."

Plaintiff is to continue to pay \$500 per month to counsels trust fund. Mr. Van Slyke is to provide a monthly accounting to Ms. Walser-Jolly. Plaintiff is to also post a \$10,000.00 bond within 10 days.



Judge Joel M. Pressman